



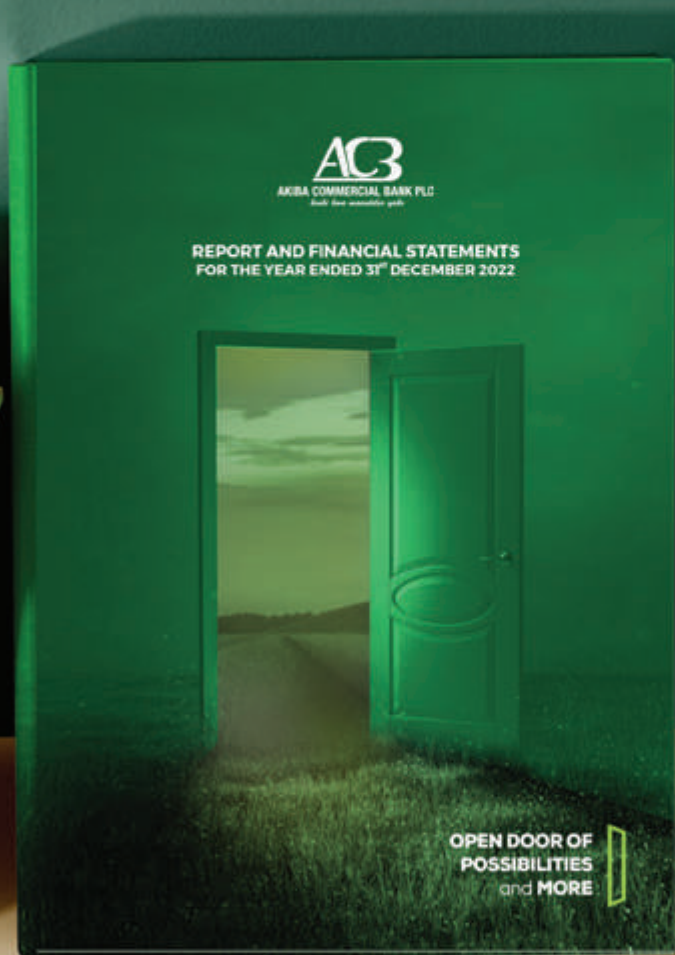
AKIBA COMMERCIAL BANK PLC  
*benki kwa maendeleo yako*

**REPORT AND FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022**



**OPEN DOOR OF  
POSSIBILITIES**  
and **MORE**





# CONTENTS

## INTRODUCTION

Letter of Transmittal	04
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## COMPANY PROFILE

Our History	06
Our Core Values	07
Our Coverage	08
Our Timelines	09
Shareholders' Profiles	10

## ACHIEVING OUR STRATEGY

Chairperson's Statement	16
Managing Director's Statement	19

## CORPORATE GOVERNANCE

Our Board of Directors	22
Our Senior Management	25

## FINANCIAL STATEMENTS

Corporate Information	27
The Report by those charged with Governance	28
Statement of Directors Responsibilities	46
Declaration of the Chief Finance Officer	47
Independent Auditor's Report	48
Statement of Profit or Loss and Other Comprehensive Income	52
Statement of Financial Position	53
Statement of Changes in Equity	54
Statement of Cash Flows	55
Notes to the Financial Statements	56 -128





# Letter of Transmittal

**Dear Shareholders,**

It is my pleasure, on behalf of the Board of Directors, to present to you the Bank's Annual Report for the year 2022. The report contains Audited Financial Statements, major events that happened during the year, achievements and future business prospects for the Bank. It is my hope that this report will meet your approval.



Yours faithfully,  
Catherine Kimaryo  
**Board Chairperson**



A photograph of a modern, multi-story building with a green-tinted facade. The building features numerous balconies, many of which are covered with lush green plants and trees. The architecture is contemporary, with large glass windows and a grid-like structure. The overall scene is vibrant and green, suggesting a focus on sustainability and nature.

# **OUR COMPANY PROFILE**





## OUR HISTORY

Akiba Commercial Bank Plc commenced banking operations in August 1997 as an initiative of over 300 Tanzanian entrepreneurs who were inspired to move into micro-finance, by the moral and economical concern for the plight of millions of Tanzanians. These founding members were bound together by a strong conviction that in Akiba Commercial Bank Plc they will have the vehicle through which they would reach and help transform the lives of previously unbanked and commercially ill-equipped people around the country.

The bank's essence was to support the emergence of start-up Tanzanian businesses through the provision of financial services at all levels by a Tanzanian-owned commercial bank which understood the people it aimed to serve and was committed to. This was the original, very firm and deep-rooted mission of its founding members. Akiba's main target markets were small and medium sized entrepreneurs, companies, and community banks.

Today Akiba has expanded its services beyond Dar es Salaam successfully establishing itself as a strong presence in the Tanzanian banking sector which has one of the highest numbers of banks in Africa. Akiba has also broadened its reach enabling it to provide financial services to customers of all levels including college and university students, entire families, homeowners, business owners, as well as private operations.

Akiba Commercial Bank Plc currently provides banking services at 18 branch locations in Tanzania. The bank recently acquired substantial capital injection from a strategic Investor and partner, the National Bank of Malawi. The capital as well as partnership with NBM is expected to broaden the bank's products and services and to improve its technology in service delivery through various state of art Digital Banking channels such as VISA, Internet Banking, Mobile App and Agency banking.

# OUR PHILOSOPHY

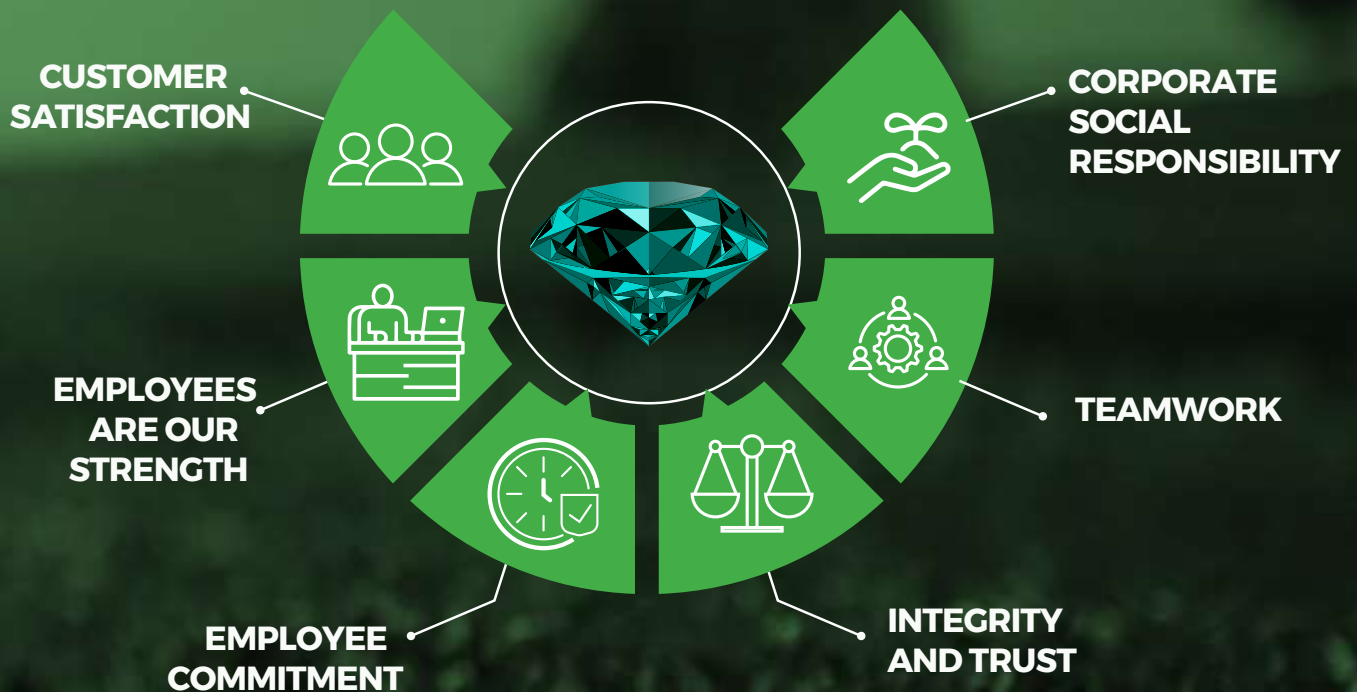
## OUR VISION

To be the bank of choice

## OUR MISSION

To provide inclusive innovative financial solutions in the most efficient and sustainable manner

## OUR VALUES





## OUR COVERAGE

Ensuring that we reach every corner of the nation, we offer extensive coverage from state-of-the-art digital systems to a vast network of Banking Agents (Wakala) located throughout Tanzania. Our commitment to providing our customers with the highest quality of service is unwavering.

### Embracing the Digital Banking

We have a robust online banking platform that provides users with a secure and efficient way to manage their finances. Our platform is designed to be user-friendly and offers a variety of features to make banking easier and more convenient. With our platform, users can access their accounts anytime, anywhere, and enjoy the peace of mind that comes with knowing their money is safe and secure.



With its cutting-edge technology and innovative solutions, ACB Mobile makes it easy to stay connected and get the most out of your day. From its comprehensive selection of mobile devices to its reliable customer service, ACB Mobile is the perfect choice for anyone looking to stay connected and get the most out of their mobile experience.



With ACB Internet Banking, you can access your accounts anytime, anywhere, and enjoy a range of features such as bill payments, transfers, and more. We are committed to providing Tanzanians with the best financial solutions and services to help them reach their financial goals.



With Akiba Wakala, you can access a wide range of banking services right in your own community enjoying the convenience of banking services right in your own neighborhood.



Our partnership with VISA offers a convenient and secure way of making purchases. You can enjoy the added security of fraud protection and the ability to track your spending. With our VISA cards, you can also take advantage of exclusive rewards and discounts, making it an ideal choice for savvy online and POS shoppers.

### OUR BRANCHES

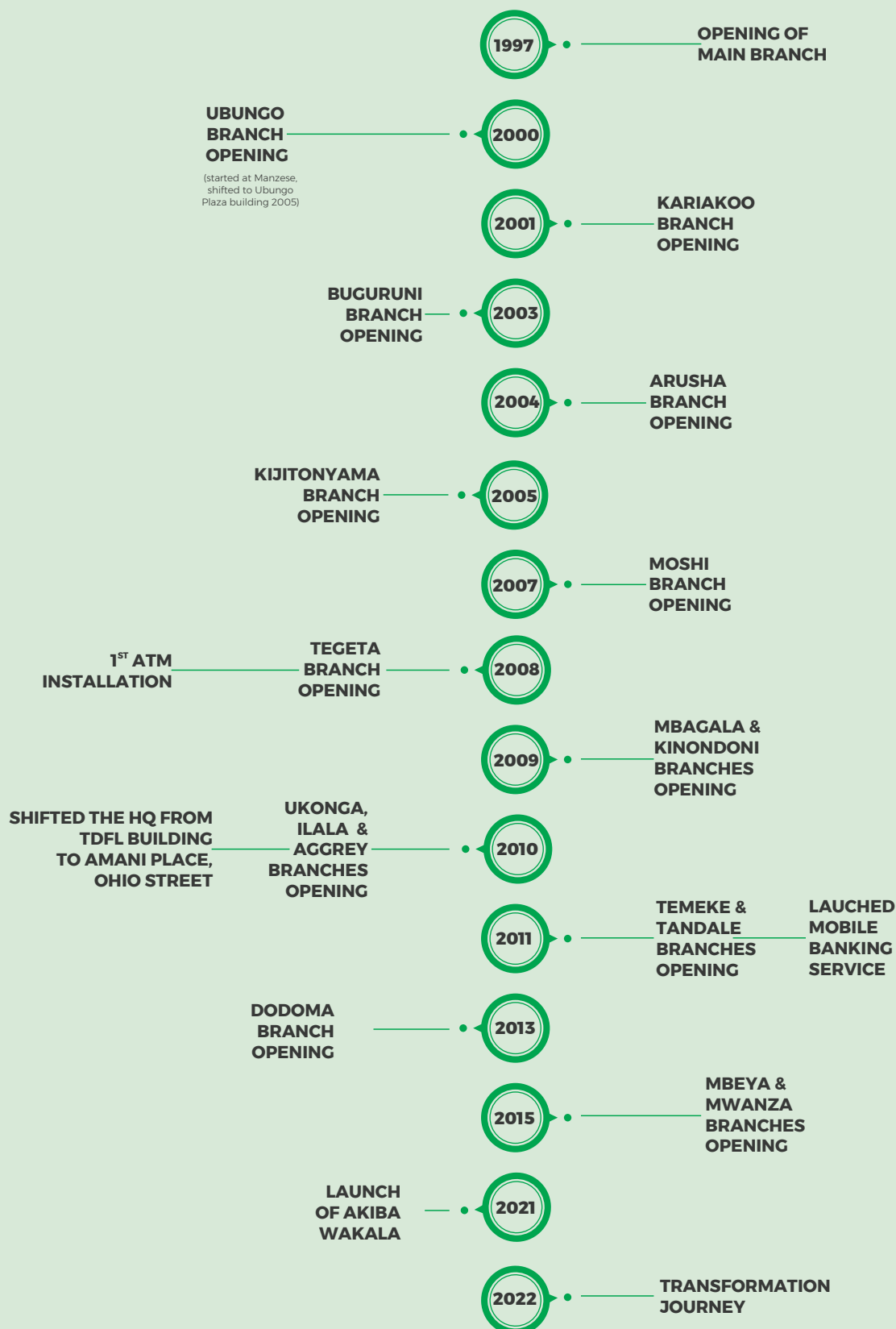
	MAIN BRANCH AMANI PLACE	AGGREY BRANCH	ARUSHA BRANCH
DODOMA BRANCH	ILALA BRANCH	KARIAKOO BRANCH	KIJITONYAMA BRANCH
KINONDONI BRANCH	MBAGALA BRANCH	MBEYA BRANCH	MOSHI BRANCH
MWANZA BRANCH	TANDALE BRANCH	TEGETA BRANCH	TEMEKE BRANCH
UBUNGO BRANCH	UKONGA BRANCH	BUGURUNI BRANCH	



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# Our Timeline



# SHAREHOLDER'S PROFILES



National Bank of Malawi plc is the leading bank in Malawi with a network of 33 Service Centres and over 130 Auto Teller Machines (ATMs), providing the Bank's customers 24/7 access to their accounts. The National Bank ATMs, branded Moneycard, also accept VISA and Mastercards. In order to facilitate payment and to make Malawi a cashless society, the Bank has installed over 1100 Point of Sale Devices (POS) in approximately 800 leading merchant shops, hotels, restaurants, hospitals and lodges. The Bank offers ease of use and convenience through its digital banking platforms - Mo626 Digital + mobile app and the BankNet 360 internet banking service. BankNet 360 is available for both Corporate and Personal customers. Detailed information on these platforms may be obtained from [www.natbank.co.mw](http://www.natbank.co.mw).

This is the final year in the Bank's Five-Year Strategic Plan (2018 - 2022) implementation. In this strategic cycle; the Bank has achieved significant milestones in its Digitisation drive, new product offerings and process optimisation. Notably, in the penultimate year of its current Strategic Plan, the Bank expanded its geographic footprint into the region through acquisition of shareholding in Akiba Commercial Bank Plc (ACB) situated in Tanzania. ACB has strong roots for Small to Medium Enterprises (SMEs) and operates in 18 branches across Tanzania.

The Bank continues to make inroads on the use of data metrics to inform its decision making in response to current market requirements. The Bank draws its strength and success from its versatile Board which comprises a team of thirteen executive and non-executive directors as well as dedicated and passionate management and staff

The Bank's versatile management is well equipped to deal with both retail and corporate requirements with offerings that range from personal loans, consumer finance, home loans, working capital finance, project finance, agriculture loans, finance for imports and exports, to more complicated structures such as international trade finance, mortgages, and asset finance.

National Bank's Service Centre managers draw support from heads of functions at head office who have specialist skills and knowledge in credit management, treasury services, international trade, information technology, mortgages, asset finance, and legal aspects of banking, among others.

As a highly respected corporate citizen in Malawi, National Bank of Malawi Plc is committed to making Corporate Social Investments to aid development of the Nation.

For further information, please contact any of our Service Centre Managers who will be ready to assist you. Alternatively, you may call the Bank's Call Centre on the toll-free number 626. You may also visit the bank's website: [www.natbank.co.mw](http://www.natbank.co.mw)



## Public Service Social Security Fund (PSSSF)

The Public Service Social Security Fund is a social security scheme established by Public Service Social Security Act of 2018. The main purpose is to collect contributions and payment of terminal benefits to employees of public service. The act shall apply in mainland Tanzania.

Employees in the public service employed after the commencement of PSSSF Act. Employees who are members of the former schemes at the time of commencement of the PSSSF Act. Employees employed after the commencement of the act in any specified corporation (company or corporation where the government or its agent owns more than 30% of the share





### ACCION International

ACCION International, a world pioneer in microfinance, is a private nonprofit organization with the mission of giving people the financial tools they need including microenterprise loans, business training and other financial services to help them work their way out of poverty. It was founded in 1961 and issued its first microloan in 1973 in Brazil. Over time, the organization has helped build 62 microfinance institutions in 31 countries on four continents. Those institutions are currently reaching millions of clients. In the United States, the U.S. ACCION Network is the largest microfinance lending network in the country and has served tens of thousands of clients with over \$275 million in loans since the inception of its pilot program in 1991.

ACCION International is an innovator in financial access, pioneering many of the best practices and emerging standards in the industry providing a full range of management services, technical assistance and training, as well as investment and governance support to help financial institutions build institutional capacity and financial strength. In addition,

ACCION International has created and continues to develop leading products and services that bridge the divide between commercial finance institutions and the working poor. Their business solutions focus on radically enhancing efficiency and increasing versatility through product and delivery channel diversification. ACCION International also provides support in the form of investment to micro finance institutions, helping them to build upon its other services and linking them with commercial banks and capital markets. Through equity and quasi-equity investments, as well as loan guarantees, it enables MFIs to strengthen core systems, access innovations, attract deposits, become independent of donor funds and establish financial leverage

## Triodos Investment Management

### Triodos-Doen Foundation and Hivos Triodos Fund Foundation

Triodos Fund Foundation (Hivos-Triodos Fund) are microfinance funds managed by Triodos Investment Management, a 100% subsidiary of Triodos Bank, one of the world's leading sustainable banks. Triodos Investment Management has been a pioneering provider of capital to the microfinance sector since 1994. As an investor it wants to contribute to the development of a sustainable financial sector in developing countries that is based on fair pricing, transparency, access for all and care for the earth. Triodos Investment Management manages four funds that provide finance for around 95 MFIs in Latin America, Africa, Asia and Eastern Europe and hold equity stakes in 19 leading and innovative microfinance institutions and vehicles worldwide. At year-end 2011 the total assets under management in microfinance amounted to EUR 365 million.

Triodos-Doen and Hivos-Triodos Fund both started in 1994. Triodos-Doen is a joint initiative of DOEN Foundation and Triodos Bank; Hivos-Triodos Fund is joint-initiative of Dutch development organisation Hivos and Triodos Bank. In 2011, both funds sharpened their strategy by including the sustainability themes Foods & Agriculture and Energy & Climate within the financial sector in developing countries as an additional focus.

Investment Management BV, a 100% subsidiary of Triodos Bank, the leading values-driven bank in Europe. Triodos Investment Management has been a pioneering provider of capital to the microfinance sector since 1994. As an investor it wants to contribute towards the development of a sustainable financial sector in developing countries, based on the pillars of fair pricing, transparency, poverty alleviation and care for the earth. Triodos Investment Management manages four funds that provide finance for around 80 MFIs in Latin America, Africa, Asia and Eastern Europe. They hold equity stakes in 19 prominent microfinance institutions.

At year-end 2009 the total assets under management in microfinance amounted to EUR 236 million.

## Triodos Sustainable Finance Foundation

### Triodos Sustainable Finance Foundation

Stichting Triodos Sustainable Finance Foundation was formerly known as Triodos-Doen Foundation. On 22 January 1994, the DOEN Foundation and Triodos Bank joined to form Triodos-Doen Foundation to enable innovation that would accelerate sustainable development world-wide.

On 10 December 2013, the Articles of Association were amended, and its name was changed to Triodos Sustainable Finance Foundation. Under this name, Triodos Sustainable Finance Foundation maintains its aim to finance initiatives that accelerate sustainable development world-wide.



### Erncon Holdings Limited

Erncon Holdings Limited is a family investment company established in 1993 by Ernest S. Massawe and his family for the sole purpose of managing the family's various investment activities as well as its assets.

The initial directors of the company are all members of the Massawe family. To-date the company has experienced strong growth and has a diversified portfolio covering a number of sectors including tourism, industrial gases, insurance, assurance, banking, real estate, stock brokering, fund management, leasing, mining, mining services and logistics, transportation, and telecoms.



### Inter-consult Ltd

From a humble beginning in 1978 in a small Dar es salaam office offering Civil and Structural Engineering services to an ISO 9001-2008 certified multi-disciplinary consultancy firm, Inter Consult Ltd has successfully delivered a full spectrum of services that bring infrastructure projects to life.

For three decades of consistent growth, we have worked with clients in virtually all industries, in both the public and private sectors, to identify, define and deliver innovative solutions to complex problems with exceptional commitment, excellence and results that inspire confidence.

Having been involved with over 400 projects ranging from a few hundred thousand to multi-million US Dollars in value, Inter-Consult has become a leading independent Tanzania based multi-disciplinary consultancy that is fully owned and managed by Tanzanians.

At the core of our mission is a pledge to our clients to provide the highest quality consulting services on time and for fair market value in all aspects of the construction industry including Architecture and Town Planning, Quantity Surveying, Structural, Mechanical and Electrical Engineering. We also offer services in Highway Engineering, Water Supply and Sanitation, Geotechnical and Materials Engineering, ICT and Project Management. By positioning ourselves as a dynamic and growing business with a turnover of TZS 5 billion, focused on meeting the client's changing needs, we have attained good performance standards. We effectively handle all stages of project management - from feasibility studies, planning and design to construction supervision that extends to commissioning.

We have also invested in companies like Akiba Commercial Bank Plc, Inter Press Ltd whose vision is towards poverty alleviation.





### Incofin CVSO

After 20 years Belgium's Incofin CVSO strives more than ever to achieve a double (financial and social) return. This balanced vision on investing convinced almost 200 new shareholders to join during 2011. It invests in MFIs that make a real difference to the quality of life of their stakeholders, their staff and their customers. Through the monitoring of a number of key social parameters, including the level and quality of service and the treatment of the environment and contribution to society, it manages to quantify an MFI's social performance. For its investments, Incofin CVSO adopts a set of well-defined criteria, taking into account the impact of the microfinance institution on the local economy, the quality of its management, its financial situation, its track record, and the company's outlook. For each investment dossier, a thorough due diligence is executed of the microfinance institution on site.

After the investment, the investment file is carefully followed up. Incofin CVSO is a shareholder in Akiba Commercial Bank Plc since 2003 and has, since the beginning, also taken up an active role in the board. MFIs can find in Incofin a partner who actively works together with them to find a solution that suits them best. The fund is managed by Incofin Investment Management, a manager of 6 microfinance investment funds with EUR 300 million assets under management. Incofin Investment Management is taking care of this job with an international and multilingual team of 37 experts who are at the MFIs' disposal. Incofin CVSO currently cooperates with 30 partner institutions in 21 countries, reaching out to 1.8 million micro entrepreneurs.

### SIDI Societe D'investissement Et De Development International

SIDI was set up in 1983 in France as a private company limited by shares, on the initiative of the Catholic Committee against Hunger and for Development (CCFD). In the North SIDI mobilizes funds from institutions and individuals, through its shareholding and an ethical savings fund. These funds are used to finance microfinance and smallholder producer organizations in the South such as credit and savings unions, microfinance banks and companies, specialized NGOs, small-holder producer cooperatives and companies, and farmers' organizations. SIDI gives priority to institutions that need financial and institutional strengthening and is active mainly in rural areas where institutions provide financial services to small farmers and micro-enterprises. SIDI's share capital, 13 million Euros, is used to provide various financial products to partner institutions such as equity investments, local and hard currency loans, local bank guarantees. The revenue from the ethical fund enables SIDI to provide regular follow up and technical assistance to its partners in order to strengthen their financial and institutional viability and improve their services to their clients.

End of December 2010, SIDI's portfolio was 10,4 million euros, of which 43% invested in Africa, 32% in Latin America, 6% in Asia, 9% in the Mediterranean basin, 9% in Eastern Europe, and 1% in the Caribbean. Amongst its founding shareholders are the French Development Agency, the Caisse des Dépôts et Consignations and the Crédit Coopératif (two French banks). SIDI's financial and partnership relations are based on two main principles: long-term commitment and risk-sharing. SIDI has been a founding shareholder of various other funds such as Profund, La Cif I, MAF (Asia) and more recently

SEFEA (Eastern Europe), SMEAF (East Africa), FOPEPRO (Latin America). SIDI together with two European allies, ALTERFIN Belgium and ETIMOS Italy, is about to launch FEFISOL fund, a 30 million EUR fund dedicated to financing rural microfinance institutions and producer organizations in Sub-Saharan Africa. Triodos-Doen Foundation and Hivos-Triodos Fund Foundation Triodos-Doen and Hivos-Triodos Fund both started in 1994. Triodos-Doen is a joint initiative of Doen Foundation and Triodos Bank, and Hivos-Triodos Fund is a joint-initiative of the Dutch development organization Hivos and Triodos Bank. In 2011, both funds sharpened their strategy by including the sustainability themes foods & agriculture and energy & climate within the financial sector in developing countries as an additional focus.

The microfinance funds Triodos-Doen Foundation (Triodos-Doen) and Hivos-Triodos Fund Foundation (Hivos-Triodos Fund) are managed by Triodos Investment Management, a 100% subsidiary of Triodos Bank, one of the world's leading sustainable banks. Triodos Investment Management has been a pioneering provider of capital to the microfinance sector since 1994. As an investor it seeks to contribute to the development of a sustainable financial sector in developing countries based on fair pricing, transparency, access for all and care for the earth. Triodos Investment Management manages four funds that provide finance for around 95 MFIs in Latin America, Africa, Asia and Eastern Europe, and holds equity stakes in 19 leading and innovative microfinance institutions and vehicles worldwide.



## FMO

Founded in 1970, FMO is a public-private development bank. The Dutch government is the major shareholder, holding a 51% stake. Other shareholders include large Dutch banks, employers' associations, trade unions and individual investors. Rated triple-A by Standard & Poor's, FMO complies with internationally-accepted banking standards and is supervised by the Dutch Central Bank. Its solid profile and high quality portfolio allows the bank to invest in higher risk markets, either with its own capital or on behalf of the Dutch government.

FMO believes a strong private sector leads to economic and social development, empowering people to employ their skills and improve their quality of life. It specializes in sectors where its contribution can have the highest long-term impact including financial institutions, energy, housing and agribusiness, food and water. When financing companies and projects in other sectors such as telecoms and infrastructure, the bank works with a worldwide network of partners with thorough expertise in that area. With an investment portfolio of EUR 5.9bn, it is one of the largest European bilateral private sector development banks.

FMO principally provides long-term finance as well as shorter-term project financing, working with clients to understand their specific needs, and tailoring financial packages to fit them. The bank's participation often acts as a catalyst – attracting interest from other suitable investors who would otherwise avoid what are still considered higher-risk projects.

# LSF

## Local Shareholders Forum

The vision of establishing Akiba Commercial Bank Plc was conceived by a discussion group which established itself in the late 80s comprising of individuals with varied interests and background brought together by a unified vision to see indigenous Tanzanians empowered economically. The group realized that to achieve genuine economic uplift an institution would need to be established on a sound, reliable foundation to serve this paramount purpose.

In that period, the very idea of an indigenous owned and operated financial institution seemed to many a far-fetched dream, thus galvanizing faith and support in such a venture proved but a mountain to move. Even the international community represented in the country at the time didn't harbor interest in addressing the challenges that such an institution would ultimately help solve among ordinary citizens.

Nevertheless, the group's determination persevered and from that strand of adamancy Akiba Commercial Bank Plc was born. Following its registration as a company, the group proceeded to seek prospective investors in Dar es Salaam, Mwanza, Arusha, Moshi, Mbeya, and Dodoma. This effort didn't yield much fruit as a consequence of skepticism borne out the belief that local citizens couldn't establish, own, and operate their own bank. It was then decided to pursue local public corporations to own the bank and share its vision with the group. Only three corporations, NIC, PPF, and TDFL responded proactively, however their subscriptions couldn't satisfy the required capital threshold, leaving the entire effort still wanting.

This unique situation eventually compelled the group to invite foreign entities into ownership of the bank but with conditions favourable to the interests of indigenous investors first. A few institutions accepted the arrangement, and these were FMO and Triodos Bank of the Netherlands, and later INCOFIN of Belgium, and SIDI of France. It was this partnership that served as the bedrock for the successful rise of Akiba Commercial Bank Plc, a bank that has since grown from strength to strength and is now focusing on becoming a significant institution in the banking sector in Tanzania.





**ACHIEVING OUR STRATEGY**

## CHAIRPERSON'S STATEMENT



### GLOBAL ECONOMY

In 2022 global economic activity was undermined by supply-chain disruptions caused by the war in Ukraine, a resurgence of the Covid-19 pandemic and climate-related constraints. As a result, global growth was projected to be much lower than the preceding year, with variations across countries.

The IMF anticipated growth to be at 3.4% globally in 2022, while Sub-Saharan Africa's growth was forecasted at 3.8%. Owing to an expected slowdown of activity in the most advanced economies in 2023, the IMF projected a global growth rate of 2.9%, attributable to policy tightening aimed at containing high inflation, worsening financial conditions, and continued disruptions from the war in Ukraine.

An upside on global economic activity is the recent re-opening of China's economy following a prolonged hiatus that emanated from the resurgence of the Covid-19 pandemic. It is anticipated that this rebound would lead to accelerated global economic recovery; however, risks still prevail in the event of escalation in the war in Ukraine and possible adverse health outcomes in China where the number of COVID-19 cases was expected to reach a record high on the mainland, peaking on 2<sup>nd</sup> December, 2022 as reported by the European Centre for Disease Prevention and Control.

Consequently, inflation was significantly above the central banks' targets in 2022, particularly in advanced economies; however, due to the easing of supply-chain

constraints and commodity prices, as well as monetary policy tightening, inflation either started declining or the pace of rising moderated towards the end of the year. There are indications of further decline in 2023 benefitting from a lagged impact of monetary policy tightening and a decrease in commodity prices. In the EAC region, inflation remained above the convergence criteria of at most 8% in all countries, save for Tanzania. The same pattern was observed in the SADC region, with Tanzania, Seychelles, Eswatini, and Namibia recording inflation rates within the convergence criteria of 3-7%.

### TANZANIA'S ECONOMIC PERFORMANCE

The economy experienced adverse spillover effects of the global shocks as well as delays of short rains in the second half of 2022; however, due to the diversified structure of the economy and policy measures adopted, economic performance was satisfactory. Real GDP growth was 4.7% as projected, mostly driven by public and private investment, and consumption expenditure. The increase in private investment is associated with an improved business environment, as reflected by high private sector credit growth and an increase in private sector external debt. Sectors that contributed most to the growth of the economy were agriculture, construction and mining. The government continued its focus on ongoing strategic development projects that continue to direct investment to vital sectors such as transportation, energy, water and health.

In 2022, rising food, building materials and fuel prices pushed inflation to 4.3% from 3.7% in 2021. The inflationary pressures complicated the conduct of monetary policy by heightening the inflation-growth trade-off. As a result, the Bank of Tanzania lessened monetary policy accommodation to align liquidity with monetary targets and safeguard the growth of economic activities. Extended broad money supply (M3) recorded an average growth of 11% during the year, while credit to the private sector grew by 21%.

Exchange rates remained stable supported by high gold exports and tourism receipts. The fiscal deficit narrowed to an estimated 3.4% of GDP from 3.8% in 2021 in line with the pickup in revenue performance, and was financed by external and domestic borrowing. Public debt remained sustainable and stabilized at 40.4% of GDP in 2021 and 40.9% in 2022. The current account deficit widened to 5.7% of GDP in 2022 from 3.4% in 2021, driven by the uptick in the import bill due in part to higher oil prices, and was financed mainly by external commercial debt as other financial flows including foreign direct investment and grants declined.

International reserves dropped to 4.7 months of import cover in December 2022 from 6.6 months in December 2021, reflecting the tighter external financing environment, but were in line with the central bank's target of 4 months.

## FINANCIAL PERFORMANCE

During the year, the bank recorded a loss before tax of TZS 5,007 million compared with a loss before tax of TZS 5,479 million recorded in 2021. This represents a 9% improvement of operating results when compared to the previous year. The decrease in the loss was mainly due to an increase in income from TZS 29,956 million in 2021 to TZS 31,047 million in 2022.

Of this, interest income during the year amounted to TZS 25,349 million compared to TZS 25,306 million in the previous year, representing an increase of TZS 43 million. This modest increase was due to a move towards lower yielding but less risky personal and corporate loans, as part of the strategy to diversify from the riskier business loans.

Customer deposits increased by 4% from TZS 124,473 million in 2021 to TZS 129,674 million in 2022. Although this was below expectation, it marked a movement in the right direction as the bank continued to exit expensive fixed deposits and focus on the growth of current and savings deposits as part of the drive to expand the bank's product and service offerings in line with its mission and vision. Concurrently, net loans and advances increased by 24% from TZS 77,708 million in 2021 to TZS 96,560 million. The increase was due to efforts to grow and diversify the bank's balance sheet both on assets and liabilities in order to expand the income base.

The bank's cash projections indicate that future cash flows will mostly be generated from deposits. The bank will continue to implement different strategies to mobilize deposits by targeting individual depositors but also offering competitive rates for fixed deposits and improving cash collection solutions for large and small private and public institutions, and other agencies.

## BOARD OF DIRECTORS

In August 2022, I assumed the role of Board Chairperson taking over from Mr. Ernest Massawe, who had been a member of the Board for the past 12 years. His rich leadership experience and tireless commitment guided the bank safely and nurtured it into a respectable and vibrant financial services provider. I remain indebted to his sound advice and guidance with a strong desire and intent to follow in his footsteps. The Board also welcomed Mr. Andrew Ernest Massawe while bidding farewell to Ms. Etness Chanza. On behalf of the Board, I express profound gratitude to Ms. Chanza for her service and dedication to the bank, taking special note of her professional guidance and advice availed to the Board during her tenure. I also thank other members for their continued commitment, zeal and energy in steering this institution through both good and difficult times.

## STRATEGY AND PROSPECTS

This was the second year into our five-year strategic plan which provides the bank with the compass through which we intend to implement transformational initiatives that will reinvigorate our product and service offerings and grow an inclusive and diverse client base. To achieve this objective, we will continue to upgrade our banking systems; integrate new digital channels; introduce new products and services; invest its resources in improving its branch network; and transform the organizational culture to reflect the bank's values as a high-performance institution at its core.

Looking ahead, the economy is projected to grow at 5.6% in 2023 and 6.3% in 2024 due to improved performance in tourism; reopening of trade corridors; gradual stability in supply and value chains; and accelerated investment in the rollout of vaccines to stave-off the pandemic.

Inflation is projected at 4.7% in 2023 due to higher food and energy prices before moderating to 4.0% in 2024 due to better agricultural performance. The fiscal deficit is projected to widen to 3.5% of GDP in 2023 and 2024 due to higher spending on infrastructure financed by domestic and external borrowing. The current account deficit is projected to narrow to 4.8% of GDP in 2023 and 4.4% in 2024 due to higher merchandise exports and tourism receipts and is projected to be financed mainly by external borrowing. Headwinds include the lingering possibility of new Covid-19 variants and the effects of the war in Ukraine which could aggravate food and oil prices. As we continue to traverse through uncertain times, I am confident that we will respond appropriately to current and emerging challenges as we continue to evolve our bank towards a more agile and resilient organization. In so doing, we will continue to exercise good governance to ensure sustainable value-creation for our stakeholders. Amidst a rapidly evolving, competitive environment and continued strong domestic recovery as the economy continues to benefit from the ongoing government Covid-19 economic recovery plan, our aspirations for growth and transformation of the bank remains a top priority.


We continuously explore viable opportunities for further growth and expansion within our market and regularly assess the opportunities to determine best-fits in line with our strategic ambitions. We are confident that the bank will continue to withstand the challenges that may arise and we remain committed to ensuring that we provide excellent customer experiences through products and services that address their needs and deliver strong outcomes for all our stakeholders. The management and the board will continue to closely monitor developments and remain mindful of evolving global conditions while pursuing our growth strategy.



## ACKNOWLEDGMENTS

I wish to extend my sincere gratitude and thanks to all our stakeholders for continuing to place their confidence in the bank. The board is very grateful to the Bank of Tanzania and the government for their continued support, guidance and positive engagements in promoting stability and soundness of the financial sector and the economy. Finally, I wish to extend my utmost appreciation to the management and staff of the bank

for their hard work, dedication, loyalty and commitment during the year. I am confident that the board can count on their continued commitment to turnaround our bank and sustain the same in the coming years.



Catherine N. Kimaryo

**Board Chairperson**

Akiba Commercial Bank Plc

# MANAGING DIRECTOR'S STATEMENT



## INTRODUCTION

The results of the year 2022 indicated that the Bank's turnaround strategy to profitability will slightly take longer than initially anticipated as the Bank continued to address internal business challenges while faced with a challenging and uncertain external environment. The global economic activity was undermined by supply-chain disruptions, which were caused by the war in Ukraine, resurgence of Covid-19 pandemic and climate-related constraints. Despite these challenges, our Bank demonstrated resilience, agility and a strong commitment to our core values to record some achievements and progress in our transformation journey.

Throughout the year, the Bank focused on the effective execution of the business strategy to enhance our product offering, digitization and automation and regulatory compliance particularly capital adequacy, management of risk assets and taxation. I am proud to share with you the highlights of our performance, strategic initiatives and the path we have paved towards a successful future.

## INDUSTRY DEVELOPMENTS

The banking sector remained resilient to both internal and external shocks, with banks remaining adequately capitalized, liquid and profitable throughout 2022. The

sector continued to leverage technology in financial services delivery that contributed to a growing level of deposits and assets. Credit to the private sector remained strong, with an annual growth rate of 22.5% in December 2022 reflecting ongoing recovery of economic activities from the effects of Covid-19 pandemic and continued supportive monetary and fiscal policies.

Core capital adequacy ratio was 18.0%, above the minimum regulatory requirement of 12.5% while non-performing loans improved to 5.8% in December 2022 from 7.9% in December 2021, which is close to the desired level of 5.0%. This is a significant milestone compared to the highs of around 13.0% recorded five years ago. It will incentivize lending to the private sector and reduce the cost of borrowing. The Bank of Tanzania continued to take measures to reduce non-performing loans.

Return on assets (ROA) and return on equity (ROE) improved from 2.8% and 11.8% in 2021 to 3.5% and 14.6% in 2022, respectively. Deposits and assets increased, while asset quality improved, reflective of the supportive and improving business environment and increased digital penetration.

The number of adult population accessing financial services through mobile phones reached 82.4% in December 2022, compared with 80.4% attained in 2021. Mobile phones remain a key factor to enhancing inclusion of the unbanked segments of the population compared with other channels of formal financial services. Usage of mobile phone financial services increased to 88.0% in December 2022, compared with 87.2% in 2021, attributed to the enhancement of mobile money daily transactions and balances limits, and adoption of merchant payment channels.

The regulatory environment was stable during the year and the Bank of Tanzania and the Government continued to support the banking industry to ensure compliance and stability. The Bank of Tanzania issued regulations, guidelines and circulars on stress testing, non-performing loans and climate-related financial risk management, all aimed at ensuring that the banking sector remains resilient through the use of enhanced risk management systems.

The sector is expected to continue on its growth trajectory supported by prudential policy and regulatory measures undertaken by the Bank of Tanzania and continued strong efforts by the Government towards a supportive business and investment climate.

## FINANCIAL RESULTS

During the year under review, the Bank recorded an improvement by reducing loss before tax by 9.0% to TZS 5,007 million compared with TZS 5,479 million in 2021. This was despite the Bank's strategic initiative to clean up the balance sheet by writing-off significant amount

of legacy non-performing loans and recognition of the prior years' tax obligations.

Income increased from TZS 29,956 million in 2021 to TZS 31,047 million in 2022 and interest income during the year amounted to TZS 25,349 million compared to TZS 25,306 million in the previous year. The modest increase was due to a move towards lower yielding but less risky personal loans, as part of our strategy to diversify the loan portfolio which is concentrated in the high risk Biashara (business) loans.

Interest expenses during the year amounted to TZS 6,870 million as compared to TZS 8,092 million in the prior year, representing a decrease of 15% (TZS 1,222 million). The decrease in interest expenses is mainly attributed to the Bank's strategic initiative to exit from expensive fixed deposits.

Non-interest income amounted to TZS 5,655 million compared to TZS 4,529 million in the previous year, showing an annual increase of 25%. This was due to an increase in the volume of transactions in 2022 despite a stagnant customer base with limited transactional product offerings and low staff productivity.

Customer deposits increased by 4.0% from TZS 124,473 million in 2021 to TZS 129,674 million, which was below expectations but a movement in the right direction as we continued to exit expensive fixed deposits and focus on the growth of current and savings deposits as part of our transformation journey.

Net loans and advances increased by 24.0% from TZS 77,708 million in 2021 to TZS 96,560 million. This increase was driven by the introduction of personal lending particularly to Government employees towards the end of the year and therefore, did not reflect fully in the interest income.

In 2022, the Bank initiated the upgrade its core banking system (T24) to the latest version. Despite some delays, key milestones were achieved, with the project expected to be completed and commissioned in Q1 2024. The investment in our core banking was supported by other investments in digital platforms to support our digital transformation journey.

The current Mobile Banking will be migrated to a new platform to increase functionalities and interoperability with other bank's digital services. A new Internet Banking platform was developed and will be rolled out in 2023 with salary processing functionality to cater for medium and large enterprises as well as Government and institutional customers.

The Bank initiated a project to migrate the current Agency Banking (Wakala) to a new platform with a change of the current revenue sharing model to an annual maintenance fee model, introduction of branded

point of sale (POS) for visibility and addition of account opening functionality to increase our service network.

New VISA Debit Cards will be introduced in 2023 to complement our existing Umoja Switch Debit cards and expand our network for payments services. Back-office automation drive including the upgrade of the accounting system (SAGE) to incorporate procurement and invoices payments modules and the upgrade of the human resources management system (Aruti) to include performance appraisals and training management modules were finalized in 2022.

## OUTLOOK

Despite the Bank's continued loss making trend, I am convinced that the effective execution of our strategy that came into effect in 2021 has provided us with a foundation for business recovery in 2023 and beyond.

The Bank will continue with its efforts to rationalize its current branch network and staffing to increase efficiency and reduce costs with a view of the Bank being profitable in 2023 and beyond. The Bank will also look into possibility of expanding to new regions currently not serviced during the five years of the current business strategy, once profitability and operational efficiency are achieved.

As we look to the future, we remain committed to upholding the principles of integrity, innovation and excellence in all our endeavors. By continuously embracing technological advancements, improving customer experience, and reinforcing our risk management capabilities, we are confident in our ability to overcome future challenges and seize emerging opportunities.

## ACKNOWLEDGEMENT

I am thankful to the Chairperson and the Board of Directors for their oversight, guidance and support during the year. My gratitude also goes to the senior management team and all members of staff for the hard work and dedication to our culture of high performance and core values.

Finally, I am indebted to our valued customers, partners, investors and all stakeholders for their continued confidence in our vision and future prospects. We look forward to 2023 with optimism as we embark on a journey to create shared value for all stakeholders and contribute to the socioeconomic development of Tanzania.



Silvest Arumasi

**Managing Director**

Akiba Commercial Bank Plc





# **CORPORATE GOVERNANCE**

## OUR BOARD OF DIRECTORS



CATHERINE KIMARYO  
CHAIRPERSON





**PROF. JOSEPHAT LOTTO**  
DIRECTOR



**RUKIA ADAM**  
DIRECTOR



**MACFUSSY KAWAWA**  
DIRECTOR



**HAROLD JIYA**  
DIRECTOR





**MASAUKO KATSALA**  
DIRECTOR



**ZUNZO MITOLE**  
DIRECTOR



**BENEDICT MAHONA**  
DIRECTOR



**ANDREW MASSAWE**  
DIRECTOR

# OUR SENIOR MANAGEMENT



**SILVEST ARUMASI**  
MANAGING DIRECTOR



**ARNOLD MAKANDA**  
CHIEF FINANCE OFFICER



**CHEMO MUTANI**  
CHIEF INTERNAL AUDITOR



**WEBSTER KAUNGA**  
CHIEF COMMERCIAL OFFICER



**JULIANA SWAI**  
CHIEF OPERATIONS OFFICER



**BERTHA SIMON**  
HEAD OF TREASURY



**ALEX MPUNGA**  
HEAD OF ICT



**CHARLES KAMOTO**  
HEAD OF CREDIT



**TETWIGIS CHARLES**  
HEAD OF RISK & COMPLIANCE



**ROBERT MASALA**  
HEAD OF HUMAN RESOURCES



**NIWAELI MZIRAY**  
COMPANY SECRETARY



**DORA SARIA**  
HEAD OF MARKETING &  
COMMUNICATIONS



# **FINANCIAL STATEMENTS**



**CORPORATE INFORMATION****REGISTERED OFFICE**

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P. O. Box 669  
Dar es Salaam, Tanzania

**MANAGING DIRECTOR**

Silvest Uisso Arumasi  
3<sup>rd</sup> Floor, Amani Place, Ohio Street  
P. O. Box 669  
Dar es Salaam, Tanzania

**COMPANY SECRETARY**

Niwaeli Mziray  
3<sup>rd</sup> Floor, Amani Place, Ohio Street  
P. O. Box 669  
Dar es Salaam, Tanzania

**AUDITOR**

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The Luminary  
Plot No. 574, Haile Selassie Road  
Msasani Peninsula Area  
P. O. Box 1160  
Dar es Salaam, Tanzania.  
TIN 101-269-027, VAT REG No. 10-007190R  
NBAA Reg. No. PF 020

**LEGAL ADVISORS**

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Plot G6, Chabruma Street,  
P. O. Box 63236  
Dar es Salaam, Tanzania

**HOLDING COMPANY**

National Bank of Malawi Plc  
(Incorporated in Malawi)

**ULTIMATE HOLDING COMPANY**

Press Corporation Plc  
(Incorporated in Malawi)

**BANKERS**

Bank of Tanzania  
No. 10 Mirambo Street,  
P. O. BOX 2939,  
Dar es Salaam, Tanzania

**CORRESPONDENT BANKERS**

National Bank of Malawi Plc  
NBM Towers, 7 Henderson Street,  
P. O. Box 945,  
Blantyre, Malawi

BOA France  
20 rue de St Pétersbourg 75008  
PARIS  
FRANCE

## THE REPORT BY THOSE CHARGED WITH GOVERNANCE FOR THE YEAR ENDED 31 DECEMBER 2022

### 1. INTRODUCTION

The Board of Directors of Akiba Commercial Bank Plc submit their report and the audited financial statements for the year ended 31 December 2022 which disclose the state of affairs of Akiba Commercial Bank Plc ("the Bank").

### 2. INCORPORATION

The Bank is incorporated in Tanzania under Companies Act, 2002, domiciled in Tanzania as a Public Company Limited by shares.

### 3. PRINCIPAL ACTIVITIES

The principal activity of the Bank is the provision of banking and related services stipulated by the Banking and Financial Institutions Act, 2006. There has been no significant change in the principal activities of the Bank during the financial year ended 31 December 2022.

### 4. MISSION AND VISION

#### **Vision statement:**

To be the bank of choice.

#### **Mission statement:**

To provide inclusive, innovative financial solutions in the most efficient and sustainable manner.

### 5. THE BANK'S OPERATING MODEL

#### **Banking services**

The Bank provides banking services to individuals and businesses, including loans and advances, mortgages, payments, savings, investments, insurance, advice and asset management. The Bank's target market is small and medium enterprises as well as individuals and corporate clients. The Bank continues to develop various innovative products in the short, medium and long term. The details of the Bank's current and future products are included in Note 9 of this report by those charged with governance.

In addition to banking services to customers, the Bank also provides and receives short term financing to/from local and international banks through interbank overnight lending platform.

#### **Interest, fees and commissions**

The Bank earns interest income from loans and advances, interbank overnight lending and investments in government securities as well as from fees and commissions income. Loans and advances, investment in government securities and interbank overnight lending are funded through customer deposits, interbank borrowing and capital. The Bank takes all measures to ensure that risks associated with these activities are managed properly. The Bank also receives fees and commissions in return for various services extended to its customers.

#### **Use of funds generated**

Income generated from day-to-day operations of the bank is used to meet its operating costs, reinvestment in business expansion and payment of returns to its investors.

## THE REPORT BY THOSE CHARGED WITH GOVERNANCE (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 5. THE BANK'S OPERATING MODEL (CONTINUED)

#### Competition and regulatory environment

The Bank operates in a competitive environment both in products and size. In order to meet the competition, the Bank strives to ensure that its products offerings are attractive to different types of customers.

The regulatory environment has been stable during the year. The Bank of Tanzania and the Government continued to support the banking industry to ensure compliance and stability of the industry. The Bank of Tanzania issued several guidelines which were aimed at ensuring that the banking sector is resilient through the use of enhanced risk management systems. One of the key guidelines is on stress testing which is conducted to evaluate potential vulnerability to unlikely but plausible events in the financial and macroeconomic environment. The implementation of the guidelines has become very useful to the Bank as it is a forward-looking tool that helps to predict future outcomes that will assist management to be proactive in its strategies.

#### Compliance with laws and regulations

The Bank's operating model is such that, it ensures voluntary compliance with laws and regulations. These include regulations and circulars issued by the Bank of Tanzania from time to time, compliance with tax laws, employment laws and environmental related regulations such as those issued by the Occupational Safety and Health Authority (OSHA).

The Bank remitted all withholding taxes which include skill and development levy, Pay As You Earn (PAYE) for its employees, withholding tax on interest and other services.

The Bank has also ensured that employment related contributions are made on time. These include social security contributions to National Social Security Fund (NSSF) and the Workers Compensation Fund (WCF).

#### Social and environmental considerations

The Bank as a good socially responsible citizen conducts its business in a manner that ensures that environmental sustainability is observed. The Bank's screening processes consider environmental impact of the funded business and where society and environment are impacted negatively, the Bank refrains from funding such businesses.

### 6. STAKEHOLDERS ENGAGEMENT

The Bank believes in acting as a good corporate citizen by supporting the communities in which it operates to foster socio-economic development. As part of the Bank's corporate social responsibility (CSR) activities, the bank has been consistently supporting the communities it serves with the overall aim of improving the livelihoods of our patrons and other stakeholders. Our CSR agenda is rooted in three vital pillars which are education, health, and environment.

### 7. BUSINESS HIGHLIGHTS

The Bank's business remains concentrated in retail banking serving small and medium enterprises. However, there were efforts during the year to expand in the personal and corporate banking space. The Bank continued its efforts to implement products and services such as Visa cards and digital banking channels that will enhance customer experience and attract new customers in these segments. These 'enablers' will make it easier for customers to transact and keep funds within the Bank, thereby expanding its deposit base.

#### Corporate business

The Bank continued to expand its business in the corporate banking space. However, progress was hampered by delay in implementation of the digital banking services, most notably internet banking, as most corporates demand real time access to their accounts through this channel. Internet banking project is now at pilot phase and full roll out to customers is expected to be done by end of March, 2023. Along with other services such as the resumption of GePG service which was suspended since March 2022, is expected to further business development in this segment.

#### Business banking

The Bank's business has remained predominantly in this segment. The Bank's own agent banking system which is still under development, will give agents a fair share of commissions will be a major boost to deposits and eventually the loan book as well. The bank does not have ambitious growth targets for this sector, but rather to maintain the book with good quality loans in order to minimize non-performing loans (NPLs).



## THE REPORT BY THOSE CHARGED WITH GOVERNANCE (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 7. BUSINESS HIGHLIGHTS (CONTINUED)

#### Personal banking

This segment was launched in 2021 and as expected has taken time to gain traction in the market where price wars are the order of the day amongst the big banks. A very positive development is that currently personal banking is the fastest growing segment, especially from the fourth quarter of 2022. Over 70 schemes with different government institutions were signed in 2022. For the year 2023, the plan is to achieve further growth in both deposits and loans in this segment. Introduction of Visa cards, an upgrade of the mobile application and a switch to own agency banking should help growth of the business in this segment.

### 8. RESOURCES AND RESOURCE REQUIREMENTS

In order for the Bank to create value, a number of resources are required. The resource requirements are assessed continuously as the Bank implements its strategic activities. In order to sustain its presence and create value both to the shareholders and the nation as a whole, the following considerations are made as far as resources and resource requirements are concerned:

#### Human resources

This is the most valuable resource any organization needs. The Bank's strategy is not only ensuring it has adequate numbers of staff but the right quality in terms of experience and qualifications. This is achieved by ensuring employees are recruited on merit, are afforded career development opportunities and are fairly and competitively remunerated. In addition, we ensure that our employees work in a friendly, conducive, healthy and safe environment. The Bank has a medical scheme, group accident cover, life insurance and other wellness benefits that are aimed at ensuring that employees stay healthy and safe in the workplace.

#### Financial resources

The second most important aspect of resources is access to finance. These include cash, debt and equity that enable an organization to provide financial services. We will continue with our efforts to preserve the financial value of the Bank in 2023 by a turnaround in performance, with forecasts indicating that the Bank will start to generate profits, thereby increasing the financial value of the Bank. This will be achieved mainly from cost containment with marginal growth in interest income and fees and commissions.

#### Structures

The Bank has implemented structural changes to align with the new business model. The various structure reviews have taken into account the need to enhance coordination between departments, improve on internal controls and increase efficiency on services delivery.

#### Systems

The Bank leverages technology in provision of its products and services and investment in technology is taken very seriously given its importance on the strategic direction of the organisation. IT systems include knowledge-based intangibles of an organization. During the year, the Bank initiated a strategic IT project to upgrade its core banking system in the medium term in order to improve its service offering and increase processing efficiency. The Bank continued to improve on digital banking services during the year, with more investment in intangible assets, such as IT services.

### 9. FUTURE DEVELOPMENT PLANS

Tanzania output performance was broadly satisfactory in 2022, despite facing external shocks, which raised import prices and cost of borrowing in international markets. In the first three quarters of 2022, GDP growth in Mainland Tanzania averaged 5.2 percent, higher than a projection of 4.7 percent for the whole year. The growth was mostly driven by agriculture, construction and manufacturing activities.

Global growth in the second half of 2022 was undermined by supply-chain disruptions caused by the war in Ukraine, resurgence of COVID-19, and climate-related constraints. The IMF and World Bank forecast global growth of 3.4 and 2.9 percent, respectively, in 2022. Growth in the sub-Saharan Africa is estimated at 3.8 percent. In 2023, growth is projected to remain weak, despite signs of improvement, such as easing of commodity prices in the world market and supply-chain challenges.

## THE REPORT BY THOSE CHARGED WITH GOVERNANCE (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 9. FUTURE DEVELOPMENT PLANS (CONTINUED)

The Bank of Tanzania implemented a less accommodative monetary policy in the first half of 2022/23, geared towards maintaining low and stable prices, while safeguarding recovery of economic activities from COVID-19 pandemic and effects of the war in Ukraine. The implementation of monetary policy succeeded in keeping liquidity adequate for credit expansion, and attaining monetary targets under the IMF Extended Credit Facility arrangement.

The Tanzania economy is projected to grow at 5 percent and 5.6 percent in 2022 and 2023, respectively, due to improved performance in tourism, reopening of trade corridors, and accelerated rollout of vaccines. Credit to the private sector registered strong growth, averaging 21.9 percent in the first half of 2022/23, well above the target of 10.7 percent for 2022/23, due to improvement in economic conditions. The growth was the highest in a decade, and was reinforced by monetary policy of keeping liquidity adequate and lending to banks for on-lending to agriculture and fiscal policy measures, including subsidies on fertilizers, tax relief on production of edible oil, and increase in budget allocation of 21 percent to agriculture; as well as improving the business environment and policies.

The Bank continued with implementation of its five-year strategic plan for 2021 to 2025. The thrust of the strategy is to transform the Bank from a predominantly micro lending institution to a fully-fledged commercial bank that is capable of meeting the banking needs of a cross section of its clientele.

The Bank intends to continue implementing the following transformative initiatives to achieve the objectives of the strategy in the planned time horizon:

#### i. Core banking system upgrade

The Bank has committed to upgrade the core banking system (Temenos T24) to the latest version. The upgrade will allow the bank to leverage and achieve greater degree of automation and innovation of new products and services through technology. The Bank will use NBM Plc experience to acquire or utilize their IT platform to offer services.

Through the upgrade and modernization of the IT systems, the bank will ensure increased compliance with legal and regulatory requirements for IT systems as well as increased security so that the Bank and its stakeholders can conduct business with greater degree of assurance. Supporting systems will be introduced to support risk-based assessments of the systems.

#### ii. New products and services

The Bank will continue to diversify its products portfolio through increase in personal banking and corporate banking products and services such as letters of credit (LCs), bonds, guarantees, treasury and trade finance products. The Bank will move its agency banking that was introduced in August 2021 into a new platform, rollout internet banking, VISA debit cards and enhance the capability of the mobile banking applications by adding new functionalities.

The Bank secured a bancassurance license in 2021 that has allowed the offering of insurance services to its customers. The year 2022 was the first full year for this product whereby the Bank started to grow its non-interest revenue from the product.

#### iii. Branch rationalization

The Bank will continue with efforts to rationalize its current branch network with a view to increase efficiency and proximity of services to our customers. The Bank will also look into expanding to new regions currently not serviced during the five years of the current business strategy.

#### iv. Culture

The Bank has adopted a set of core values and has developed its organizational culture, priorities and decision-making framework based on these values. The Bank's stakeholders and staff share these values and are committed to ensuring that they are practiced across the Bank. The values are customer satisfaction, teamwork, integrity and trust, commitment to a culture of high performance, strength of our employees and corporate social responsibility.

## THE REPORT BY THOSE CHARGED WITH GOVERNANCE (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 10. THE BANK'S GOAL

The Bank's goal is to efficiently continue to sustain offering innovative and inclusive products and services to customers by revamping the existing products and services and introducing new ones based on customers' demand. The Bank will strive to meet customers' expectations by conducting market research, training its staff in the areas of sales and customer service; and improving its internal processes by introducing interdepartmental service level agreements (SLAs) and acquiring systems that will improve provision of services to customers.

### 11. TREASURY POLICIES AND OBJECTIVES

The Bank maintains a well-documented treasury and investment policy whereby treasury operations are defined to support the Bank in providing a prudent risk management with regard to liquidity, foreign exchange and other financial risks within the balance sheet of the Bank. It is the aim of these operations to optimise the return of Banks' capital within the risk parameters set by the Assets and Liabilities Committee (ALCO) and approved by the Board of Directors. The overall objective of the treasury and investment policy is to ensure efficient and profitable treasury operations.

#### Liquidity Risk Policy

This policy sets out the principles guiding the Bank towards managing liquidity. Liquidity risk is the potential for loss to an institution arising from either inability to meet its obligations as they fall due or to fund increase in assets without incurring unacceptable cost or losses (Bank of Tanzania Risk Management Guidelines for Banks and Financial Institutions, 2010).

The Bank is required to measure, monitor and manage on-balance sheet and off-balance sheet liquidity mismatch risk taking cognizance of regulatory requirements, business as usual liquidity conditions, stress liquidity scenarios, guidelines and limits as set by the ALCO, following consultation and approval by Board Risk and Compliance Committee and the Board.

#### Market Risk Policy

This policy sets out the control framework for market risk within the Bank. Market risk is defined as the risk that the Bank's earnings and capital or its ability to meet business objectives will be adversely affected by changes in the level of volatility of market rates or prices such as interest rates, foreign exchange rates and equity prices.

### 12. SERVICE PERFORMANCE OBJECTIVES

During the year under review the Bank continued to enhance customer experience by among other things improving products and services as well as initiating efforts to introduce digital services with state of art technology that guarantees easy access, convenience and time saving. The organizational re-structuring also considered establishment of customer experience unit that deals with all matters relating to customer care, service delivery and complaints handling all gearing towards improvement of customers' experience.

### 13. POLITICAL LANDSCAPE

The year 2022 has witnessed a stable political environment which has been key to improved performance of the economy and businesses. There has been a continuation of key infrastructure projects, improved diplomatic relations as well as further improvement in the business environment

### 14. FINANCIAL REVIEW

Particulars	2022	2021	Change	Change
	TZS '000	TZS '000	TZS '000	%
Total income	31,047,227	29,955,885	1,091,342	4%
Total expenses	(36,054,235)	(35,435,351)	(618,884)	(2%)
<b>Loss before tax</b>	<b>(5,007,008)</b>	<b>(5,479,466)</b>	<b>472,458</b>	<b>9%</b>
Income taxes	(2,023,112)	-	(2,023,112)	(100%)
<b>Loss after tax</b>	<b>(7,030,120)</b>	<b>(5,479,466)</b>	<b>(1,550,654)</b>	<b>(28%)</b>

Figures in Thousands of Tanzanian Shillings



## THE REPORT BY THOSE CHARGED WITH GOVERNANCE (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 14. FINANCIAL REVIEW (CONTINUED)

The Bank's results are set out on s 56 to 129 of this Annual Report. During the year under review, the Bank recorded a loss before tax of TZS 5,007 million compared with a loss before tax of TZS 5,479 million recorded in 2021. This represents 9% improvement of operating results when compared to previous year. The decrease in the loss before tax was mainly due to increase in income from TZS 29,956 million in 2021 to TZS 31,047 million in 2022. However, loss after tax increased by TZS 1,551 million or 28%, to TZS 7,030 million due to recognition of prior year taxes.

#### Interest income

Interest income during the year amounted to TZS 25,349 million compared to TZS 25,306 million in the previous year, representing an increase of TZS 43 million. The modest increase was due to a move towards lower yielding but less risky personal and corporate loans, as part of the strategy to diversify away from the riskier Biashara (business) loans.

#### Interest expense

Interest expense during the year amounted to TZS 6,870 million, as compared to TZS 8,092 million in the prior year, representing a decrease of 15% (TZS 1,222 million). The decrease in interest expense is mainly attributed to a decrease in expensive fixed deposits.

#### Net interest income

Net interest income (interest income less interest expense) during the year amounted to TZS 18,523 million, compared to TZS 17,335 million in prior year, representing an increase of 7% (TZS 1,188 million).

#### Non-interest income

Non-interest income amounted to TZS 5,655 million compared to TZS 4,529 million in the previous year, showing an annual increase of 25% but this was still lower than the projections. Non-interest income mainly includes fee and commission income, foreign exchange income and other operating income. Generally, the bank achieved an increase in volume of transactions in 2022 despite a stagnant customer base with limited transactional products offering and low staff productivity.

#### Operating expenses

Operating expenses include employee benefits, general and administration expenses as well as depreciation and amortisation. Operating expenses amounted to TZS 24,790 million compared to TZS 25,094 million in prior year, representing a decrease of TZS 304 million or 1%. This decrease was generally due to cost containment measures adopted by the Bank.

#### Income tax expense

Income tax expense for the year amounted to TZS: 2,023 million (2021: Nil). The tax expenses are due to recognition of prior years' tax liabilities amounting to TZS 1,820 million and a charge against deferred tax asset of TZS 203 million. Further, the Bank has determined an Alternative Minimum Tax (AMT) based on income of TZS 121 million (2021: TZS 150 million) which has been included in the operating expenses.

#### Review of financial position

##### Deposits

Customer deposits increased by 4% from TZS 124,473 million in 2021 to TZS 129,674 million. This was below expectations but a movement in the right direction as the Bank continued to exit expensive fixed deposits and focus on the growth of current and savings deposits as part of the drive to transform the bank into a fully-fledged commercial bank.

##### Loans and advances

Net loans and advances increased by 24% from TZS 77,708 million in 2021 to TZS 96,560 million. The increase was due to the efforts to grow the Bank's balance sheet both on the assets and liabilities in order to expand its income base.

## THE REPORT BY THOSE CHARGED WITH GOVERNANCE (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 14. FINANCIAL REVIEW (CONTINUED)

#### Government securities

Investment in government securities decreased by 3% from TZS 40,664 million in 2021 to TZS 39,601 million. The decrease was attributed to the increase in the loan book as the bank shifted its resources from lower earning assets to the higher earning loans, which are the main earning assets.

#### Review of cash flows

During the year, the Bank's major source of cash flows was from the cash and cash equivalents balances of TZS 19,266 million (2021: TZS 20,395 million) and borrowing from the interbank market.

The Bank registered outflows of TZS 18,851 million (2021: outflows TZS 2,483 million) from loans and advances which was funded by TZS 11,071 million (2021: TZS 5,278 million) borrowing from other banks. The major use of the cash flow was investment in loans and advances of TZS 18,851 million (2021: inflows TZS 2,483 million).

The Bank's cash projections indicate that future cash flows will mostly be generated from deposits. The Bank will continue to implement different strategies to mobilise deposits by targeting individual depositors but also offering competitive rates for fixed deposits and improving cash collection solutions to big corporate customers, private and public institutions, and other agencies.

#### Key Performance Indicators

The following Key Performance Indicators (KPI's) are effective in measuring the delivery of the Bank's strategy and managing the business.

Performance indicator	Definition and calculation method	2022	2021
Return on average assets <i>A measure of how well the bank uses its assets to generate profits</i>	Net profit/Total assets	<b>(3.75%)</b>	<b>(3.15%)</b>
Return on average equity <i>A financial ratio that measures the performance of a bank based on its average shareholders' equity outstanding.</i>	Net profit/Total equity	<b>(32.18%)</b>	(19.11%)
Non-interest income to total income <i>Bank's income that has been generated by non-interest related activities as a percentage of total income</i>	Non - interest income/Total income	<b>18.21%</b>	17.74%
Operating expenses to average assets <i>A measurement of the cost to operate a piece of property compared to the income brought in by the property.</i>	Operating expenses/average assets	<b>13.57%</b>	14.43%
Cost to Income Ratio <i>A measurement of compliance to Bank of Tanzania circular requiring banks to have not more 55% of cost to income ratio.</i>	Operating expenses/(Net interest income +Non-interest income)	<b>99.01%</b>	109.31%
Interest margin on earning assets <i>A measurement of productivity of the Bank's earning assets.</i>	Non - interest income/Earning assets	<b>14.43%</b>	12.77%
Growth on total assets <i>A measurement of the Bank's total assets growth.</i>	Trend (CY total assets – PY total assets/PY total assets)*%	<b>4.73%</b>	5.39

## THE REPORT BY THOSE CHARGED WITH GOVERNANCE (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 14. FINANCIAL REVIEW (CONTINUED)

Performance indicator	Definition and calculation method	2022	2021
Growth on loans and advances to customers <i>A measurement of the Bank's growth in loans and advances to customers, banks and staff. Growth during the year has been achieved as part of the drive to broaden and deepen the Bank's income base.</i>	Trend (CY loans and advances – PY Loans and advances)/PY total loans and advances)*%	<b>24.26%</b>	0.01%
Growth on customer deposits <i>A measurement of Bank's ability to mobilise deposits from customers.</i>	Trend (CY customer deposits – PY Customer deposits)/PY customer deposits)*%	<b>3.82%</b>	2.14%
<b>Capital Adequacy</b>			
Tier 1 Capital	Risk weighted assets including Off balance sheet items/Core capital	<b>10.61%</b>	13.5%
Tier 1+Tier 2 Capital	Risk weighted assets including off-balance sheet items/Total capital	<b>11.36%</b>	15.50%

#### Key efficiency ratios

The key efficiency ratios of the Bank as at year end are as indicated hereunder:

Efficiency indicator	Definition and calculation method	2022	2021
Shareholders' funds to total assets <i>Indicates how much of the bank's assets have been generated by issuing equity shares rather than by taking on debt.</i>	Shareholders' fund/ total assets	<b>11.69%</b>	<b>16.18%</b>
Non-performing loans to total advances <i>Indicates the percentage of non-performing- loans to total gross loans and advances</i>	Non - performing loans/Gross loans and advances.	<b>8.12%</b>	15.72%
Gross loans to total deposits <i>Measures the bank's liquidity by comparing a bank's total loans to its total deposits for the same period.</i>	Total loans to customers/Total deposits from customers.	<b>78.87%</b>	67.42%
Loans to total assets <i>A measure of the bank's assets that are financed by debt rather than equity.</i>	Loans/Total assets.	<b>54.53%</b>	83.82%
Liquidity ratio <i>Measures the bank's ability to pay its short-term debt obligations</i>	Liquid Assets/Liquid Liabilities	<b>28.26%</b>	49.87%

#### Budget performance information

The Bank's net loss was TZS 7.0 billion against budgeted profit of TZS 2.4 billion. Total income was 73% of the budget with a shortfall of TZS 10.7 billion. This was mainly caused by negative variances in interest income from biashara loans (TZS 6.7 billion), personal loans (TZS 1.5 billion), investment in government securities (652 million), loan recovery (TZS 2.1 billion), commitment fees (TZS 636 million) and card business (TZS 730 million).

The Bank's operating costs were below budget by TZS 2,146 million or 5%, mainly caused by savings in staff costs of TZS 700 million (5%). Interest expense (excluding leasing cost) was below budget with a saving of TZS 879 million (14%). Impairment charges exceeded budget by TZS 1,555 million (42%).

The Bank's total assets were 76% of budget with a shortfall of TZS 58 billion mainly due to a shortfall on budgeted deposits of TZS 52 billion or 29%. Net loans were below budget by 22% or TZS 28 billion.



## THE REPORT BY THOSE CHARGED WITH GOVERNANCE (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 15. GOING CONCERN AND SOLVENCY EVALUATION

Nothing has come to the attention of the directors to indicate that the Bank will not remain a going concern for at least twelve months from the date of this statement.

The directors consider the Bank to be solvent within the meaning ascribed by the Companies Act, 2002 and the Banking and Financial Institutions Act, 2006. See note 5.6 on capital management with regard to the capital position of the Bank.

### 16. ACCOUNTING POLICIES

The annual financial statements are prepared on the underlying assumption of a going concern. The Bank's accounting policies, which are laid out in Note 3, are subject to an annual review to ensure continuing compliance with IFRS Standards as issued by the International Accounting Standards Board (IFRS Standards).

### 17. RISK MANAGEMENT AND INTERNAL CONTROLS

The Board accepts final responsibility for the risk management and internal control system of the Bank.

It is the task of management to ensure that adequate internal, financial, and operational control systems are developed and maintained in an on-going basis to provide reasonable assurance regarding:

- Effectiveness and efficiency of operations.
- Safeguarding of the Bank's assets.
- Compliance with applicable laws and regulations.
- Reliability of accounting records.
- Business sustainability under normal as well as adverse conditions: and
- Responsible behaviours towards all stakeholders.

The efficiency of any internal control system is dependent on the strict observance of prescribed measures. There is always a risk of non-compliance to such measures by staff. Whilst no system of internal control can provide absolute assurance against misstatement or losses, the Bank's systems are designed to provide the Board with a reasonable assurance that procedures in place are operating effectively.

The Board assessed the Bank's internal control systems throughout the financial year ended 31 December 2022 and is of the opinion that they met the generally accepted banking industry criteria. The Board carries out risk management and internal control assessment through Board Audit Committee and Board Risk and Compliance Committee.

### 18. MANAGEMENT OF THE BANK

The Bank is under the supervision of the Board of Directors and the day-to-day management is entrusted to the Managing Director supported by the senior management team.

The organization structure of the Bank comprises the following Departments: -

### 18. MANAGEMENT OF THE BANK

- Finance department
- Treasury department.
- Operations department.
- Marketing and Communications department.
- Commerce department.
- Human Resources department.
- Information and Communication Technology department.
- Risk and Compliance department.
- Legal department.
- Credit department
- Internal Audit department (reporting directly to the Board Audit Committee).

## THE REPORT BY THOSE CHARGED WITH GOVERNANCE (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 19. COMPOSITION OF THE BOARD OF DIRECTORS

The Bank has a broad-based Board of Directors comprising of non-executive directors. The Chairman and all other members of the Board of Directors are appointed by the shareholders.

The directors of the Bank, who held office throughout the year and to the date of this report, were as follows:

Name	Qualification	Position	Gender	Nationality	Age	Date of Appointment
Ernest Saronga Massawe* (Alternate: Andrew Ernest Massawe)	- B. Com (Hons) - FTAA - TCAA - FCPA-T	Chairperson	M	Tanzanian	77	25-Jun-11
Catherine Nchanasaa** Kimaryo (Alternate: Rose Joseph Lyimo)	- B. Com Finance & Accounting - MBA - Executive Coaching	Chairperson	F	Tanzania	46	23-Mar-21
Josephat Daniel Lotto	- BSc Geology (Hons) - MBA in Finance - MSc in Finance - PhD in Corporate Governance & Financial Strategies - CPA (T)	Member	M	Tanzanian	47	07-Feb-19
Rukia Adam Juma	- DBA - ADCA - CPA (T) - MBA	Member	F	Tanzanian	66	07-Feb-19
Macfussy Michael Kawawa	- B.Acc (Hons) - FCCA - CA (Mw) - MBA	Member	M	Malawian	58	03-May-21

## THE REPORT BY THOSE CHARGED WITH GOVERNANCE (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 19. COMPOSITION OF THE BOARD OF DIRECTORS (CONTINUED)

Name	Qualification	Position	Gender	Nationality	Age	Date of Appointment
Harold Nester Jiya	- B. Com - ACIB - MBA	Member	M	Malawian	52	03-May-21
Masauko Nelson Katsala	- B. Com - FCCA - CA (Mw) - MBA	Member	M	Malawian	55	03-May-21
Zunzo Esnat Mitole	- LLB (Hons) - MBA	Member	F	Malawian	49	03-May-21
Etness Chanza***	- LLB (Hons) - Chartered Secretary & Governance Practitioner - MSc Finance & Financial Law	Member	F	Malawian	51	03-May-21
Benedict Kuhenga Mahona	- BSc Economics - MSc Finance & Investment - MSc Economics	Member	M	Tanzanian	42	28-Sep-21
Andrew Ernest Massawe****	- BA Marketing - MSc Information Systems & Technology	Member	M	Tanzanian	44	20-Aug-22

\* Retired 20-Aug-22

\*\* Appointed Chairperson 20-Aug-22

\*\*\* Resigned 12-Dec-22

\*\*\*\* Appointed 20-Aug-22

### 20. DIRECTORS' REMUNERATION

The remuneration and other expenses for services rendered by the non-executive directors of the Bank in 2022 was TZS 196 million (2021: TZS 204 million). Further details of directors' remuneration are included in Note 30 of the financial statements.

### 21. CORPORATE GOVERNANCE

All directors and employees adhere to the principles of the Code of Conduct and Ethics in all their dealings on behalf of the Bank. The Code of Conduct and Ethics ensures that all actions are in the overall best interests of the Bank and reflect the commitment to maintain the highest standards of integrity, ethical behaviour and compliance with all applicable internal and external laws and regulations.

The directors are committed to the principles of good corporate governance and recognize the need to conduct the business in accordance with generally accepted best practice. In so doing, the Directors therefore, confirm that:

- The Board of Directors met regularly throughout the year.
- They retain full and effective control over the Bank and monitor senior management.
- The Board accepts and exercises responsibility for strategic and policy decisions, the approval of budgets and the monitoring of performance.



## THE REPORT BY THOSE CHARGED WITH GOVERNANCE (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 21. CORPORATE GOVERNANCE (CONTINUED)

In addition, the Board constituted the following Board committees:

#### Board Audit Committee

This Committee assists the Board in fulfilling its responsibilities by reviewing the financial condition of the Bank, its internal controls, ensuring compliance with applicable legislation and the requirements of regulatory authorities, reviewing reports and following up on matters raised by the external auditors, internal auditors and the Bank of Tanzania.

The Committee meets at least four times in a year. The Board Audit Committee members who served in the Committee during the year 2022 were:

Name	Position	Nationality
Prof. Josephat Daniel Lotto	Chairman	Tanzanian
Ms. Rukia Adam Juma	Member	Tanzanian
Mr. Masauko Nelson Katsala	Member	Malawian

#### Board Credit Committee

This Committee assists the Board in fulfilling its primary responsibilities in reviewing the Bank's overall lending policy, conducting independent loan reviews, delegation and review of lending limits and is overall responsible for the management of Credit Risk.

The Committee meets a minimum of four times in a year. The Board Credit Committee members who served in the Committee during the year 2022 were:

Name	Position	Nationality
Mr. Harold Nester Jiya	Chairperson	Malawian
Ms. Etness Chanza*	Member	Malawian
Mr. Benedict Kuhenga Mahona	Member	Tanzanian
Mr. Andrew Ernest Massawe **	Member	Tanzanian

\* Ms. Etness Chanza – Resigned 12 December 2022

\*\* Appointed member of the Committee 10 October 22

#### Board Risk and Compliance Committee

This Committee assists the Board in fulfilling its primary responsibilities by establishing and implementing the Risk Management process of the Bank in line with the Bank of Tanzania Guidelines as well as risk identification, evaluation, measurement, and monitoring of the Risk Management process.

The Committee meets a minimum of four times in a year. The Board Risk and Compliance Committee members who served during the year 2022 were:

Name	Position	Nationality
Ms. Catherine Nchanasaa Kimaryo *	Chairperson	Tanzanian
Mr. Benedict Kuhenga Mahona **	Chairperson/Member	Tanzanian
Ms. Zunzo Esnat Mitole	Member	Malawian

\* Appointed Chairperson of the Board 20 August 2022

\*\* Appointed Chairperson of the Committee 10-Oct-22

\*\*\* Appointed member of the Committee 10 October 2022

## THE REPORT BY THOSE CHARGED WITH GOVERNANCE (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 21. CORPORATE GOVERNANCE (CONTINUED)

#### Board Governance, Remuneration and Human Resources Committee

This Committee has been delegated with the responsibility from the Board to ensure implementation of good governance, review of the governance tools and policies. The Committee also has responsibility to undertake structured assessment of candidates for Senior Management positions, consider and review the human resources management and remuneration policies.

The Committee meets a minimum of four times in a year. The Board Governance, Remuneration and Human Resources Committee members who served during the year 2022 were:

Name	Position	Nationality
Mr. Macfussy Michael Kawawa	Chairperson	Malawian
Ms. Etness Chanza *	Member	Malawian
Ms. Catherine Nchanasaa Kimaryo **	Member	Tanzanian
Mr. Benedict Kuhenga Mahona.	Member	Tanzanian

\* Resigned 12 December 2022

\*\* Appointed Chairperson of the Board 20 August 2022

\*\*\* Appointed member of the Committee 10 October 2022

### 22. CAPITAL STRUCTURE AND SHAREHOLDING

As at 31 December 2022, the Bank had 277 shareholders (2021: 277 shareholders).

The Capital structure and shareholding position of the Bank as at 31 December 2022 was as follows:

	2022			2021		
	Number of Ordinary Shares	Percentage (%)	Number of Preference Shares*	Number of Ordinary Shares	Percentage (%)	Number of Preference Shares*
National Bank of Malawi Plc	16,813,000	60.48	5,959,680	16,813,000	60.48	-
Accion International	1,721,456	6.19	-	1,721,456	6.19	-
PSSSF	963,957	3.47	-	963,957	3.47	-
Stichting Hivos – Triodos Fonds	683,335	2.46	-	683,335	2.46	-
INCOFIN CVSO	617,850	2.22	-	617,850	2.22	-
FMO	595,443	2.14	-	595,443	2.14	-
Inter Consult Ltd	568,811	2.05	-	568,811	2.05	-
SIDI	434,022	1.56	-	434,022	1.56	-
STICHTING TRIODOS SUSTAINABLE FINANCE FOUNDATION	430,798	1.55	-	430,798	1.55	-
Erncon Holdings Ltd	1,808,627	6.51	-	1,808,627	6.51	-
Other Shareholders	3,160,117	11.37	-	3,160,117	11.37	-
<b>Total</b>	<b>27,797,416</b>		<b>5,959,680</b>	<b>27,797,416</b>		-

\* Perpetual non-cumulative participating preference shares

## THE REPORT BY THOSE CHARGED WITH GOVERNANCE (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 22. CAPITAL STRUCTURE AND SHAREHOLDING (CONTINUED)

Directors' holding shares at the Bank are listed below:

Name	Nationality	Ordinary shares of TZS 1,000 each	Nominal value TZS 000	Ordinary Shareholding %
Mr. Andrew Ernest Massawe (Erncon Holdings Ltd)	Tanzanian	1,808,627	1,808,627	6.51
Ms. Catherine Kimaryo	Tanzanian	15,122	15,122	0.05
Mr. Andrew Ernest Massawe	Tanzanian	686	686	0.002

### 23. PRINCIPAL RISKS AND UNCERTAINTIES

The Bank operates in an environment which exposes it to various risks. The key risks that may significantly impact the Bank's short-to-medium term strategy are mainly credit, information and communication technology (ICT), operational, compliance, market, liquidity, strategic, reputational, environmental and social risk.

Below, we provide a description of these various risk categories that the Bank faces.

#### **Credit risk**

The Bank is exposed to credit risk for the loans and advances granted to customers as well on the money lent to other financial institutions in an event that such entities fail to honour their obligations. This is the risk resulting from the possibility that a financial asset may not result in a cash receipt (or equivalent) as per the terms of the contract. The Bank has put in place various credit related controls to its exposure to credit risk is minimized. These measures include, robust credit sanctioning process, adherence to approval limits, disbursement controls, continuous monitoring, and a well-documented risk appetite.

#### **ICT risk**

The risk that IT systems could fail due to either function related default or even due to cyber-attacks cannot be underestimated. Information and communication technology is key in supporting business processes/standards of the bank and as such, we take the ICT side of business very seriously. ICT risk results from inadequate or failed ICT strategy, ICT project and program or ICT operations. The Bank has checks in place to limit its exposure to ICT risk and performs regular monitoring to validate the efficacy of its ICT risk controls.

#### **Liquidity risk**

The risk arising from the inability of the Bank to accommodate decreases in liabilities or to fund increases in assets in full, at the right time and place, and in the right currency. If a Bank is seen to be illiquid it cannot obtain sufficient funds, either by increasing liabilities or converting assets promptly or at a reasonable cost. The Bank has stringent controls and monitoring mechanisms in place to limit its exposure to liquidity risk.

#### **Compliance risk**

The Bank operates in an environment where it is required to comply with various laws and regulations. There is therefore an exposure of being fined or suspended from carrying business due to violations of, or non-compliance with laws, rules, regulations put by authorities and regulators. Management continually ensures that the Bank complies with relevant laws, rules, regulatory requirements through its Risk and Compliance department and the responsible Board Risk Committee.

#### **Market risk**

While the Bank engages in trading cautiously, there is a risk of a potential decrease in shareholder's value as a result of adverse changes in the market value of assets and liabilities. Market risk associated with trading activities is the risk of loss occurring as a result of trading in interest rate and foreign exchange. The Bank has stringent controls and monitoring mechanisms in place to limit its exposure to market risk.



## THE REPORT BY THOSE CHARGED WITH GOVERNANCE (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 23. RISKS AND UNCERTAINTIES (CONTINUED)

#### **Strategic risk**

Strategic risk occurs when it is hard to decide to make and implement quickly decision that could reverse an unattractive or adverse impact to the business. Strategic risk ultimately has two elements: one is doing the right thing at the right time (positioning) and the other is doing it well (execution). Strategic risk includes the risk that the Bank's strategy may be inappropriate to support sustainable future growth. The Bank has strong controls in place to mitigate strategic risk, including regular strategic risk reviews at Board and Management levels.

#### **Reputational risk**

As the Bank offers products to various customers and interacts with the community, there is a risk that an activity by the Bank or its employee or stance taken by the Bank's officials will impair its image in the community and/or the long-term trust placed in the Bank by its stakeholders resulting in the loss of business or the threat or legal action. The Bank has a communication policy which provides guidance on who should engage the public and how they should conduct themselves. In addition, the Bank's values and code of ethics formulate the culture of the Bank and as such help to preserve the reputation of the Bank. Consequences for reputational related offences are very stringent.

#### **Operational risk**

The overall responsibility of managing operational risks - the risk arising from failed or inadequate internal processes, people, systems and external events - is vested with the Board of Directors. The Board through the Board Risk Committee, issues policies that guide management on appropriate practices of operational risk mitigation. The Head of Risk and Compliance assures the Board Risk Committee of the implementation of the said policies.

#### **The following are key measures that the Bank undertakes in managing operational risk:**

- Documentation of procedures and controls, including regular review and updates to reflect changes in the dynamic business environment.
- Appropriate segregation of duties, including the independent authorisation of transactions.
- Reconciliation and monitoring of unusual transactions.
- Monitoring of compliance with regulatory and other legal requirements.
- Reporting of operational losses and ensuring appropriate remedial action to avoid recurrence.
- Development and implementation of business continuity and disaster recovery plans.
- Training and professional development of employees to ensure they are well equipped to identify and mitigate operational risks in a timely manner.
- Establishment of ethical practices at business and individual employee's level.
- Implementation of risk mitigation parameters, including insurance where this is considered effective.

The entire operational risk management framework is subjected to periodic independent audits (internal) in order for the Bank to obtain an independent opinion on the effectiveness and efficiency of the framework. Further, the findings of the Internal Audit department are reviewed by the Board Audit Committee and recommendations made implemented in line with the agreed timeframe.

#### **Environmental and social risk**

Currently businesses are increasing their focus to risks related to business sustainability. Environmental and social risks are therefore becoming focus of discussion risks to various business including banks. The risks that the Bank could bear the consequences of socio-environmental fall-out of transactions. Such risks could arise from failure of the Bank to assess the impacts of activities (of both the Bank and its clients) which could harm the environment or have negative social impact.

The Bank is aware that it has a responsibility to ensure that its internal practice and its lending activities do not have negative environmental and social impacts and is thus committed to ensure that such risks are sufficiently managed through its environmental and social management policy and by adopting the country's labour and environmental laws. The Bank also adheres to international best practice (IFC performance standards and ILO standards as ratified by the Tanzanian government). An environmental and social management system is put in place to ensure due diligence and monitoring of the environmental and social risk is done efficiently. Compliance to these laws is monitored by the Compliance function.

## THE REPORT BY THOSE CHARGED WITH GOVERNANCE (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 24. RELATED PARTY TRANSACTIONS

Transactions during the year with related parties were conducted at terms and conditions like those offered to other clients and in the normal course of business. Details of all related party transactions and balances are disclosed in note 30 to these financial statements.

### 25. EMPLOYEE WELFARE

#### Relationship between management and employees

The relationship between employees and management continued to be cordial. Complaints are resolved through meetings and discussions and the Bank has set up appropriate management committee forums for this purpose. In December 2022 management signed a recognition agreement with the workers Trade Union (FIBUCA) recognising them as a key stakeholder in managing the relationship between management and employees.

#### Training and people development

The investment in people through training is a demonstration of the Bank's commitment to improving skills in the provision of banking services. This is more so given that the banks' business strategy for 2021 - 2025 depends on the quality and competencies of readily available human resources capacity that is capable of driving and delivering quality business efficiently in view of new the business model and diversified product lines. The Bank's training and development program therefore aims at arming staff with the requisite skills and competencies that will enable the Bank to offer its customers effective and quality service.

In 2022 the Bank invested TZS 207 million in development of its staff. The training plan was implemented by 87% with a 4% saving on staff training budget.

#### Health wellness and financial assistance to staff

The Bank's staff enjoy all-inclusive medical cover for all staff including spouse plus four dependents per employee. Strategis Insurance Tanzania Limited provided the services up to 31<sup>st</sup> May 2022 before the service was moved to Jubilee Allianz Insurance Tanzania Limited following a successful public bidding process. Apart from medical cover the Bank contributes to Workers Compensation Fund (WCF) as required by the Workman's Compensation Act.

#### Occupational safety, health and environment

The Bank took reasonable steps to safeguard the health, safety and welfare of its employees. A safe and conducive working environment was availed to all employees by providing adequate working tools, proper personal protective equipment, hygiene, training, and supervision. The Bank's workplaces were visited by labour inspectors and were found to comply with appropriate government regulations.

#### Financial assistance to employees

The Bank provided different types of financial support to improve the welfare of its employees, including staff loans.

The Bank provided housing, personal and car loans to staff to enable them to meet their financial requirements and promote economic development. Staff loans are in line with industry best practice and based on specific terms and conditions approved by the Board of Directors.

Periodically the Bank reviews its staff loan scheme (personal loans and mortgage) to ensure the offering contains terms and conditions comparable to competitors.

Loan eligibility remains contingent on the individual credit assessment, and at the management's discretion as to the need and circumstances. Due to efforts to retain and attract talent, fixed term employees are eligible for personal loans within their contract tenure.

#### Retirement benefits

The Bank makes contributions in respect of staff retirement benefits to the National Social Security Fund (NSSF). The total number of employees, at the year end, was 385 (2021: 406).

## THE REPORT BY THOSE CHARGED WITH GOVERNANCE (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 25. EMPLOYEE WELFARE (CONTINUED)

#### Disabled persons

Applications for employment by disabled persons are always considered bearing in mind the aptitudes of the applicant concerned. In the event of members of staff becoming disabled, every effort is made to ensure that their employment with the Bank continues, and appropriate training is arranged, where necessary.

#### Gender parity

The Bank is an equal opportunity employer. It gives equal access to employment opportunities and ensures that the best available person is appointed to any given position free from discrimination of any kind and without regard to factors like gender, marital status, tribes, religion and disability which does not impair ability to discharge duties. In the event of members of staff becoming disabled, every effort is made to ensure that their employment with the Bank continues, and appropriate training is arranged and thrive to ensure the working environment is conducive. It is the policy of the Bank that training, career development and promotion of disabled persons are monitored with extra care and attention.

As at December 2022, the Bank had 385 employees and female employees accounted for 61% of the workforce whilst male employees were 39% of the total staff population (2021: 406 employees, out of whom 60% were women and 40% were men).

### 26. POLITICAL DONATIONS

The Bank did not make any political donations during the year (2021: Nil).

### 27. CORPORATE SOCIAL RESPONSIBILITY

The Bank recognizes its role and position in the society by undertaking several corporate social responsibility (CSR) initiatives. These initiatives are geared towards giving back to society as well as looking into people's welfare as a caring companion.

### 28. ENVIRONMENTAL CONTROL PROGRAMME

The Bank has a corporate social responsibility policy, part of which addresses environmental control programmes. The Bank acknowledges the seriousness of global environmental issues and therefore acts voluntarily and affirmatively to protect the environment by seeking to minimize any adverse environmental impact in the way the Bank operates. The Bank is committed to the prevention of environmental pollution and follows relevant environmental laws in the areas we operate as a minimum standard and seeks to implement best practices wherever possible.

### 29. PREJUDICIAL ISSUES

There are no matters outside the control of the Bank which could have resulted in the Bank failing to achieve its objectives.

### 30. STATEMENT OF COMPLIANCE

The report of those charged with governance has been prepared in full compliance with Tanzania Financial Reporting Standard No. 1 *the Report by Those Charged with Governance*.

### 31. APPOINTMENT OF THE AUDITOR

The Bank of Tanzania through its regulation on External Auditors of Banks requires that an external auditor is appointed through a competitive tender for a first term period of three years and a competitive tender for the second term where the incumbent auditor is allowed to participate. The Regulation imposes a mandatory auditor rotation after the second term of three years or maximum of six years. The auditor is required to cool off for three years after the second term before participating in the tender for audit of the Bank.



**THE REPORT BY THOSE CHARGED WITH GOVERNANCE (CONTINUED)  
FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022****32. THE AUDITOR**

The auditor, KPMG has been the auditor for the Bank for three years and as per Bank of Tanzania regulation, a competitive tender process, in which KPMG will be eligible to participate, will be undertaken and a resolution for the appointment of the auditor will be submitted to the Annual General Meeting.

**BY ORDER OF THE BOARD**

Ms. Catherine Kimario

**Chairperson****Date:** 31-03-2023

Prof. Josephat Lotto

**Director****Date:** 31-03-2023

## STATEMENT OF DIRECTORS RESPONSIBILITIES FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

The Bank's directors are responsible for the preparation of the financial statements that give a true and fair view of Akiba Commercial Bank Plc comprising the statement of financial position at 31 December 2022, and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and the notes to the financial statements, which include a summary of significant accounting policies in accordance with IFRS Standards as issued by the International Accounting Standards Board (IFRS Standards) and in the manner required by the Companies Act, 2002 as well as Banking and Financial Institutions Act, 2006.

The directors are also responsible for such internal controls as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and for maintaining adequate accounting records and an effective system of risk management.

The directors have assessed the ability of the Company to continue as a going concern and have no reason to believe that the business will not be a going concern for a period of at least next twelve months from the date of this statement.

The independent auditor is responsible for reporting on whether the annual financial statements are fairly presented in accordance with the applicable financial reporting framework.

### Approval of financial statements

The financial statements of the Bank, as identified in the first paragraph, were approved by the board of directors on and signed by:

#### BY ORDER OF THE BOARD



Ms. Catherine Kimario

**Chairperson**

Date: 31-03-2023



Prof. Josephat Lotto

**Director**

Date: 31-03-2023

**DECLARATION OF THE CHIEF FINANCE OFFICER  
FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022**

The National Board of Accountants and Auditors (NBAA) according to the power conferred under the Auditors and Accountants (Registration) ACT No. 33 of 1972, as amended by Act No. 2 of 1995, requires the financial statements to be accompanied with the Statement of Declaration issued by the Chief Finance Officer responsible for the preparation of financial statements of the entity concerned.

It is the duty of a professional accountant to assist the Board of Directors to discharge the responsibility of preparing the financial statements of the Bank showing true and fair view position of the Bank in accordance with IFRS Standards as issued by the International Accounting Standards Board (IFRS Standards) and the requirements of the Companies Act of Tanzania, 2002 and the Banking and Financial Institutions Act, 2006. Full legal responsibility for financial statements rests with the Board of Directors as indicated in the statement of directors' responsibilities.

I **Arnold Makanda** being the **Chief Finance Officer** of Akiba Commercial Bank Plc hereby acknowledge my responsibility of ensuring that financial statements for the year ended 31 December 2022, have been prepared in compliance with the IFRS Standards, the Companies Act, 2002 and the Banking and Financial Institutions Act, 2006.

I thus confirm that the financial statements of Akiba Commercial Bank Plc comply with applicable accounting standards and statutory requirements as on that date and that they have been prepared based on properly maintained financial records.

**Signed by:**

Arnold Makanda

**Position:**

Chief Finance Officer

**NBAA Membership no:**

TACPA 4076

**Date:**

30/3/2023

## INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF AKIBA COMMERCIAL BANK PLC

### Report on the Audit of the Financial Statements

#### *Opinion*

We have audited the financial statements of Akiba Commercial bank Plc ("the Bank") set out on pages 48 to 128 which comprise the statement of financial position as at 31 December 2022, and the statement of profit or loss and other comprehensive income, statement changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Bank as at 31 December 2022, and of its financial performance and its cash flows for the year then ended in accordance with IFRS Standards as issued by the International Accounting Standards Board (IFRS Standards) and in the manner required by the Companies Act, 2002 and Banking and Financial Institutions Act, 2006. and in the manner required by the Companies Act, 2002 and Banking and Financial Institutions Act, 2006.

#### *Basis for Opinion*

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report. We are independent of the Bank in accordance with International Ethics Standards Board for Accountants' *International Code of Ethics for Professional Accountants (including International Independence Standards)* (IESBA Code), together with the ethical requirements that are relevant to our audit of the financial statements in Tanzania, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### *Key Audit Matters*

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



## INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF AKIBA COMMERCIAL BANK PLC (CONTINUED)

### Report on the Audit of the Financial Statements (Continued)

#### Key Audit Matters (Continued)

#### Impairment of loans and advances to customers

Refer to notes 3(f)(iii), 4(a) and 17 to the financial statements

The Key Audit Matter	How the matter was addressed in our audit
<p>As at 31 December 2022, the gross loans and advances to customers amounted to TZS 101.9 billion and the allowance for impairment amounted to TZS 5.35 billion.</p> <p>Measurement of expected credit loss (ECL)/ impairment on loans and advances is a key audit matter as the determination of expected credit losses is highly subjective, involves significant level of judgement applied by management and the ECL is a significant estimate. Macro-economic variables applied on the estimation of probabilities of default have also been impacted significantly.</p> <p>The key areas where we identified significant levels of management judgement and therefore increased levels of audit focus are:</p> <ul style="list-style-type: none"> <li>Assumptions used in determining criteria for significant increase in credit risk where both quantitative considerations such as days past due and qualitative considerations such as difficulties in cash flow and other signs of financial difficulties of the borrowers accounted for staging decisions.</li> <li>Choosing appropriate models and assumptions for the determination of probabilities of default (PD); exposures at default (EAD) and loss given default (LGD); and ultimately measurement of Expected Credit Loss (ECL). This included consideration for significant judgements around segmentation as well as various LGD modelling assumptions including time to realisation of collaterals as well as collateral values.</li> <li>Establishing the various macroeconomic variables as well as weightings applied to the forward-looking scenarios such as base, upside and downside and weightings used against local economic (lending interest rates) for each segment and therefore the associated impact on ECL.</li> <li>Consideration for significant judgements around LGD modelling assumptions including time to realisation of collaterals as well as collateral values.</li> </ul>	<p>Our audit procedures in this area, included:</p> <ul style="list-style-type: none"> <li>Evaluating the design and implementation as well as operating effectiveness of controls, over the compilation and review of the early warning list, credit file review processes, approval of external collateral valuation vendors and controls over the approval of significant individual impairments.</li> <li>On a sample basis, evaluate management's model for establishing stage 1, 2 and 3 impairments by challenging reasonability of management assumptions such as time to realisation of collateral values. Also performed a retrospective review by comparing previous year's estimate to actual outcome in the current year.</li> <li>For a sample of loan exposures, we assessed whether the facilities are correctly staged/classified based on the requirements of IFRS 9 <i>Financial Instruments</i>.</li> <li>For a sample of loans, we evaluated the reliability and reasonableness of information used by the bank in establishing PD and LGD, including evaluation of the appropriateness of collateral values used by agreeing the information to collateral valuation reports.</li> <li>Evaluating the appropriateness of the Significant Increase in Credit Risk (SICR) criteria used by assessing reasonableness of qualitative staging decisions such as the borrower's financial performance and accuracy of quantitative staging criteria based on days past due.</li> <li>Assessing the ECL calculations through re-computation, and on sample basis, checking if the correct parameters, namely PDs, LGD and EADs were appropriately determined.</li> <li>Involved Financial Risk Management specialists to evaluate the appropriateness of macroeconomic scenarios such as base, upside and downside weightings used against the local economic (lending interest rates) and portfolio factors.</li> <li>Evaluating the adequacy of financial statements disclosures in accordance with the requirements of IFRS 9, <i>Financial Instruments</i>, including disclosures of key assumptions and judgements relating to ECL.</li> </ul>

## INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF AKIBA COMMERCIAL BANK PLC (CONTINUED)

### Report on the Audit of the Financial Statements (Continued)

#### Other Information

The Directors are responsible for the other information. The other information comprises the information included in *Akiba Commercial Bank Plc Report and Financial Statements for the year ended 31 December 2022* but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of the Directors for the financial statements

The Directors are responsible for the preparation of financial statements that give a true and fair view in accordance with IFRS Standards and in the manner required by the Companies Act, 2002 and Banking and Financial Institutions Act, 2006, and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Bank or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken based on these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Directors.

## INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF AKIBA COMMERCIAL BANK PLC (CONTINUED)

### Report on the Audit of the Financial Statements (Continued)

#### *Auditor's Responsibilities for the Audit of the financial statements (Continued)*

- Conclude on the appropriateness of the Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure, and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

From the matters communicated with the Directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### Report on Other Legal and Regulatory Requirements

As required by the Companies Act, 2002 we report to you solely based on our audit of financial statements that :

- in our opinion, proper accounting records have been kept by Akiba Commercial Bank Plc;
- the individual accounts are in agreement with the accounting records of the Bank;
- we obtained all the information and explanations which, to the best of our knowledge and belief, are necessary for the purposes of our audit;
- directors' report is consistent with the financial statements; and
- information specified by the law regarding Directors' emoluments and other transactions with the Bank is disclosed.

As required by Banking and Financial Institutions Act, 2006 and its regulations, we report to you solely based on our audit of financial statements, that:

Nothing has come to our attention that causes us to believe that the Bank has not complied with the Banking and Financial Institutions Act, 2006 and its regulations including computation of its capital position.

**KPMG**

**Certified Public Accountants (T)**



**Signed by** CPA Alexander Njombe (ACPA 2714)

**Dar es Salaam**

**Date:** 31-03-2023

**STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME  
FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022**

	NOTES	2022 TZS '000	2021 TZS '000
Interest income calculated using effective interest method	6(a)	25,348,670	25,305,992
Other interest income	6(b)	43,895	120,536
Interest expense	7	(6,869,686)	(8,091,698)
Net interest income		18,522,879	17,334,830
Credit impairment losses	17	(4,394,365)	(2,249,197)
Net interest income after impairment losses		14,128,515	15,085,633
Fees and commission income	8	4,818,175	3,653,800
Foreign exchange income	9	384,466	239,816
Other operating income	10	452,021	635,741
Employee benefits expenses	11	(14,163,530)	(14,123,406)
Other expenses	12	(8,687,459)	(8,651,618)
Depreciation and amortization	13	(1,939,195)	(2,319,432)
Loss before tax		(5,007,008)	(5,479,466)
Tax expense	14(a)	(2,023,112)	-
<b>Loss for the year</b>		<b>(7,030,120)</b>	<b>(5,479,466)</b>
<b>Other comprehensive income for the year</b>		-	-
<b>Total comprehensive loss for the year</b>		<b>(7,030,120)</b>	<b>(5,479,466)</b>

The notes set out on pages 58 to 128 form an integral part of these financial statements.

Auditor's report is on pages 48 to 51



**STATEMENT OF FINANCIAL POSITION  
AS AT 31<sup>ST</sup> DECEMBER 2022**

	NOTES	Dec,2022 TZS '000	Dec,2021 TZS '000
<b>ASSETS</b>			
Cash and balances with Bank of Tanzania	15	21,143,439	23,642,810
Balances with other banks	16	1,325,049	613,050
Loans and advances to customers	17	96,559,860	77,708,747
Government Securities	18	39,600,640	40,664,445
Other assets	23	7,317,330	10,611,383
Current income tax asset	14 ( c )	151,375	2,613,540
Property and equipment	20	13,865,397	15,076,385
Intangible assets	21	479,359	572,663
Deferred income tax	22	6,864,310	7,067,003
Unquoted equity investment	19	39,000	39,000
<b>TOTAL ASSETS</b>		<b>187,345,759</b>	<b>178,609,026</b>
<b>LIABILITIES</b>			
Deposits from other banks		17,063,206	5,991,228
Deposits from customers	24	129,674,371	124,473,417
Lease liability	25	14,662,695	15,503,765
Other liabilities	26	4,101,963	3,766,272
<b>TOTAL LIABILITIES</b>		<b>165,502,235</b>	<b>149,735,382</b>
<b>SHAREHOLDERS EQUITY</b>			
Share capital	28(a)	27,797,416	27,797,416
Preference shares	28(b)	5,959,680	-
Share premium	28(c)	2,431,917	2,431,917
Advance towards share capital	28(d)	-	5,888,000
Accumulated losses		(15,275,549)	(12,100,902)
Regulatory reserve	28(e)	930,060	4,857,213
<b>TOTAL EQUITY</b>		<b>21,843,524</b>	<b>28,873,644</b>
<b>TOTAL LIABILITIES AND EQUITY</b>		<b>187,345,759</b>	<b>178,609,026</b>

The financial statements on pages 52 to 128 were approved and authorised for issue by the Board of Directors on 31 March 2023 and signed by:

  
Ms. Catherine Kimario  
**Chairperson**

  
Prof. Josephat Lotto  
**Director**

The notes set out on pages 56 to 128 form an integral part of these financial statements.

Auditor's report is on pages 48 to 51

**STATEMENT OF CHANGES IN EQUITY  
FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022**

	Share Capital TZS '000	Preference Shares	Advance Towards Share Capital TZS '000	Share Premium TZS '000	Retained Earnings TZS '000	Regulatory Reserve TZS '000	Total TZS '000
<b>At 1 January 2022</b>	<b>27,797,416</b>	-	<b>5,888,000</b>	<b>2,431,917</b>	<b>(12,100,902)</b>	<b>4,857,213</b>	<b>28,873,644</b>
Loss for the year	-	-	-	-	(7,030,120)	-	(7,030,120)
Other comprehensive income	-	-	-	-	-	-	-
<b>Total comprehensive income</b>	-	-	-	-	(7,030,120)	-	-
<b>Transactions with owners of the bank</b>							
Transfer to Share Capital	-	5,959,680	(5,888,000)	-	(71,680)	-	-
Total transaction with owners	-	5,959,680	(5,888,000)	-	(71,680)	-	-
Transfer from regulatory reserve to retained earnings	-	-	-	-	3,927,153	(3,927,153)	-
<b>At 31 December 2022</b>	<b>27,797,416</b>	<b>5,959,680</b>	-	<b>2,431,917</b>	<b>(15,275,549)</b>	<b>930,060</b>	<b>21,843,524</b>
<b>At 1 January 2021</b>	<b>10,984,416</b>	-	<b>16,992,072</b>	<b>2,431,917</b>	<b>(5,626,989)</b>	<b>3,683,694</b>	<b>28,465,110</b>
Loss for the year	-	-	-	-	(5,479,466)	-	(5,479,466)
Other comprehensive income	-	-	-	-	-	-	-
<b>Total comprehensive income</b>	-	-	-	-	(5,479,466)	-	(5,479,466)
<b>Transactions with owners of the bank</b>							
Transfer to Share Capital	16,813,000	-	(16,992,072)	-	179,072	-	-
Advance towards share capital	-	-	5,888,000	-	-	-	5,888,000
<b>Total transaction with owners</b>	<b>16,813,000</b>	-	<b>(11,104,072)</b>	-	<b>179,072</b>	-	<b>5,888,000</b>
Transfer from retained earnings to regulatory reserve	-	-	-	-	(1,173,519)	1,173,519	-
<b>At 31 December 2021</b>	<b>27,797,416</b>	-	<b>5,888,000</b>	<b>2,431,917</b>	<b>(12,100,902)</b>	<b>4,857,213</b>	<b>28,873,644</b>

\*Regulatory reserve represents the surplus of provision for credit losses computed in accordance with Bank of Tanzania regulations over the impairment loss on loans and advances computed in accordance with International Financial Reporting Standards.

The notes set out on pages 56 to 128 form an integral part of these financial statements.

Auditor's report is on pages 48 to 51

**STATEMENT OF CASH FLOWS  
FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022**

	Notes	2022 TZS 000	2021 TZS 000
<b>Cash flows from operating activities</b>			
Loss for the period		(7,030,120)	(5,479,466)
<b>Adjustments for:</b>			
Depreciation and amortization	13	1,939,195	2,319,432
Impairment of loans and advances	17	5,255,272	3,204,690
Gain on disposal of property and equipment		(389)	(21,573)
Exchange loss/(gain) on cash and cash equivalent		(71,680)	277,456
Interest expense on lease liability	25	1,441,773	1,556,691
Interest income		(25,392,565)	(25,426,528)
Tax expense		2,023,112	-
		(21,835,402)	(23,569,298)
<b>Changes in:</b>			
Statutory Minimum Reserve		(70,916)	(123,640)
Loans and advances to customers		(18,851,112)	(2,483,391)
Other assets		(58,766)	(577,837)
Deposit from customers		5,200,954	2,604,102
Balances from other banks		11,071,977	5,277,848
Other liabilities		334,989	(323,219)
<b>Cash flows used in operations</b>		(24,208,276)	(19,195,435)
Interest received		26,868,122	24,699,921
Interest paid on lease liability		(1,441,773)	(1,556,691)
Tax Paid	14 (c )	(1,820,420)	-
<b>Net cash flows (used in)/generated from operations</b>		(602,347)	3,947,795
<b>Cash flows from investing activities</b>			
Government Securities		1,063,805	(18,305,304)
Purchase of property and equipment	20	(786,553)	(365,128)
Purchase of intangible assets		(34,989)	-
Proceeds from sale of property and equipment		389	21,572
<b>Net cash used in investing activities</b>		242,652	(18,648,860)
<b>Cash flows from financing activities</b>			
Advance towards share capital		-	-
Lease payments	25	(841,070)	(885,181)
<b>Net cash generated from financing activities</b>		(841,070)	(885,181)
Net decrease in cash and cash equivalents		(1,200,765)	(15,586,246)
Cash and cash equivalent at the beginning of the year		20,395,465	36,259,167
Effect of exchange rate fluctuations on cash and cash equivalent		71,680	(277,456)
<b>Cash and cash equivalent at the end of the year</b>	27	19,266,380	20,395,465

The notes set out on pages 56 to 128 form an integral part of these financial statements.

Auditor's report is on pages 48 to 51

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 1. REPORTING ENTITY

Akiba Commercial Bank Plc ("The Bank") is a limited company incorporated in Tanzania under the Companies Act 2002 and is domiciled in Tanzania. The address of its registered office and principal place of business is:

3rd Floor, Amani Place  
Ohio Street  
PO Box 669  
Dar es Salaam, Tanzania

The Bank provides micro finance, retail, and corporate banking services.

The financial statements of Akiba Commercial Bank Plc for the year ended 31 December 2022 have been approved for issue by the Board of Directors on 20 March 2023. Neither the entity owners nor others have the power to amend the financial statements after issue.

### 2. BASIS OF ACCOUNTING

#### (a) Statement of compliance

The Bank's financial statements for the year 2022 have been prepared in accordance with International Financial Reporting Standards (IFRS) and in the manner required by the Companies Act, 2002 and Banking and Financial Institutions Act, 2006. Additional information required by the regulatory bodies is included where appropriate.

#### (b) Basis of measurement

These financial statements have been prepared under the historical cost basis of accounting except for the financial assets classified as Fair Value through Profit or Loss (FVTPL) and Fair Value through Other Comprehensive Income (FVOCI).

#### (c) Functional and presentation currency

These financial statements are presented in Tanzania Shillings (TZS), which is also the Bank's functional currency. All financial information presented in TZS have been rounded to the nearest thousand except where otherwise stated.

#### (d) Use of estimates and judgments

In preparing these financial statements, management has made judgements, estimates and assumptions that affect the application of the Bank's accounting policies and the reported amounts of assets, liabilities, income, and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an on-going basis. Revisions to estimates are recognised prospectively.

Information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amount recognised in the financial statements are described in Note 4.

The classification of financial assets includes the assessment of the business model within which the assets are held and assessment of whether the contractual terms of the financial asset are solely payments of principal and interest on the principal amount outstanding. See Note 3 (f) (ii).

The impairment of financial instruments includes the assessment of whether credit risk on the financial asset has increased significantly since initial recognition and incorporation of forward-looking information in the measurement of expected credit losses (ECL). See Note 3 (f) (iii) and 5.1.



## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 3. SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies adopted in the preparation of these financial statements are set out below:  
The comparative information has been reclassified to align with presentation in the current year where applicable.

#### (a) Adoption of New and Revised Accounting Standards

During the current year, the Bank has adopted all the new and revised standards and interpretations issued by the IASB and the IFRS-IC that are relevant to its operations and effective for annual reporting periods beginning on 1 January 2022. For details of the new and revised accounting standards and/or policies refer to note 35.

#### (b) Foreign currencies

Transactions in foreign currencies are translated into the respective functional currencies of the bank at the exchange rates at the date of the transactions. The foreign currency gain or loss on monetary items is the difference between the amortised cost in the functional currency at the beginning of the year, adjusted for effective interest, impairment and payments during the year, and the amortised cost in the foreign currency translated at the spot exchange rate at the end of the year.

Non-monetary assets and liabilities that are measured at fair value in a foreign currency are translated into the functional currency at the exchange rate when the fair value is determined. Non-monetary items that are measured based on historical cost in a foreign currency are translated at the exchange rate at the date of the transaction.

#### (c) Revenue recognition

Revenue is derived substantially from banking business and related activities and comprises net interest income and fee and commission income.

Gains and losses arising from changes in the fair value of financial assets and liabilities at fair value through profit or loss, as well as any interest receivable or payable, are included in profit or loss in the period in which they arise.

Gains and losses arising from changes in the fair value of FVOCI financial assets, other than foreign exchange gains or losses from monetary items, are recognised directly in other comprehensive income, until the financial asset is derecognised or impaired at which time the cumulative gain or loss previously recognised in other comprehensive income is recognised in profit or loss.

#### i) Net interest income

Interest income and expense are recognised in profit or loss using the effective interest method. The 'effective interest rate' is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument to:

- the gross carrying amount of the financial asset; or
- The amortized cost of the financial liability.

When calculating the effective interest rate for financial instruments other than credit-impaired assets, the bank estimates future cash flows considering all contractual terms of the financial instrument, but not expected credit losses.

For credit-impaired financial assets, a credit-adjusted effective interest rate is calculated using estimated future cash flows including expected credit losses.

3.The calculation of the effective interest rate includes transaction costs and fees and points paid or received that are an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset or financial liability.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (c) Revenue recognition (continued)

##### i) Net interest income (continued)

##### Amortised cost and gross carrying amount

The 'amortised cost' of a financial asset or financial liability is the amount at which the financial asset or financial liability is measured on initial recognition minus the principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount and, for financial assets, adjusted for any expected credit loss allowance.

The 'gross carrying amount of a financial asset' is the amortised cost of a financial asset before adjusting for any expected credit loss allowance.

##### Calculation of interest income and expense

In calculating interest income and expense, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit-impaired) or to the amortised cost of the liability.

However, for financial assets that have become credit-impaired after initial recognition, interest income is calculated by applying the effective interest rate to the amortised cost of the financial asset. If the asset is no longer credit-impaired, then the calculation of interest income reverts to the gross basis.

For financial assets that were credit-impaired on initial recognition, interest income is calculated by applying the credit-adjusted effective interest rate to the amortised cost of the asset.

The calculation of interest income does not revert to a gross basis, even if the credit risk of the asset improves. For information on when financial assets are credit-impaired, see Note 3(f) (iii).

##### Presentation

- Interest income and expense presented in the statement of profit or loss and OCI include:
- interest on financial assets and financial liabilities measured at amortized cost calculated on an effective interest basis.
- interest on debt instruments measured at FVOCI calculated on an effective interest basis.
- the effective portion of fair value changes in qualifying hedging derivatives designated in cash flow hedges of variability in interest cash flows, in the same period as the hedged cash flows affect interest income/expense; and
- the effective portion of fair value changes in qualifying hedging derivatives designated in fair value hedges of interest rate risk.

Interest income and expense on all trading assets and liabilities are incidental to the bank's trading operations and are presented together with all other changes in the fair value of trading assets and liabilities in net trading income. Interest income and expense on other financial assets and financial liabilities at FVTPL are presented in net income from other financial instruments at FVTPL.

##### ii) Net fee and commission income

Fee and commission income and expenses that are integral to the effective interest rate of a financial asset or liability are included in the measurement of the effective interest rate. Other fee and commission income – including account servicing fees and sales commissions – is recognized as the related services are performed. The Bank provides services to retail and corporate customers, including account management, provision of overdraft facilities, foreign currency transactions, credit card and servicing fees. Fees for ongoing account management are charged to the customer's account on a monthly basis. The Bank sets the rates separately for retail and corporate banking customers in on an annual basis.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (c) Revenue recognition (continued)

##### *ii) Net fee and commission income (continued)*

Transaction-based fees for interchange, foreign currency transactions and overdrafts are charged to the customer's account when the transaction takes place.

If a loan commitment is not expected to result in the draw-down of a loan, then the related loan commitment fee is recognized on a straight-line basis over the commitment period. A contract with a customer that results in a recognized financial instrument in the bank's financial statements may be partially in the scope of IFRS 9 and partially in the scope of IFRS 15. If this is the case, then the bank first applies IFRS 9 to separate and measure the part of the contract that is in the scope of IFRS 9 and then applies IFRS 15 to the residual.

Other fee and commission expenses relate mainly to transaction and service fees, which are expensed as the services are received.

##### *iii) Net trading income and net income on financial assets at fair value through profit or loss*

'Net trading income and net income on financial assets at fair value through profit or loss' comprises gains less losses related to trading assets and liabilities, and includes all fair value changes, interest, dividends, and foreign exchange differences.

#### (d) Other operating income

Other operating income comprises gains less losses related to trading assets and liabilities and includes all realized and unrealized fair value changes, interest, and foreign exchange differences. It also includes gain on disposal of property and equipment.

#### (e) Leases

At inception of a contract, the Bank assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period in exchange for consideration.

##### *i) Bank acting as a lessee*

At commencement or on modification of a contract that contains a lease component, the Bank allocates consideration in the contract to each lease component based on its relative standalone price. However, for leases of branches and office premises the Bank has elected not to separate non-lease components and accounts for the lease and non-lease components as a single lease component.

The Bank recognizes a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove any improvements made to branches or office premises. The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain re-measurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Bank's incremental borrowing rate. Generally, the Bank uses its incremental borrowing rate as the discount rate. The Bank determines its incremental borrowing rate by analyzing its borrowings from various external sources and makes certain adjustments to reflect the terms of the lease and type of asset leased.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (e) Leases (continued)

##### i) Bank acting as a lessee (continued)

Lease payments included in the measurement of the lease liability comprise the following:

- fixed payments, including in-substance fixed payments.
- variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date.
- amounts expected to be payable under a residual value guarantee; and
- the exercise price under a purchase option that the Bank is reasonably certain to exercise, lease payments in an optional renewal period if the Bank is reasonably certain to exercise an extension option, and penalties for early termination of a lease unless the Bank is reasonably certain not to terminate early

The lease liability is measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Bank's estimate of the amount expected to be payable under a residual value guarantee, if the Bank changes its assessment of whether it will exercise a purchase, extension or termination option or if there is a revised in-substance fixed lease payment

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

From 1 January 2021, where the basis for determining future lease payments changes as required by interest rate benchmark reform, the Bank remeasures the lease liability by discounting the revised lease payments using the revised discount rate that reflects the change to an alternative benchmark interest rate.

The Bank presents right-of-use assets in 'property and equipment' and lease liabilities in 'other liabilities' in the statement of financial position.

##### Short-term leases and leases of low-value assets

The Bank has elected not to recognise right-of-use assets and lease liabilities for leases of low-value assets and short-term leases, including leases of IT equipment. The Bank recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

#### (f) Income tax expense

Income tax expense comprises current tax and change in deferred tax. Income tax expense is recognised in profit or loss except to the extent that it relates to items recognised directly in equity or other comprehensive income, in which case it is recognised in equity or in other comprehensive income.

##### i) Current tax

Current tax is the expected tax payable or receivable on the taxable income for the year using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

##### ii) Deferred tax

Deferred tax is recognised on all temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes, except for:

- temporary differences relating to the initial recognition of assets or liabilities in a transaction that is not a business combination, and which affects neither accounting nor taxable profit temporary differences related to investments in subsidiaries to the extent that it is probable that they will not reverse in the foreseeable future.
- taxable temporary differences arising on the initial recognition of goodwill



## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (f) Income tax expense (continued)

##### ii) Deferred tax (continued)

Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date. A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised.

A deferred tax asset is recognised for unused tax losses, tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which they can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities against current tax assets and they relate to income taxes levied by the same tax authority on the same taxable entity or on different tax entities, but they intend to settle current tax assets and liabilities on a net basis or their tax assets and liabilities will be realized simultaneously.

#### (g) Financial assets and financial liabilities

##### i) Recognition and initial measurements

The bank initially recognizes loans and advances, deposits, and debt securities on the date at which they are originated. All other financial assets and liabilities (including assets designated at fair value through profit or loss) are initially recognized on the trade date on which the bank becomes a party to the contractual provision of the instrument.

A financial asset or liability is initially measured at fair value plus (for an item not subsequently measured at fair value through profit or loss) transaction costs that are directly attributable to its acquisition or issue. After initial recognition, financial liabilities (deposits and debt securities) are measured at their amortized cost using the effective interest method.

##### ii) Classification

On initial recognition, a financial asset is classified as measured at: amortized cost, FVOCI or FVTPL.

A financial asset is measured at amortized cost if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

A debt instrument is measured at FVOCI only if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (g) Financial assets and financial liabilities (continued)

##### *ii) Classification (Continued)*

On initial recognition of an equity investment that is not held for trading, the bank may irrevocably elect to present subsequent changes in fair value in OCI. This election is made on an investment-by-investment basis. All other financial assets are classified as measured at FVTPL.

In addition, on initial recognition, the bank may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortized cost or at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

#### **Business model assessment**

The bank makes an assessment of the objective of a business model in which an asset is held at a portfolio level because this best reflects the way the business is managed, and information is provided to management. The information considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice. In particular, whether management's strategy focuses on earning contractual interest revenue, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of the liabilities that are funding those assets or realizing cash flows through the sale of the assets;
- how the performance of the portfolio is evaluated and reported to the bank's management.
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed.
- how managers of the business are compensated – e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume, and timing of sales in prior periods, the reasons for such sales and its expectations about future sales activity. However, information about sales activity is not considered in isolation, but as part of an overall assessment of how the bank's stated objective for managing the financial assets is achieved and how cash flows are realized.

Financial assets that are held for trading or managed and whose performance is evaluated on a fair value basis are measured at FVTPL because they are neither held to collect contractual cash flows nor held both to collect contractual cash flows and to sell financial assets.

#### **Assessment whether contractual cash flows are Solely Payments of Principal and Interest (SPPI Test)**

For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the bank considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making the assessment, the bank considers:

- contingent events that would change the amount and timing of cash flows.
- leverage features.
- prepayment and extension terms.
- terms that limit the bank's claim to cash flows from specified assets (e.g. non-recourse asset arrangements); and
- features that modify consideration of the time value of money – e.g. periodical reset of interest rates

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (g) Financial assets and financial liabilities (continued)

##### *ii) Classification (Continued)*

The bank holds a portfolio of long-term fixed rate loans for which the bank has the option to propose to revise the interest rate at periodic reset dates. These reset rights are limited to the market rate at the time of revision. The borrowers have an option to either accept the revised rate or redeem the loan at par without penalty.

The bank has determined that the contractual cash flows of these loans are solely payments of principal and interest because the option varies the interest rate in a way that is consideration for the time value of money, credit risk, other basic lending risks and costs associated with the principal amount outstanding.

#### **Debt instruments measured at amortized cost**

Debt instruments are measured at amortized cost if they are held within a business model whose objective is to hold for collection of contractual cash flows where those cash flows represent solely payments of principal and interest. After initial measurement, debt instruments in this category are carried at amortized cost. Interest income on these instruments is recognized in interest income using the effective interest rate method. The effective interest rate is the rate that discounts estimated future cash payments or receipts through the expected life of the financial asset to the gross carrying amount of a financial asset. Amortized cost is calculated by considering any discount or premium on acquisition, transaction costs and fees that are an integral part of the effective interest rate.

Impairment on debt instruments measured at amortized cost is calculated using the expected credit loss approach. Loans and debt securities measured at amortized cost are presented net of the allowance for credit losses (ACL) in the statement of financial position.

#### **Debt instruments measured at FVOCI**

Debt instruments are measured at FVOCI if they are held within a business model whose objective is to hold for collection of contractual cash flows and for selling financial assets, where the assets' cash flows represent payments that are solely payments of principal and interest. After initial recognition, unrealized gains and losses on debt instruments measured at FVOCI are recorded in other comprehensive income (OCI), unless the instrument is designated in a fair value hedge relationship. When designated in a fair value hedge relationship, any changes in fair value due to changes in the hedged risk are recognized in non-interest income in the Statement of Profit or Loss and Other Comprehensive Income. Upon de-recognition, realized gains and losses are reclassified from OCI and recorded in non-interest income in the Statement of Profit or Loss and Other Comprehensive Income on an average cost basis. Foreign exchange gains and losses that relate to the amortized cost of the debt instrument are recognized in the Statement of Profit or Loss and Other Comprehensive Income.

Premiums, discounts, and related transaction costs are amortized over the expected life of the instrument to Interest income in the Statement of Profit or Loss and Other Comprehensive Income using the effective interest rate method.

Impairment on debt instruments measured at FVOCI is calculated using the expected credit loss approach. The ACL on debt instruments measured at FVOCI does not reduce the carrying amount of the asset in the Statement of Financial Position, which remains at its fair value. Instead, an amount equal to the allowance that would arise if the assets were measured at amortized cost is recognized in OCI with a corresponding charge to Provision for credit losses in the Statement of Profit or Loss and Other Comprehensive Income.

The accumulated allowance recognized in OCI is recycled to the Statement of Profit or Loss and Other Comprehensive Income upon de-recognition of the debt instrument.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (g) Financial assets and financial liabilities (continued)

##### *ii) Classification (Continued)*

#### **Debt instruments measured at FVTPL**

Debt instruments are measured at FVTPL if assets:

- a) Are held for trading purposes.
- b) Are held as part of a portfolio managed on a fair value basis; or
- c) Whose cash flows do not represent payments that are solely payments of principal and interest.

These instruments are measured at fair value in the Statement of Financial Position, with transaction costs recognized immediately in the Statement of Profit or Loss and Other Comprehensive Income as part of non-interest income. Realized and unrealized gains and losses are recognized as part of non-interest income in the Statement of Profit or Loss and Other Comprehensive Income.

#### **Debt instruments designated at FVTPL**

Financial assets classified in this category are those that have been designated by the Bank upon initial recognition, and once designated, the designation is irrevocable. The FVTPL designation is available only for those financial assets for which a reliable estimate of fair value can be obtained.

Financial assets are designated at FVTPL if doing so eliminates or significantly reduces an accounting mismatch which would otherwise arise.

Financial assets designated at FVTPL are recorded in the Statement of Financial Position at fair value. Changes in fair value are recognized in non-interest income in the Statement of Profit or Loss and Other Comprehensive Income.

#### **Equity instruments**

The bank has elected at initial recognition to irrevocably designate an equity investment, held for purposes other than trading, at FVOCI. The fair value changes, including any associated foreign exchange gains or losses, are recognized in OCI, and are not subsequently reclassified in the Statement of Profit or Loss and Other Comprehensive Income, including upon disposal. Realized gains and losses are transferred directly to retained earnings upon disposal.

Consequently, there is no review required for impairment. Dividends will normally be recognized in the Statement of Profit or Loss and Other Comprehensive Income.

#### **Reclassifications**

Financial assets are not reclassified after their initial recognition, except in the period after the bank changes its business model for managing financial assets.

#### **Financial liabilities**

The bank classifies its financial liabilities, other than financial guarantees and loan commitments, as measured at amortized.



## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (g) Financial assets and financial liabilities (continued)

##### *iii) Impairment*

The bank recognizes loss allowances for Expected Credit Losses (ECL) on the following financial instruments that are not measured at FVTPL:

- financial assets that are debt instruments (amortized cost and FVOCI) including loans and advances.
- lease receivables (rental income collected from Investment properties).
- financial guarantee contracts issued; and
- loan commitments issued.

No impairment loss is recognized on equity investments.

The bank measures loss allowances at an amount equal to lifetime ECL, except for the following, for which they are measured as 12-month ECL:

- debt investment securities that are determined to have low credit risk at the reporting date i.e. balances held with central banks, domestic government bills and bonds, and loans and advances to banks; and
- other financial instruments (other than lease receivables) on which credit risk has not increased significantly since their initial recognition i.e. stage 1 (see Note 5.1).

The bank considers a debt security to have low credit risk when their credit risk rating is equivalent to the globally understood definition of 'investment grade'.

12-month ECL are the portion of ECL that result from default events on a financial instrument that are possible within the 12 months after the reporting date. Financial instruments for which a 12-month ECL is recognized are referred to as 'Stage 1 financial instruments'.

Lifetime ECL are the ECL that result from all possible default events over the expected life of the financial instrument. Financial instruments for which a lifetime ECL is recognized but which are not credit-impaired are referred to as 'Stage 2 financial instruments'.

#### **Significant Increase in Credit Risk**

The bank's criteria for assessing significant increase in credit risk are defined at the appropriate product or portfolio level and vary based on the exposure's credit risk at origination. These are largely determined by the Prudential Guidelines Classification. The criteria include relative changes in PD and delinquency backstop when contractual payments are more than 30 days past due. Credit risk has increased significantly since initial recognition when one of the criteria is met.

#### **Measurement of ECL**

ECL are a probability-weighted estimate of credit losses. They are measured as follows:

- financial assets that are not credit-impaired at the reporting date (stage 1 and 2): as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the bank expects to receive);
- financial assets that are credit-impaired at the reporting date (stage 3): as the difference between the gross carrying amount and the present value of estimated future cash flows.
- undrawn loan commitments: as the present value of the difference between the contractual cash flows that are due to the bank if the commitment is drawn down and the cash flows that the bank expects to receive; and
- Financial guarantee contracts: the expected payments to reimburse the holder less any amounts that the bank expects to recover. See also Note 5.1.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (g) Financial assets and financial liabilities (continued)

##### *iii) Impairment*

#### **Restructured financial assets**

- If the terms of a financial asset are renegotiated or modified or an existing financial asset is replaced with a new one due to financial difficulties of the borrower, then an assessment is made of whether the financial asset should be derecognized (see note 3(f)(iv)) and ECL are measured as follows.
- If the expected restructuring will not result in de-recognition of the existing asset, then the expected cash flows arising from the modified financial asset are included in calculating the cash shortfalls from the existing asset.
- If the expected restructuring will result in de-recognition of the existing asset, then the expected fair value of the new asset is treated as the final cash flow from the existing financial asset at the time of its de-recognition. This amount is included in calculating the cash shortfalls from the existing financial asset that are discounted from the expected date of de-recognition to the reporting date using the original effective interest rate of the existing financial asset.

#### **Credit-impaired financial assets**

At each reporting date, the bank assesses whether financial assets carried at amortized cost and debt financial assets carried at FVOCI are credit-impaired (referred to as stage 3 financial assets). A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer.
- a breach of contract such as a default or past due event.
- the restructuring of a loan or advance by the bank on terms that the bank would not consider otherwise.
- it is becoming probable that the borrower will enter bankruptcy or other financial reorganization; or
- the disappearance of an active market for a security because of financial difficulties.

A loan that is overdue for 90 days or more is considered impaired. In addition, a loan that has been renegotiated due to a deterioration in the borrower's condition is usually considered to be credit-impaired unless there is evidence that the risk of not receiving contractual cash flows has reduced significantly and there are no other indicators of impairment.

#### **Government securities**

In assessing whether an investment in sovereign debt (Government Bills and bonds, Balances due from central banks) is credit-impaired, the Bank considers the following factors.

- The country's ability to access own local capital markets for new debt issuance.
- The respective government ability to maintain sovereignty on its currency
- The intentions and capacity, reflected in public statements, of governments and agencies honor these commitments.

#### **Presentation of allowance for ECL in the statement of financial position**

Loss allowances for ECL are presented in the statement of financial position as follows:

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (g) Financial assets and financial liabilities (continued)

##### *iii) Impairment (continued)*

#### **Presentation of allowance for ECL in the statement of financial position (continued)**

- financial assets measured at amortized cost: as a deduction from the gross carrying amount of the assets.
- loan commitments and financial guarantee contracts: generally, as a provision; (See note 29)
- where a financial instrument includes both a drawn and an undrawn component, and the bank cannot identify the ECL on the loan commitment component separately from those on the drawn component: the bank presents a combined loss allowance for both components. The combined amount is presented as a deduction from the gross carrying amount of the drawn component. Any excess of the loss allowance over the gross amount of the drawn component is presented as a provision; and
- debt instruments measured at FVOCI: no loss allowance is recognized in the statement of financial position because the carrying amount of these assets is their fair value. However, the loss allowance is disclosed and is recognized in the fair value reserve.

#### **Write-off**

Financial assets at both amortised and FVOCI are written off (either partially or in full) when there is no realistic prospect of recovery. This is generally the case when the bank determines that the borrower does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. However, financial assets that are written off could still be subject to enforcement activities to comply with the bank's procedures for recovery of amounts due.

Any write-offs mandated by the laws and regulations are assessed by management for compliance with IFRS.

##### *iv) De-recognition*

#### **Financial assets**

The bank derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the bank neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

On de-recognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset derecognised) and the sum of (i) the consideration received (including any new asset obtained less any new liability assumed) and (ii) any cumulative gain or loss that had been recognised in OCI is recognised in profit or loss.

Any cumulative gain/loss recognised in OCI in respect of equity investment securities designated as at FVOCI is not recognised in profit or loss on de-recognition of such securities. Any interest in transferred financial assets that qualify for de-recognition that is created or retained by the bank is recognised as a separate asset or liability.

The bank enters into transactions whereby it transfers assets recognised on its statement of financial position but retains either all or substantially all of the risks and rewards of the transferred assets or a portion of them. In such cases, the transferred assets are not derecognised. Examples of such transactions are securities lending and sale-and-repurchase transactions.

When assets are sold to a third party with a concurrent total rate of return swap on the transferred assets, the transaction is accounted for as a secured financing transaction similar to sale-and-repurchase transactions, because the bank retains all or substantially all of the risks and rewards of ownership of such assets.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (g) Financial assets and financial liabilities (continued)

##### *iv) De-recognition*

#### **Financial assets (continued)**

In transactions in which the bank neither retains nor transfers substantially all of the risks and rewards of ownership of a financial asset and it retains control over the asset, the bank continues to recognise the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred asset.

In certain transactions, the bank retains the obligation to service the transferred financial asset for a fee. The transferred asset is derecognised if it meets the de-recognition criteria. An asset or liability is recognised for the servicing contract if the servicing fee is more than adequate (asset) or is less than adequate (liability) for performing the servicing.

The bank securitises various loans and advances to customers and investment securities, which generally result in the sale of these assets to unconsolidated securitisation vehicles and in the bank transferring substantially all the risks and rewards of ownership. The securitisation vehicles in turn issue securities to investors. Interests in the securitised financial assets are generally retained in the form of senior or subordinated tranches, interest-only strips, or other residual interests (retained interests). Retained interests are recognised as investment securities and carried at FVOCI. Gains or losses on securitisation are recorded in other revenue.

#### **Financial liabilities**

The bank derecognises a financial liability when its contractual obligations are discharged or cancelled or expire.

##### *v) Modifications of financial assets and financial liabilities*

#### **Financial assets**

If the terms of a financial asset are modified, the bank evaluates whether the cash flows of the modified asset are substantially different.

If the cash flows are substantially different, then the contractual rights to cash flows from the original financial asset are deemed to have expired. In this case, the original financial asset is derecognised, and a new financial asset is recognised at fair value plus any eligible transaction costs. Any fees received as part of the modification are accounted for as follows:

- fees that are considered in determining the fair value of the new asset and fees that represent reimbursement of eligible transaction costs are included in the initial measurement of the asset; and
- other fees are included in profit or loss as part of the gain or loss on de-recognition.

If cash flows are modified when the borrower is in financial difficulties, then the objective of the modification is usually to maximise recovery of the original contractual terms rather than to originate a new asset with substantially different terms. If the bank plans to modify a financial asset in a way that would result in forgiveness of cash flows, then it first considers whether a portion of the asset should be written off before the modification takes place (see below for write-off policy). This approach impacts the result of the quantitative evaluation and means that the de-recognition criteria are not usually met in such cases.

If the modification of a financial asset measured at amortised cost or FVOCI does not result in de-recognition of the financial asset, then the bank first recalculates the gross carrying amount of the financial asset using the original effective interest rate of the asset and recognises the resulting adjustment as a modification gain or loss in profit or loss. For floating-rate financial assets, the original effective interest rate used to calculate the modification gain or loss is adjusted to reflect current market terms at the time of the modification. Any costs or fees incurred, and modification fees received adjust the gross carrying amount of the modified financial asset and are amortised over the remaining term of the modified financial asset.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (g) Financial assets and financial liabilities (continued)

##### Financial assets (continued)

##### *iv) Modifications of financial assets and financial liabilities (continued)*

If such a modification is carried out because of financial difficulties of the borrower, then the gain or loss is presented together with impairment losses. In other cases, it is presented as interest income calculated using the effective interest rate method.

##### Financial liabilities

The Bank derecognises a financial liability when its terms are modified, and the cash flows of the modified liability are substantially different. In this case, a new financial liability based on the modified terms is recognised at fair value. The difference between the carrying amount of the financial liability extinguished and the new financial liability with modified terms is recognised in profit or loss.

##### *v) Offsetting of financial assets and financial liabilities*

Financial assets and financial liabilities are offset and the net amount reported in the statement of financial position when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted under IFRSs, or for gains and losses arising from a Bank of similar transactions such as in the Bank's trading activity.

#### (h) Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Bank has access at that date. The fair value of a liability reflects its non-performance risk.

If there is no quoted price in an active market, then the Bank uses valuation techniques that maximise the use of relevant observable inputs and minimise the use of unobservable inputs. The chosen valuation technique incorporates all the factors that market participants would consider in pricing a transaction.

The best evidence of the fair value of a financial instrument at initial recognition is normally the transaction price – i.e. the fair value of the consideration given or received. If the Bank determines that the fair value at initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique that uses only data from observable markets, then the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value at initial recognition and the transaction price. Subsequently, that difference is recognised in profit or loss on an appropriate basis over the life of the instrument but no later than when the valuation is wholly supported by observable market data or the transaction is closed out.

If an asset or liability measure at fair value has a bid price and an ask price, then the Bank measures assets and long positions at a bid price and liabilities and short positions at an ask price.

Portfolio of financial assets and financial liabilities that are exposed to market risk and credit risk that are managed by the Bank on the basis of net exposure to either market or credit risk are measure on the basis of a price that would be received to sell a net long position (or paid to transfer a net short position) for a particular risk exposure. Those portfolio-level adjustments are allocated to the individual assets and liabilities based on the relative risk adjustment of each of the individual instruments in the portfolio.

The fair value of a demand deposit is not less than the amount payable on demand, discounted from the first date on which the amount could be required to be paid.



## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (h) Fair value measurement (continued)

The bank recognises transfers between levels of the fair value hierarchy as of the end of the reporting period during which the change has occurred.

#### (i) Cash and Cash equivalents

Cash and cash equivalents cash on hand, balances with other banks, deposits held at call with banks and other short-term highly liquid investments with original maturities of three months or less which are available on demand. These are carried in the Statement of Financial Position at face value.

For purposes of the statement of cash flows, cash and cash equivalents comprise balances with less than 3 months' maturity from the date of acquisition including: cash and balances with Bank of Tanzania, Government securities, and deposits and balances due from Banking institutions excluding the Statutory Reserve requirement held with the Bank of Tanzania.

#### (j) Property and equipment

Property and equipment are initially recorded at historical cost and subsequently stated at historical cost or valuation less accumulated depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

**Subsequent costs** are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Bank and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the profit and loss account during the financial period in which they are incurred.

Depreciation is calculated using the straight-line method to write down the cost of each asset to its residual value over its estimated useful life as follows:

Description of assets	Rate (%)
Leasehold improvement	10
Motor vehicles	25
Furniture, fittings, and equipment	20
Computer equipment and software	20
Right of use asset	10

An item of property and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on de-recognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the year the asset is derecognised.

The asset's residual values, useful lives and methods are reviewed at each financial year end, and adjusted prospectively, if appropriate.

The carrying values of property and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable. (Refer to accounting policy on impairments of non-financial assets).

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (k) Intangible assets

Costs associated with maintaining computer software programmes are recognised as an expense as incurred. Development costs that are directly attributable to the design and testing of identifiable and unique software products controlled by the Bank are recognised as intangible assets when the following criteria are met:

- it is technically feasible to complete the software product so that it will be available for use.
- management intends to complete the software product and use or sell it.
- there is an ability to use or sell the software product.
- it can be demonstrated how the software product will generate probable future economic benefit.
- adequate technical, financial, and other resources to complete the development and to use or sell the software product are available; and
- the expenditure attributable to the software product during its development can be reliably measured.

Directly attributable costs that are capitalised as part of the software product including the software development employee costs and an appropriate portion of relevant overheads.

Other development expenditures that do not meet these criteria are recognised as an expense as incurred. Development costs previously recognised as an expense are not recognised as an asset in a subsequent period.

Computer software development costs recognised as assets are amortised over their estimated useful lives, which does not exceed three years.

Acquired computer software licences are capitalised based on the costs incurred to acquire and bring to use the specific software. These costs are amortised based on the expected useful lives. Software has a maximum expected useful life of 5 years.

#### (l) Impairment of non-financial assets

The Bank assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Bank makes an estimate of the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash generating unit's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs to sell, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices and other available fair value indicators. Impairment losses of continuing operations are recognised in profit or loss in those expense categories consistent with the function of the impaired asset.

An assessment is made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated.

A previously recognised impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in profit or loss.

After such a reversal, the depreciation charge is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.

The Bank makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next period. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (m) Provisions

Provisions are recognised when the Bank has a present obligation (legal or constructive) as a result of a past event, it is probable that the Bank will be required to settle that obligation and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the reporting date, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (when the effect of the time value of money is material).

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

#### (n) Employee benefits

A liability is recognised for benefits accruing to employees in respect of wages and salaries, annual leave and sick leave in the period the related service is rendered at the undiscounted amount of the benefits expected to be paid in exchange for that service.

Liabilities recognised in respect of short-term employee benefits are measured at the undiscounted amount of the benefits expected to be paid in exchange for the related service.

Liabilities recognised in respect of other long-term employee benefits are measured at the present value of the estimated future cash outflows expected to be made by the Bank in respect of services provided by employees up to the reporting date.

#### (o) Share Capital

Ordinary shares are classified as 'share capital' in equity. Any premium received over and above the par value of the shares is classified as 'share premium' in equity. Incremental costs directly attributable to the issue of new shares or options to the acquisition of a business are shown in equity as a deduction, net of tax, from the proceeds.

During the year, the Bank issued 5,959,680 Perpetual Non-Cumulative Participating Irredeemable Preference shares with a par value of TZS 1,000 per share to the National Bank of Malawi. The Preference Share capital is eligible as core capital under section 3 of the Banking and Financial Institutions Act, 2006.

### 4. CRITICAL ACCOUNTING JUDGMENTS AND ESTIMATES

Paragraph 125 of IAS 1 requires disclosure about the assumptions that the Bank makes about the future and other sources of estimation uncertainty at the reporting date that have a significant risk of resulting in a material adjustment within the next financial year.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Bank's accounting policies.

#### a) Measurement of the expected credit loss allowance

The Bank measurement of the expected credit loss allowance for financial assets measured at amortised cost and FVOCI is an area that requires the use of complex models and significant assumptions about future economic conditions and credit behaviour (e.g., the likelihood of customers defaulting and the resulting losses). The Bank uses several significant judgements in applying the accounting requirements for measuring ECL, such as:

- Determination criteria for significant increase in credit risk.
- Establishing the various macroeconomic variables as well as weightings applied to the forward-looking scenarios for each segment and therefore the associated impact on ECL
- Choosing appropriate models and assumptions for the determination of probabilities of default (PD); exposures at default (EAD) and loss given default (LGD); and ultimately measurement of Expected Credit Loss (ECL).

Detailed information about the judgement and estimates made by the Bank are explained under note 5.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 4. CRITICAL ACCOUNTING JUDGMENTS AND ESTIMATES (CONTINUED)

#### b) Property and equipment

Critical estimates are made by the directors in determining depreciation and amortization rates for equipment and intangible assets and their residual values. The rates used are set out in the accounting policies section of these financial statements under Note 3(i). There is no significant risk of these estimates changing in the next 12 months that may lead to a material change in the carrying value of property and equipment and intangible assets.

#### (c) Deferred tax assets

Recognition of deferred tax assets. The Bank follows the IAS 12 Income Taxes guidance for the recognition of deferred tax assets. The key assumption to recognition of deferred tax assets is the availability of future taxable profits against which deductible temporary differences can be utilised. The Bank prepares projections to predict if they will be able to make profits to support this assumption.

The amounts recognised in the financial statements in respect of each matter are derived from the Bank's best estimation and judgement as described above.

#### Uncertain tax positions

There are some transactions and calculations for which the ultimate tax treatment is uncertain or in respect of which the relevant tax authority may have indicated disagreement with the bank treatment and accordingly the final tax charge cannot be determined until resolution has been reached with the relevant tax authority

The Bank recognises liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due after taking into account external advice where appropriate.

Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the current and deferred income tax assets and liabilities in the reporting period in which such determination is made. These risks are managed in accordance with the Bank's financial policy.

### 5. FINANCIAL RISK MANAGEMENT

The Bank's activities expose it to a variety of financial risks and those activities involve the analysis, evaluation, acceptance, and management of some degree of risk or combination of risks. Taking risk is core to the financial business, and the operational risks are inevitable consequences of being in business. The Bank's aim is therefore to achieve an appropriate balance between risk and return and minimise potential adverse effects on the Bank's financial performance.

Risk management is carried out by the Risk and Compliance department under policies approved by the Board of Directors.

The Board provides written principles for overall risk management, as well as written policies covering specific areas. In addition, the Internal Audit department is responsible for the independent review of risk management and the control environment. The most significant risks are credit risk, liquidity risk, market risk and operational risk. Market risk includes currency risk and interest risk.

#### 5.1. Credit Risk

##### 5.1.1 Credit risk measurement

The Bank takes on exposure to credit risk, which is the risk that the counterparty will cause a financial loss to the Bank by failing to discharge an obligation. Credit risk is the most important risk for the Bank's business; Directors therefore carefully manage its exposure to credit risk. Credit exposures arise principally in lending activities that lead to loans and advances, and investment activities that bring debt securities into the Bank's asset portfolio. There is also credit risk in off-balance sheet financial instruments, such as loan commitments.

The credit risk management and controls are centralised in Commerce, Risk and Compliance departments of the Bank and reported to the Board of Directors and Heads of Departments regularly.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 5. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 5.1. Credit Risk (continued)

##### 5.1.1 Credit risk measurement (continued)

###### *Loans and advances*

The estimation of credit exposure for risk management purposes is complex and requires the use of models, as the exposure varies with changes in market conditions, expected cash flows and the passage of time. The assessment of credit risk of a portfolio of assets entails further estimations as to the likelihood of defaults occurring, of the associated loss ratios and of default correlations between counterparties. The Bank measures credit risk using Probability of Default (PD), Exposure at Default (EAD) and Loss Given Default (LGD). This is like the approach used for the purposes of measuring Expected Credit Loss (ECL) under IFRS 9. The Loan book is split into Term Loans (Secured & unsecured) and overdraft and off- balance sheet items (these include undrawn overdraft limits, Letters of Credit and Guarantees).

The Bank considers a term loan to be in default if the repayments on the loan are more than 90 days past due for all product types, further considering a revolving facility in default if the facility is drawn above the loan limit for more than 90 consecutive days during the lifetime of the facility or if the drawn amount is still outstanding 90 days after maturity of the facility.

The Bank estimates the Loss Given Default for both term loan (secured and unsecured) based on recoveries on loans that defaulted and were written off and collections from loans that defaulted but were not written off while for off balance sheet items the probability of default and loss given default component for revolving facilities has been combined to determine a loss rate.

Exposure at Default for term loans is estimated as contractual rundown on the loans and for the off-balance sheet items the exposure at default is estimated by determining a credit conversion factor (CCF).

For regulatory purposes and for internal monitoring of the quality of the loan portfolio, all customers are segmented into five rating classes as shown below:

Bank's internal ratings scale		% Used for	
Description of the grade	Ageing	Regulatory provisioning	
1. Current	0 - 30 days	NIL	
2. Especially mentioned	31 - 90 days	3%	
3. Sub-standard	91 - 180 days	20%	
4. Doubtful	181 - 360 days	50%	
5. Loss	360 days and above	100%	

##### 5.1.2: Expected credit loss measurement

IFRS 9 outlines a 'three-stage' model for impairment based on changes in credit quality since initial recognition as summarised below:

- A financial instrument that is not credit-impaired on initial recognition is classified in 'Stage 1' and has its credit risk continuously monitored by the Bank.
- If a significant increase in credit risk ('SICR') since initial recognition is identified, the financial instrument is moved to 'Stage 2' but is not yet deemed to be credit impaired. Refer to note 5.1.2.1 for a description of how the Bank determines when a significant increase in credit risk has occurred. If the financial instrument is credit-impaired, the financial instrument is then moved to 'Stage 3'. Please refer to note 5.1.2.2 for a description of how the Bank defines credit-impaired and default.



## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 5. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 5.1. Credit Risk (continued)

##### 5.1.2: Expected credit loss measurement (Continued)

- Financial instruments in Stage 1 have their ECL measured at an amount equal to the portion of lifetime expected credit losses that result from default events possible within the next 12 months. Instruments in Stages 2 or 3 have their ECL measured based on expected credit losses on a lifetime basis. Please refer to note 5.1.2.3 for a description of inputs, assumptions and estimation techniques used in measuring the ECL.
- A pervasive concept in measuring ECL in accordance with IFRS 9 is that it should consider forward-looking information. Note 5.1.2.4 includes an explanation of how the Bank has incorporated this in its ECL models.

Purchased or originated credit-impaired financial assets are those financial assets that are credit-impaired on initial recognition; Their ECL is always measured on a lifetime basis (Stage 3).

##### 5.1.2.1 Significant increase in credit risk (SICR)

The bank measures significant increase in credit risk using quantitative, qualitative or backstop criteria. If one or more of the following criteria are met the bank considers that a financial instrument to have experience a significant increase in credit risk.

###### *Quantitative criteria:*

A backstop is applied, and the financial instrument considered to have experienced a significant increase in credit risk if the borrower is more than 30 days past due on its contractual payments.

###### *Qualitative criteria*

##### **Loans and advances to customers**

A loan facility is assessed to have significant increase in credit risk if the borrower meets one or more of the following criteria:

- Previous arrears within the last 12 months.
- Significant adverse changes in business, financial and/or economic conditions in which the borrower operates.
- Actual or expected forbearance or restructuring.
- Actual or expected significant adverse change in operating results of the borrower.
- Significant change in collateral value (secured facilities only) which is expected to increase risk of default.
- Early signs of cash flow/liquidity problems such as delay in servicing of trade creditors/loans; and
- Identified fraudulent activities in issuing the loan

The assessment of SICR incorporates forward-looking information and is performed on an annual basis at a portfolio level.

The criteria used to identify SICR are monitored and reviewed periodically for appropriateness by the independent Credit Risk team.

##### **Loans and advances to banks**

The following qualitative factors are considered as indicators of significant increase in credit risk

- Significant counterparty management restructuring or re-organization due to prolonged poor performance of the entity.
- Significant advance change in regulatory, economic, or technological environment of the borrower that results in a significant change in ability to meet its debt obligations; and

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 5. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 5.1. Credit Risk (continued)

##### 5.1.2.1 Significant increase in credit risk (SICR) (Continued)

- Significant reductions in financial support from a parent entity that resulted to significant adverse change of operating results of the counterparty.

#### Government securities

Government securities are considered to have experienced a significant increase in credit risk when at least one of the following factors have occurred:

- The government has received a low credit rating ("C") by the International rating agencies; or
- The government has initiated debt restructuring process.

#### Low credit risk exemption

Government securities such as treasury bills measured at amortised cost are classified as low credit risk financial instruments and impairment will be recorded only if there is evidence of expected default on Government securities. It is important to note that there is no history of default on the Tanzania Government securities.

The Bank defines a financial instrument as in default, which is fully aligned with the definition of credit-impaired, when it meets one or more of the following criteria:

##### *Quantitative*

The Bank considers a term loan to be in default if the repayments on the loan are more than 90 days past due for all product, further considering a revolving facility in default if the facility is drawn above the loan limit for more than 90 Consecutive days during the lifetime of the facility or if the drawn amount is still outstanding 90 days after maturity of the facility.

##### 5.1.2.2: Definition of default and credit impaired assets

##### *Qualitative*

The borrower meets unlikeliness to pay criteria, which indicates the borrower is in significant financial difficulty. These are instances where: -

- the borrower is in long-term forbearance.
- the borrower is deceased.
- the borrower is insolvent.
- the borrower is in breach of financial covenant(s).
- An active market for that financial asset has disappeared because of financial difficulties.
- Concessions have been made by the lender relating to the borrower's financial difficulty.
- Fraudulent activities were conducted in issuance of the loan.
- It is becoming probable that the borrower will enter bankruptcy; and
- Financial assets are purchased or originated at a deep discount that reflects the incurred credit losses.

#### Loans and advances to customers

The criteria above have been applied to all financial instruments held by the Bank and are consistent with the definition of default used for internal credit risk management purposes. The default definition has been applied consistently to model the Probability of Default (PD), Exposure at Default (EAD) and Loss given Default (LGD) throughout the segments expected loss calculations.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 5. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 5.1. Credit Risk (continued)

##### 5.1.2.2: Definition of default and credit impaired assets

##### Loans and advances to banks

For balances due from other banks below events are considered as default when they occur

- When repayments of interest and principal are not done on time as per contractual schedules to the extent of 30 days delay.
- When counterpart is taken under management by Statutory Manager.
- When counterpart license has been revoked by Central Banks; and
- When counterpart has been declared bankrupt by responsible bodies like Registration, Insolvency and Trusteeship Agency (RITA) and Court.

##### Government securities

For government securities below events are considered as default when they occur: -

- When repayments of interest and principal are not done on time as per contractual schedules to the extent of 30 days delay.
- When the government is downgraded to below "C" Status by International Rating Agency such as Moody's, S&P or Fitch; and
- When the government is declared default/bankrupt by responsible agencies like World Bank or IMF.

##### 5.1.2.3: Measuring ECL – Explanation of inputs, assumptions, and estimation techniques

The Expected Credit Loss (ECL) is measured on either a 12-month (12M) or Lifetime basis depending on whether a significant increase in credit risk has occurred since initial recognition or whether an asset is credit-impaired. Expected credit losses are the discounted product of the Probability of Default (PD), Exposure at Default (EAD), and Loss Given Default (LGD), defined as follows:

- The PD represents the likelihood of a borrower defaulting on its financial obligation (as per "Definition of default and credit-impaired" above), either over the next 12 months (12M PD), or over the remaining lifetime (Lifetime PD) of the obligation.
- EAD is based on the amounts the Bank expects to be owed at the time of default, over the next 12 months (12M EAD) or over the remaining lifetime (Lifetime EAD). For example, for a revolving commitment, the Bank includes the current drawn balance plus any further amount that is expected to be drawn up to the current contractual limit by the time of default, should it occur.
- Loss Given Default (LGD) represents the Bank's expectation of the extent of loss on a defaulted exposure. LGD varies by type of counterparty, type and seniority of claim and availability of collateral or other credit support. LGD is expressed as a percentage loss per unit of exposure at the time of default (EAD). LGD is calculated on a 12-month or lifetime basis, where 12-month LGD is the percentage of loss expected to be made if the default occurs in the next 12 months and Lifetime LGD is the percentage of loss expected to be made if the default occurs over the remaining expected lifetime of the loan.

The ECL is determined by projecting the PD, LGD and EAD for each future month and for each individual exposure or collective segment. These three components are multiplied together and adjusted for the likelihood of survival (i.e. the exposure has not prepaid or defaulted in an earlier month). This effectively calculates an ECL for each future month, which is then discounted back to the reporting date and summed. The discount rate used in the ECL calculation is the original effective interest rate or an approximation thereof.

The Lifetime PD is developed by applying a maturity profile to the current 12M PD. The maturity profile looks at how defaults develop on a portfolio from the point of initial recognition throughout the lifetime of the loans. The maturity profile is based on historical observed data and is assumed to be the same across all assets within a portfolio and credit grade band. This is supported by historical analysis.

The 12-month and lifetime EADs are determined based on the expected payment profile, which varies by product type

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 5. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 5.1 Credit risk (continued)

##### 5.1.2: Expected credit loss measurement (continued)

##### 5.1.2.4: Forward-looking information incorporated in the ECL models

The assessment of SICR and the calculation of ECL both incorporate forward-looking information. The Bank has performed historical analysis and identified the key economic variables impacting credit risk and expected credit losses for each portfolio. These economic variables and their associated impact on the PD may vary between secured and unsecured loans and off-balance sheet exposure. Expert judgment has also been applied in this process.

The impact of these economic variables on the PD has been determined by performing statistical regression analysis to understand the impact changes in these variables have had historically on default rates.

In addition to the base economic scenario, management team also provides other possible scenarios along with scenario weightings. The number of other scenarios used is set based on the analysis of each major segment type to ensure non-linearity are captured. The number of scenarios and their attributes are reassessed at each reporting date.

The scenario weightings are determined by a combination of statistical analysis and expert credit judgement, taking account of the range of possible outcomes each chosen scenario is representative of. The assessment of SICR is performed using the Lifetime PD under each of the base, and the other scenarios, multiplied by the associated scenario weighting, along with qualitative and backstop indicators. This determines whether the whole financial instrument is in Stage 1, Stage 2, or Stage 3 and hence whether 12-month or lifetime ECL should be recorded. Following this assessment, the Bank measures ECL as either a probability weighted 12-month ECL (Stage 1), or a probability weighted lifetime ECL (Stages 2 and 3). These probability weighted ECLs are determined by running each scenario through the relevant ECL model and multiplying it by the appropriate scenario weighting (as opposed to weighting the inputs).

As with any economic forecasts, the projections and likelihoods of occurrence are subject to a high degree of inherent uncertainty and therefore the actual outcomes may be significantly different to those projected. The Bank considers these forecasts to represent its best estimate of the possible outcomes and has analysed the non-linearities and asymmetries within the Bank's different portfolios to establish that the chosen scenarios are appropriately representative of the range of possible scenarios.

#### Economic variable assumptions

The most significant period-end assumptions used for the ECL estimate as at 31 December 2022 are set out below. The scenarios "base", "upside" and "downside" were used for all portfolios.

	2022	2023	2024	2025	2026
Lending interest rate (%)					
Base	16.93%	16.86%	16.82%	16.87%	16.85%
Upside	17.86%	17.82%	17.87%	17.85%	17.85%
Downside	15.86%	15.82%	15.87%	15.85%	15.85%
Non-performing Loans					
Base	15.08%	14.65%	15.21%	14.98%	14.95%
Upside	26.72%	26.29%	26.85%	26.62%	26.59%
Downside	3.44%	3.01%	3.57%	3.34%	3.30%

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 5. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 5.1 Credit risk (continued)

##### 5.1.2: Expected credit loss measurement (continued)

##### 5.1.2.4: Forward-looking information incorporated in the ECL models (Continued)

The most significant period-end assumptions used for the ECL estimate as at 31 December 2021 are set out below. The scenarios "base", "upside" and "downside" were used for all portfolios.

	2021	2022	2023	2024	2025
Lending interest rate (%)					
Base	16.93%	16.86%	16.82%	16.87%	16.85%
Upside	17.86%	17.82%	17.87%	17.85%	17.85%
Downside	15.86%	15.82%	15.87%	15.85%	15.85%
<b>Non-performing Loans</b>					
Base	15.08%	14.65%	15.21%	14.98%	14.95%
Upside	26.72%	26.29%	26.85%	26.62%	26.59%
Downside	3.44%	3.01%	3.57%	3.34%	3.30%

The weightings assigned to each economic scenario at 31 December 2022 and 31 December 2021 was 70%, 15% and 15% for "base", "upside" and "downside" respectively.

If the forward-looking information change by 15% expected loss allowance would have been as follows:

#### Performing loans: Stage 1 and 2

##### 31 December 2022

##### Sensitivity Analysis

	Expected loss allowance	
	Upward change TZS '000	Downward change TZS 000
Secured term loans	1,633,439	1,470,385
Unsecured term loans	1,062,144	880,939
<b>Total expected loss allowance</b>	<b>2,695,583</b>	<b>2,351,324</b>

##### 31 December 2021

##### Sensitivity Analysis

	Expected loss allowance	
	Upward change TZS '000	Downward change TZS 000
Secured term loans	1,250,528	924,304
Unsecured term loans	684,388	505,852
<b>Total expected loss allowance</b>	<b>1,934,916</b>	<b>1,430,156</b>



## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 5. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 5.1 Credit risk (continued)

##### 5.1.3 Credit risk limit control and mitigation policies

Other forward-looking considerations not otherwise incorporated within the above scenarios, such as the impact of any regulatory, legislative or political changes, have also been considered, but are not deemed to have a material impact and therefore no adjustment has been made to the ECL for such factors. This is reviewed and monitored for appropriateness on a quarterly basis.

The Bank manages limits and controls concentrations of credit risk wherever they are identified, to individual counterparties and groups, and to industries.

The Bank structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or groups of borrowers, and to industry segments. Such risks are monitored on a revolving basis and subject to an annual or more frequent review, when considered necessary.

The exposure to any one borrower including Banks is further restricted by sub-limits covering on and off-balance sheet exposures. Actual exposures against limits are monitored daily. Exposure to credit risk is also managed through regular analysis of the ability of borrowers and potential borrowers to meet interest and capital repayment obligations and by changing these lending limits where appropriate.

Some other specific control and mitigation measures are outlined below.

#### (a) Collateral

The Bank employs a range of policies and practices to mitigate credit risk. The most traditional of these is the taking of security for funds advanced, which is common practice. The Bank implements guidelines on the acceptability of specific classes of collateral or credit risk mitigation. The principal collateral types for loans and advances are:

- Mortgages over residential properties.
- Charges over business assets such as premises, inventory, and accounts receivable; and
- Charges over financial instruments such as debt securities and equities.

Longer-term finance and lending to corporate entities are generally secured; revolving individual credit facilities are generally unsecured. In addition, to minimise the credit loss, the Bank will seek additional collateral from the counterparty as soon as impairment indicators are noticed for the relevant individual loans and advances.

Collateral held as security for financial assets other than loans and advances is determined by the nature of the instrument. Debt securities, treasury and other eligible bills are generally unsecured.

The following table sets out the principal types of collateral held against different types of financial assets.

Type of credit exposure	Percentage of exposure that is subject to collateral requirements		
	31-Dec-22	31-Dec-21	Principal type of collateral held
Loans and advances to customers			
Micro and Small Enterprises (MSEs)	100%	100%	Surveyed and un-surveyed land and buildings, Motor vehicles.
Personal loans	-	-	None
Term loans	100%	100%	Surveyed and un-surveyed land and buildings, Motor vehicles
Overdrafts	100%	100%	Surveyed and un-surveyed land and buildings, Motor vehicles.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 5. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 5.1 Credit risk (continued)

##### 5.1.3 Credit risk limit control and mitigation policies (Continued)

The table below sets out the carrying amount and the value of identifiable collateral held against loans and advances to corporate customers measured at amortised cost, for each loan, the value of disclosed collateral is capped at the nominal amount of the loan that it is held against: -

	2022		2021	
	Carrying amount	Collateral	Carrying amount	Collateral
Stage 1&2	94,609,525	81,323,901	70,731,631	70,026,839
Stage 3	7,310,258	6,890,712	13,191,251	12,901,564

#### (b) Credit-related commitments

The primary purpose of these instruments is to ensure that funds are available to a customer as required. Guarantees and standby letters of credit carry the same credit risk as loans. Documentary and commercial letters of credit - which are written undertakings by the Bank on behalf of a customer authorising a third party to draw drafts on the Bank up to a stipulated amount under specific terms and conditions - are collateralised by the underlying shipments of goods to which they relate and therefore carry less risk than a direct loan.

Commitments to extend credit represent unused portions of authorisations to extend credit in the form of loans, guarantees or letters of credit. With respect to credit risk on commitments to extend credit, the Bank is potentially exposed to loss in an amount equal to the total unused commitments.

However, the likely amount of loss is less than the total unused commitments, as most commitments to extend credit are contingent upon customers maintaining specific credit standards. The Bank monitors the term to maturity of credit commitments because longer-term commitments generally have a greater degree of credit risk than shorter-term commitments.

#### 5.1.4 Credit exposure

##### 5.1.4.1 Maximum exposure to credit risk - Financial instruments subject to impairment

The following table contains an analysis of the credit risk exposure of financial instruments for which an ECL allowance is recognised. The gross carrying amount of financial assets below also represents the Bank's maximum exposure to credit risk on these assets.

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022**

**5. FINANCIAL RISK MANAGEMENT (CONTINUED)**

**5.1 Credit risk (continued)**

**5.1.4 Credit exposure (Continued)**

**5.1.4.1 Maximum exposure to credit risk – Financial instruments subject to impairment (Continued)**

**(a) Unsecured Term Loans-Gross loans**

Credit grade	2022			Total
	Stage 1	Stage 2	Stage 3	
	12 - Month ECL	Lifetime ECL	Lifetime ECL	
	TZS'000	TZS'000	TZS'000	TZS'000
Current	49,139,413	-	-	49,139,413
Especially Mentioned	-	1,044,895	-	1,044,895
Doubtful	-	-	349,481	349,481
Sub Standard	-	-	939,531	939,531
Loss	-	-	1,782,292	1,782,292
Gross carrying amount	49,139,413	1,044,895	3,071,304	53,255,612
Loss allowance	(953,469)	(22,488)	(847,636)	(1,823,593)
Carrying amount	48,185,944	1,022,407	2,223,668	51,432,019

Credit grade	2021			Total
	Stage 1	Stage 2	Stage 3	
	12 - Month ECL	Lifetime ECL	Lifetime ECL	
	TZS'000	TZS'000	TZS'000	TZS'000
Current	39,188,744	-	-	39,188,744
Especially Mentioned	-	1,281,029	-	1,281,029
Doubtful	-	-	2,024,325	2,024,325
Sub Standard	-	-	20,659	20,659
Loss	-	-	3,229,823	3,229,823
Gross carrying amount	39,188,744	1,281,029	5,274,807	45,744,581
Loss allowance	(569,817)	(25,303)	(1,094,865)	(1,689,985)
Carrying amount	38,618,927	1,255,726	4,179,942	44,054,596

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022**

**5. FINANCIAL RISK MANAGEMENT (CONTINUED)**

**5.1 Credit risk (continued)**

**5.1.4 Credit exposure (Continued)**

**5.1.4.1 Maximum exposure to credit risk – Financial instruments subject to impairment (Continued)**

**(b) Secured Term Loans- Gross loans**

Credit grade	2022			Total TZS'000
	Stage 1	Stage 2	Stage 3	
	12 - Month ECL TZS'000	Lifetime ECL TZS'000	Lifetime ECL TZS'000	
Current	40,915,585	-	-	40,915,585
Especially Mentioned	-	1,690,523	-	1,690,523
Doubtful	-	-	705,763	705,763
Sub Standard	-	-	2,086,783	2,086,783
Loss	-	-	1,446,408	1,446,408
Gross carrying amount	40,915,585	1,690,523	4,238,954	46,845,062
Loss allowance	(1,393,330)	(214,520)	(1,724,263)	(3,332,113)
Carrying amount	39,522,255	1,476,003	2,514,691	43,512,949

Credit grade	2021			Total TZS'000
	Stage 1	Stage 2	Stage 3	
	12 - Month ECL TZS'000	Lifetime ECL TZS'000	Lifetime ECL TZS'000	
Current	28,635,026	-	-	28,635,026
Especially Mentioned	-	1,294,458	-	1,294,458
Doubtful	-	-	1,717,871	1,717,871
Sub Standard	-	-	-	-
Loss	-	-	6,198,572	6,198,572
Gross carrying amount	28,635,026	1,294,458	7,916,443	37,845,926
Loss allowance	(1,027,654)	(59,762)	(3,333,854)	(4,421,270)
Carrying amount	27,607,372	1,234,696	4,582,589	33,424,656

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022**

**5. FINANCIAL RISK MANAGEMENT (CONTINUED)**

**5.1 Credit risk (continued)**

**5.1.4 Credit exposure (continued)**

**5.1.4.1 Maximum exposure to credit risk – Financial instruments subject to impairment (continued)**

**(c) Overdraft- Gross loans**

Credit grade	2022			
	Stage 1	Stage 2	Stage 3	Total
	12 - Month ECL	Lifetime ECL	Lifetime ECL	
	TZS'000	TZS'000	TZS'000	TZS'000
Current	1,819,109	-	-	1,819,109
Doubtful	-	-	-	-
Sub Standard	-	-	-	-
Loss	-	-	-	-
<b>Gross Carrying amount</b>	<b>1,819,109</b>	<b>-</b>	<b>-</b>	<b>1,819,109</b>
Loss allowance	(204,217)	-	-	(204,217)
<b>Carrying amount</b>	<b>1,614,892</b>	<b>-</b>	<b>-</b>	<b>1,614,892</b>

Credit grade	2021			
	Stage 1	Stage 2	Stage 3	Total
	12 - Month ECL	Lifetime ECL	Lifetime ECL	
	TZS'000	TZS'000	TZS'000	TZS'000
Current	332,374	-	-	332,374
Doubtful	-	-	-	-
Sub Standard	-	-	-	-
Loss	-	-	-	-
Gross Carrying amount	332,374	-	-	332,374
Loss allowance	(102,881)	-	-	(102,881)
Carrying amount	229,493	-	-	229,493



**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)  
FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022****5. FINANCIAL RISK MANAGEMENT (CONTINUED)****5.1 Credit risk (continued)****5.1.5 Loss allowance**

The loss allowance recognised in the period is impacted by a variety of factors, as described below:

- Transfers between Stage 1 and Stages 2 or 3 due to financial instruments experiencing significant increases (or decreases) of credit risk or becoming credit-impaired in the period, and the consequent “step up” (or “step down”) between 12-month and Lifetime ECL;
- Additional allowances for new financial instruments recognized during the period, as well as releases for financial instruments de-recognized in the period.
- Impact on the measurement of ECL due to changes in PDs, EADs and LGDs in the period, arising from regular refreshing of inputs to models.
- Impacts on the measurement of ECL due to changes made to models and assumptions.
- Discount unwind within ECL due to the passage of time, as ECL is measured on a present value basis.
- Foreign exchange retranslations for assets denominated in foreign currencies and other movements; and
- Financial assets de-recognized during the period and write-offs of allowances related to assets that were written off during the period).

The following tables explain the changes in the loss allowance between the beginning and the end of the annual period due to these factors:

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

#### 5. FINANCIAL RISK MANAGEMENT (CONTINUED)

##### 5.1 Credit risk (continued)

##### 5.1.5 Loss allowance (continued)

##### 5.15.1 Changes in the loss allowance

##### (a) Unsecured Loan

	Stage 1 12 - Month ECL TZS'000	Stage 2 Lifetime ECL TZS'000	Stage 3 Lifetime ECL TZS'000	Total TZS'000
Loss allowance as at 1 January 2022	569,817	25,303	1,094,865	1,689,985
Transfers:				
Transfer from stage 1 to stage 2	(4,383)	4,383	-	-
Transfer from stage 1 to stage 3	(220,157)	-	220,157	-
Transfer from stage 2 to stage 1	43,336	(43,336)	-	-
Transfer from stage 2 to stage 3	-	(42,520)	42,520	-
Transfer from stage 3 to stage 1	76,981	-	(76,981)	-
Transfer from stage 3 to stage 2	-	111,433	(111,433)	-
Financial assets derecognised during the period other than write offs	(317,820)	(52,988)	(573,995)	(944,803)
New financial assets originated	805,827	20,212	4,732,681	5,558,720
Total net P&L release during the period	383,784	(2,816)	4,232,949	4,613,917
Other movements with no P&L impact				
Write-offs	-	-	(4,480,309)	(4,480,309)
Loss allowance as at 31 December 2022	953,601	22,487	847,505	1,823,593

	Stage 1 12 - Month ECL TZS'000	Stage 2 Lifetime ECL TZS'000	Stage 3 Lifetime ECL TZS'000	Total TZS'000
Loss allowance as at 1 January 2021	841,198	49,015	1,407,959	2,298,172
Transfers:				
Transfer from stage 1 to stage 2	(16,242)	16,242	-	-
Transfer from stage 1 to stage 3	(109,793)	-	109,793	-
Transfer from stage 2 to stage 1	6,110	(6,110)	-	-
Transfer from stage 2 to stage 3	-	(120,937)	120,937	-
Transfer from stage 3 to stage 1	(26,396)	-	26,396	-
Transfer from stage 3 to stage 2	-	13,786	(13,786)	-
Financial assets derecognised during the period other than write offs	(578,811)	(22,786)	(1,056,268)	(1,657,865)
New financial assets originated	453,750	96,093	2,905,977	3,455,820
Total net P&L release during the period	(271,382)	(23,712)	2,093,049	1,797,955
Other movements with no P&L impact				
Write-offs	-	-	(2,406,142)	(2,406,142)
Loss allowance as at 31 December 2021	569,816	25,303	1,094,866	1,689,985

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022**

**5. FINANCIAL RISK MANAGEMENT (CONTINUED)**

**5.1 Credit risk (continued)**

**5.1.5 Loss allowance (continued)**

**5.1.5.1 Changes on the loss allowance (continued)**

**(b) Secured term loans**

	Stage 1 12 - Month ECL TZS'000	Stage 2 Lifetime ECL TZS'000	Stage 3 Lifetime ECL TZS'000	Total TZS'000
<b>Loss allowance as at 1 January 2022</b>	<b>1,027,654</b>	<b>59,763</b>	<b>3,334,053</b>	<b>4,421,470</b>
<b>Transfers:</b>				
<b>Transfer from stage 1 to stage 2</b>	<b>(114,929)</b>	<b>114,929</b>	<b>-</b>	<b>-</b>
<b>Transfer from stage 1 to stage 3</b>	<b>(856,960)</b>	<b>-</b>	<b>856,960</b>	<b>-</b>
Transfer from stage 2 to stage 1	1,819	(1,819)	-	-
<b>Transfer from stage 2 to stage 3</b>	<b>-</b>	<b>(24,063)</b>	<b>24,063</b>	<b>-</b>
<b>Transfer from stage 3 to stage 1</b>	<b>(23,935)</b>	<b>-</b>	<b>23,935</b>	<b>-</b>
<b>Transfer from stage 3 to stage 2</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Financial assets derecognised during the period other than write offs</b>	<b>(479,097)</b>	<b>(19,271)</b>	<b>(896,546)</b>	<b>(1,394,914)</b>
<b>New financial assets originated</b>	<b>1,838,779</b>	<b>84,982</b>	<b>10,981</b>	<b>1,934,741</b>
<b>Total net P&amp;L release during the period</b>	<b>365,677</b>	<b>154,758</b>	<b>19,393</b>	<b>539,827</b>
<b>Other movements with no P&amp;L impact</b>				
<b>Write-offs</b>	<b>-</b>	<b>-</b>	<b>(1,629,175)</b>	<b>(1,629,175)</b>
<b>Loss allowance as at 31 December 2022</b>	<b>1,393,330</b>	<b>214,521</b>	<b>1,724,271</b>	<b>3,332,122</b>

	Stage 1 12 - Month ECL TZS'000	Stage 2 Lifetime ECL TZS'000	Stage 3 Lifetime ECL TZS'000	Total TZS'000
Loss allowance as at 1 January 2021	986,765	162,121	2,277,737	3,426,623
<b>Transfers:</b>				
Transfer from stage 1 to stage 2	(24,973)	24,973	-	-
Transfer from stage 1 to stage 3	(424,639)	-	424,639	-
Transfer from stage 2 to stage 1	4,654	(4,654)	-	-
Transfer from stage 2 to stage 3	-	(543,554)	543,554	-
Transfer from stage 3 to stage 2	-	(184,818)	184,818	-
Financial assets derecognised during the period other than write offs	(277,324)	(601,642)	(462,997)	(1,341,963)
New financial assets originated	763,171	1,207,337	2,036,852	4,007,360
Total net P&L release during the period	40,889	(102,358)	2,726,866	2,665,397
Other movements with no P&L impact				
e-offs	-	-	(1,670,550)	(1,670,550)
Loss allowance as at 31 December 2021	1,027,654	59,763	3,334,053	4,421,470

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

#### 5. FINANCIAL RISK MANAGEMENT (CONTINUED)

##### 5.1 Credit risk (continued)

##### 5.1.5 Loss allowance (continued)

##### 5.1.5.1 Changes on the loss allowance (continued)

##### (c) Overdraft

	Stage 1	Stage 2	Stage 3	Total
	12 - Month ECL	Lifetime ECL	Lifetime ECL	
	TZS'000	TZS'000	TZS'000	TZS'000
<b>Loss allowance as at 1 January 2022</b>	<b>102,881</b>	-	-	<b>102,881</b>
<b>Transfers:</b>				-
New financial assets originated	101,336	-	-	101,336
<b>Total net P&amp;L charge during the period</b>	<b>101,336</b>	-	-	<b>101,336</b>
<b>Other movements with no P&amp;L impact</b>				
Write-offs	-	-	-	-
<b>Loss allowance as at 31 December 2022</b>	<b>204,217</b>	-	-	<b>204,217</b>

	Stage 1	Stage 2	Stage 3	Total
	12 - Month ECL	Lifetime ECL	Lifetime ECL	
	TZS'000	TZS'000	TZS'000	TZS'000
Loss allowance as at 1 January 2021	59,575	-	1,142,614	1,202,189
<b>Transfers:</b>				-
New financial assets originated	43,306	-	-	43,306
<b>Total net P&amp;L charge during the period</b>	<b>43,306</b>	-	-	<b>43,306</b>
<b>Other movements with no P&amp;L impact</b>				
Write-offs	-	-	(1,142,614)	(1,142,614)
<b>Loss allowance as at 31 December 2021</b>	<b>102,881</b>	-	-	<b>102,881</b>

##### 5.1.5.2 Changes on the gross carrying amount

The following tables explain changes in the gross carrying amount of the portfolio to help explain their significance to the changes in the loss allowance for the same portfolio:

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022**

**5. FINANCIAL RISK MANAGEMENT (CONTINUED)**

**5.1 Credit risk (continued)**

**5.1.5 Loss allowance (continued)**

**5.1.5.2 Changes on the gross carrying amount (continued)**

**(a) Unsecured term Loans-Gross Loans**

	Stage 1	Stage 2	Stage 3	Total
	12 - Month ECL	Lifetime ECL	Lifetime ECL	
	TZS'000	TZS'000	TZS'000	TZS'000
<b>Gross carrying amount as at 1 January 2022</b>	<b>39,236,854</b>	<b>1,273,759</b>	<b>5,231,836</b>	<b>45,742,449</b>
<b>Transfers:</b>				
<b>Transfer from stage 1 to stage 2</b>	<b>(661,766)</b>	<b>661,766</b>	<b>-</b>	<b>-</b>
<b>Transfer from stage 1 to stage 3</b>	<b>(699,718)</b>	<b>-</b>	<b>699,718</b>	<b>-</b>
<b>Transfer from stage 2 to stage 1</b>	<b>52,423</b>	<b>-52,423</b>	<b>-</b>	<b>-</b>
<b>Transfer from stage 2 to stage 3</b>	<b>-</b>	<b>-227,762</b>	<b>227,762</b>	<b>-</b>
<b>Transfer from stage 3 to stage 1</b>	<b>(12,710)</b>	<b>-</b>	<b>12,710</b>	<b>-</b>
<b>Transfer from stage 3 to stage 2</b>	<b>7,137</b>	<b>-</b>	<b>-7,137</b>	<b>-</b>
<b>Financial assets derecognised during the period other than write offs</b>	<b>(33,386,111)</b>	<b>(1,236,722)</b>	<b>(2,260,341)</b>	<b>(36,883,174)</b>
<b>New financial assets originated</b>	<b>43,304,278</b>	<b>626,276</b>	<b>271,365</b>	<b>44,201,919</b>
<b>Write-offs</b>	<b>-</b>	<b>-</b>	<b>(1,629,175)</b>	<b>(1,629,175)</b>
<b>Gross carrying amount as at 31 December 2022</b>	<b>47,840,387</b>	<b>1,044,894</b>	<b>2,546,738</b>	<b>51,432,019</b>

	Stage 1	Stage 2	Stage 3	Total
	12 - Month ECL	Lifetime ECL	Lifetime ECL	
	TZS'000	TZS'000	TZS'000	TZS'000
Gross carrying amount as at 1 January 2021	38,971,064	1,917,410	5,553,183	46,441,657
Transfers:				
Transfer from stage 1 to stage 2	(771,356)	771,356	-	-
Transfer from stage 1 to stage 3	(649,938)	-	649,938	-
Transfer from stage 2 to stage 1	89,947	(89,947)	-	-
Transfer from stage 2 to stage 3	-	(37,112)	37,112	-
Transfer from stage 3 to stage 1	52,797	-	(52,797)	-
Transfer from stage 3 to stage 2	2,337	-	(2,337)	-
Financial assets derecognised during the period other than write offs	(31,146,824)	(1,963,755)	(3,163,820)	(36,274,399)
New financial assets originated	32,688,827	675,807	4,616,698	37,981,332
Write-offs	-	-	(2,406,141)	(2,406,141)
Gross carrying amount as at 31 December 2021	39,236,854	1,273,759	5,231,836	45,742,449



## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 5. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 5.1 Credit risk (continued)

##### 5.1.5 Loss allowance (continued)

##### 5.1.5.2 Changes on the gross carrying amount (continued)

##### (b) Secured term loans-Gross loans (continued)

	Stage 1 12 - Month ECL TZS'000	Stage 2 Lifetime ECL TZS'000	Stage 3 Lifetime ECL TZS'000	Total TZS'000
<b>Gross carrying amount as at 1 January 2022</b>	<b>28,707,981</b>	<b>1,221,502</b>	<b>7,916,443</b>	<b>37,845,926</b>
<b>Transfers:</b>				
Transfer from stage 1 to stage 2	- 501,931	501,931	-	-
Transfer from stage 1 to stage 3	- 228,941	-	228,941	-
Transfer from stage 2 to stage 1	67,714	- 67,714	-	-
Transfer from stage 2 to stage 3	106,962	- 106,962	-	-
Transfer from stage 3 to stage 1	- 26,004	-	26,004	-
Transfer from stage 3 to stage 2	-	23,132	- 23,132	-
Financial assets derecognised during the period other than write offs	23,000,992	- 515,587	-2,976,101	- 26,492,680
New financial assets originated or purchased	32,983,248	634,221	171,409	33,788,878
Write-offs	-	-	-1,629,175	- 1,629,175
<b>Gross carrying amount as at 31 December 2022</b>				<b>43,512,949</b>

	Stage 1 12 - Month ECL TZS'000	Stage 2 Lifetime ECL TZS'000	Stage 3 Lifetime ECL TZS'000	Total TZS'000
Gross carrying amount as at 1 January 2021	30,433,317	2,418,530	3,748,495.00	36,600,342
<b>Transfers:</b>				
Transfer from stage 1 to stage 2	(226,961)	226,961	-	-
Transfer from stage 1 to stage 3	(160,086)	-	160,086	-
Transfer from stage 2 to stage 1	24,384	(24,384)	-	-
Transfer from stage 2 to stage 3	-	(219,279)	219,279	-
Financial assets derecognised during the period other than write offs	(23,723,437)	(1,445,075)	(5,414,549)	(30,583,061)
New financial assets originated or purchased	22,360,765	264,749	10,873,690	33,499,204
Write-offs	-	-	(1,670,558)	(1,670,558)
<b>Gross carrying amount as at 31 December 2021</b>	<b>28,707,981</b>	<b>1,221,502</b>	<b>7,916,443</b>	<b>37,845,927</b>

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 5. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 5.1 Credit risk (continued)

##### 5.1.5 Loss allowance (continued)

##### 5.1.5.2 Changes on the gross carrying amount (continued)

##### (c) Overdraft

	Stage 1	Stage 2	Stage 3	
	12 - Month ECL	Lifetime ECL	Lifetime ECL	Total
	TZS'000	TZS'000	TZS'000	TZS'000
<b>Gross carrying amount as at 31 January 2022</b>	<b>334,508</b>	-	-	<b>334,508</b>
<b>Transfers:</b>				
New financial assets originated	1,484,601	-	-	1,484,601
Write-offs	-	-	-	-
<b>Gross carrying amount as at 31 December 2022</b>	<b>1,819,109</b>	-	-	<b>1,819,109</b>

	Stage 1	Stage 2	Stage 3	
	12 - Month ECL	Lifetime ECL	Lifetime ECL	Total
	TZS'000	TZS'000	TZS'000	TZS'000
Gross carrying amount as at 31 December 2021	244,932	-	1,343,493	1,588,425
Transfers:				
New financial assets originated	89,576	-	-	89,576
Write-offs	-	-	(1,343,493)	(1,343,493)
Gross carrying amount as at 31 December 2021	334,508	-	-	334,508

##### 5.1.6 Amounts due from banks

Balances due from other banks are categorized as stage 1. The Loss Given Default (LGD) for these assets is zero hence no impairment was recognized as at 31 December 2022 (2021: Nil). The expected credit Loss is expected to be insignificant. No collateral is held by the Bank in respect to these balances.

##### 5.1.7 Debt securities, treasury bills and other eligible bills

The Bank hold investments in Treasury Bills issued by the Government. At the end of reporting period, these investments were categorized as stage 1. There are no credit ratings for these investments. The Loss Given Default (LGD) for these assets is zero hence no impairment was recognized as at 31 December 2022 (2021: Nil).

##### 5.1.8 Balances with bank of Tanzania and other assets

Other assets and balances with Bank of Tanzania are categorized as stage 1. The Bank has used simplified model for estimation of ECL. The impact has been determined to be insignificant.

##### 5.1.9 Repossessed collateral

During the year, the Bank did not obtain assets by taking possession of collateral held as security. Repossessed properties are usually sold as soon as practicable, with the proceeds used to reduce the outstanding indebtedness.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

#### 5. FINANCIAL RISK MANAGEMENT (CONTINUED)

##### 5.1 Credit risk (continued)

##### 5.1.10 Concentration of risks of financial assets with credit risk exposure

##### (a) Geographical sectors

The following table breaks down the Bank's main credit exposure at their carrying amounts, as categorised by geographical region as of 31 December 2022. For this table, the Bank has allocated exposures to regions based on the country of domicile of its counterparties.

Credit risk exposures relating to on-balance sheet assets are as follows	Tanzania TZS '000	Europe TZS '000	America TZS '000	Others TZS '000	Total TZS '000
<b>31-Dec-22</b>					
Balances with the Bank of Tanzania	11,080,180	-	-	-	11,080,180
Placement and balances with other banks	508,731	648,360	-	167,958	1,325,049
Investment in Government securities	-	-	-	-	-
- Amortised cost	39,600,640	-	-	-	39,600,640
Loans and advances to customers:	96,559,860	-	-	-	96,559,860
Unquoted equity investment	39,000	-	-	-	39,000
Other financial assets (Excluding Prepayments)	6,500,647	-	-	-	6,500,647
<b>As at 31 December 2022</b>	<b>154,289,058</b>	<b>648,360</b>	<b>-</b>	<b>167,958</b>	<b>155,105,376</b>
credit risk exposures relating to off-balance sheet assets are as follows:					
Undrawn commitments and Guarantees	1,335,014	-	-	-	1,335,014
<b>As at 31 December 2022</b>	<b>1,335,014</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,335,014</b>

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022**

**5. FINANCIAL RISK MANAGEMENT (CONTINUED)**

**5.1 Credit risk (continued)**

**5.1.10 Concentration of risks of financial assets with credit risk exposure (continued)**

**(a) Geographical sectors (continued)**

Credit risk exposures relating to on-balance sheet assets are as follows

31 December 2021

	Tanzania TZS '000	Europe TZS '000	America TZS '000	Others TZS '000	Total TZS '000
Balances with the Bank of Tanzania	13,046,191	-	-	-	13,046,191
Placement and balances with other banks	134,744	104,557	-	373,749	613,050
Investment in Government securities					
- Amortised cost	40,664,445	-	-	-	40,664,445
Loans and advances to customers:					
Unquoted equity investment	77,708,748	-	-	-	77,708,748
	39,000	-	-	-	39,000
Other financial assets (Excluding Prepayments)	9,658,256	-	-	-	9,658,256
As at 31 December 2021	141,251,384	104,557	-	373,749	141,729,690

Credit risk exposures relating to off-balance sheet assets are as follows:

Undrawn commitments	88,419	-	-	-	88,419
As at 31 December 2021	88,419	-	-	-	88,419

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

#### 5. FINANCIAL RISK MANAGEMENT (CONTINUED)

##### 5.1 Credit risk (continued)

##### 5.1.10 Concentration of risks of financial assets with credit risk exposure (continued)

##### (b) Industry sectors

The following table breaks down the Bank's main credit exposure at their carrying amounts, as categorized by the industry sectors of its counterparties. (Amounts are in TZS' Millions):

31 December 2022	Financial institutions TZS '000	Manu- facturing TZS '000	Transport and communication TZS '000	Wholesale and retail TZS '000	Agriculture TZS '000	Individuals TZS '000	Others TZS '000	Total TZS '000
Balances with the Bank of Tanzania	10,346,500	-	-	-	-	-	-	10,346,500
Placement and balances with other banks	1,325,049	-	-	-	-	-	-	1,325,049
Investment in Government securities	-	-	-	-	-	-	-	-
- Amortized cost	39,600,640	-	-	-	-	-	-	39,600,640
Loans and advances to customers:	-	362,462	730,773	81,637,669	-	13,656	13,815,299	96,559,860
Unquoted equity investment	-	-	-	-	-	-	39,000	39,000
Other assets (excluding prepayments)	-	-	-	-	-	-	6,500,647	6,500,647
As at 31 December 2022	51,272,189	208,582	830,773	60,179,085	8,862	4,377,380	20,354,946	154,371,696

Credit risk exposures relating to off-balance sheet assets are as follows:

Undrawn commitments	-	1,335,014	-	-	-	-	-	1,335,014
As at 31 December 2022	-	1,335,014	-	-	-	-	-	1,335,014

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022**

**5. FINANCIAL RISK MANAGEMENT (CONTINUED)**

**5.1 Credit risk (continued)**

**5.1.10 Concentration of risks of financial assets with credit risk exposure (continued)**

(a) *Industry sectors (continued)*

31 December 2021	Financial institutions TZS '000	Manu- TZS '000	Transport and communication TZS '000	Wholesale and retail TZS '000	Agriculture TZS '000	Individuals TZS '000	Others TZS '000	Total TZS '000
Balances with the Bank of Tanzania	13,046,191	-	-	-	-	-	-	13,046,191
Placement and balances with other banks	613,050	-	-	-	-	-	-	613,050
Investment in Government securities	-	-	-	-	-	-	-	-
- Amortized cost	40,664,445	-	-	-	-	-	-	40,664,445
Loans and advances to customers:		208,582	830,773	60,179,085	8,962	4,377,380	12,103,966	77,708,748
Unquoted equity investment	-	-	-	-	-	-	39,000	39,000
Other assets (excluding prepayments)	-	-	-	-	-	-	9,658,256	9,658,256
As at 31 December 2021	54,323,686	208,582	830,773	60,179,085	8,862	4,377,380	21,801,222	141,729,690

Credit risk exposures relating to off-balance sheet assets are as follows:

Undrawn commitments	-	88,419	-	-	-	-	-	88,419
As at 31 December 2021	-	88,419	-	-	-	-	-	88,419



## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 5. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 5.2 Market risk

The Bank takes on exposure to market risks, which is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risks arise from open positions in interest rate and currency, all of which are exposed to general and specific market movements and changes in the level of volatility of market rates or prices such as interest rates, credit spreads, and foreign exchange rates. The Bank separates exposures to market risk into either trading or non-trading portfolios.

The market risks arising from trading and non-trading activities are concentrated in the Bank's treasury department and monitored regularly. Regular reports are submitted to the Banks Assets and Liability Committee (ALCO) and heads of department.

Trading portfolios include those positions arising from market-making transactions where the Bank acts as principal with clients or with the market.

Non-trading portfolios primarily arise from the interest rate management of the Bank's retail and corporate banking assets and liabilities.

#### 5.2.1 Foreign exchange risk

The Bank takes on exposure to the effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows. ALCO sets limits on the level of exposure by currency and in aggregate for both overnight and intra-day positions, which are monitored daily.

The table below summarises the Bank's exposure to foreign currency exchange rate risk at 31 December 2022. Included in the table are the Bank's financial instruments at carrying amounts, categorised by currency.

Concentrations of currency risk - on - and off - balance sheet financial instruments:

As at 31 December 2022	USD TZS'000	EURO TZS'000	GBP TZS'000	Others TZS'000	Total TZS'000
<b>Assets</b>					
Cash and balances with Bank of Tanzania	3,170,881	736,831	8,295	12,177	3,928,184
Placement and balances with other banks	638,994	648,359	-	-	1,287,353
Loans and advances to customers	617,697	-	-	-	617,697
<b>Total financial assets</b>	<b>4,427,572</b>	<b>1,385,190</b>	<b>8,295</b>	<b>12,177</b>	<b>5,833,234</b>
<b>Liabilities</b>					
Deposits from customers	4,408,915	566,235	739	-	3,489,334
Deposits from other banks	-	-	-	-	-
<b>Total financial liabilities</b>	<b>4,408,915</b>	<b>566,235</b>	<b>739</b>	<b>-</b>	<b>3,489,334</b>
<b>Net on-balance sheet financial position</b>	<b>18,657</b>	<b>818,955</b>	<b>7,556</b>	<b>12,177</b>	<b>2,343,900</b>
<b>Off balance sheet position</b>					
Undrawn commitments	-	-	-	-	-
	-	-	-	-	-

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 5. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 5.2. Market risk (continued)

##### 5.2.1 Foreign exchange risk (continued)

As at 31 December 2021	USD	EURO	GBP	Others	Total
	TZS'000	TZS'000	TZS'000	TZS'000	TZS'000
<b>Assets</b>					
Cash and balances with Bank of Tanzania	3,397,550	180,365	9,773	13,998	3,601,686
Placement and balances with other banks	373,749	104,557	-	-	478,306
Total financial assets	3,771,299	284,922	9,773	13,998	4,079,992
<b>Liabilities</b>					
Deposits from customers	3,453,235	34,649	1,450		3,489,334
Deposits from other banks		130,425			130,425
Total financial liabilities	3,453,235	165,074	1,450	-	3,619,759
Net on-balance sheet financial position	318,064	119,848	8,323	13,998	460,233
<b>Off balance sheet position</b>					
Undrawn commitments	-	-	-	-	-
	-	-	-	-	-

#### Foreign exchange sensitivity analysis

The impact of fluctuation of Bank's post tax profit for the year resulting from foreign exchange movements, keeping all other variables held constant on translation of foreign currency dominated cash and balances with the Bank of Tanzania, placements and balances with other banks, loans and deposits from customers and other banks is analysed in the table below

		2022	2021
% change in exchange rate		TZS'000	TZS'000
USD	1%	187	3,181
EURO	1%	8,109	1,199
GBP	1%	76	83

The effect of translation of placements and balances with other banks in Kenyan shillings is not considered to be significant. Cash flow interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk that the value of a financial instrument will fluctuate because of changes in market interest rates.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

#### 5. FINANCIAL RISK MANAGEMENT (CONTINUED)

##### 5.2 Market risk (continued)

##### 5.2.1 Foreign exchange risk (continued)

##### 5.2.2 Interest rate risk

The Bank takes on exposure to the effects of fluctuations in the prevailing levels of market interest rates on both its fair value and cash flow risks. Interest margins may increase because of such changes but may reduce losses if unexpected movements arise. The Bank's Asset and Liability Committee (ALCO) sets limits on the level of mismatch of interest rate repricing that may be undertaken, which is monitored regularly by the Bank. The table below summarises the Bank's exposure to interest rate risks. It includes the Bank's financial instruments at carrying amounts, categorised by the earlier of contractual repricing or maturity dates. The Bank does not bear an interest rate risk on off balance sheet items.

As at 31 December 2022	Up to 1 month TZS'000	1 - 3 months TZS'000	3 - 12 months TZS'000	Above 1 year TZS'000	Non-interest bearing TZS'000	Total TZS'000
<b>Assets</b>						
Cash and balances with Bank of Tanzania	-	-	-	-	21,143,439	21,143,439
Investment in Government securities						
- Amortised cost	-	-	16,922,107	22,678,533	-	39,600,640
Balances with other banks	1,325,049	-	-	-	-	1,325,049
Loans and advances to customers	7,215,074	3,160,499	33,190,174	52,994,113	-	96,559,860
Unquoted Equity Investments	-	-	-	-	39,000	39,000
Other assets (excluding prepayments)	-	-	-	-	6,500,647	6,500,647
<b>Total financial assets</b>	<b>8,540,123</b>	<b>3,160,499</b>	<b>50,112,281</b>	<b>75,672,646</b>	<b>27,683,086</b>	<b>165,168,635</b>
<b>Liabilities</b>						
Deposits from other banks	17,063,205	-	-	-	-	17,063,205
Lease liability	-	-	2,753,706	11,908,989	-	14,662,695
Deposits from customers	68,162,119	7,310,406	17,008,434	376,700	36,816,712	129,674,371
Other liabilities (excluding non-financial other liabilities)	-	-	-	-	2,851,718	2,851,718
<b>Total financial liabilities</b>	<b>85,225,324</b>	<b>7,310,406</b>	<b>21,847,123</b>	<b>10,200,705</b>	<b>39,668,430</b>	<b>164,251,989</b>
<b>Total interest repricing gap</b>	<b>(76,685,201)</b>	<b>(4,149,908)</b>	<b>28,265,158</b>	<b>65,471,940</b>	<b>(11,985,344)</b>	<b>916,646</b>

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022**

**5. FINANCIAL RISK MANAGEMENT (CONTINUED)**

**5.2 Market risk (continued)**

**5.2.1 Foreign exchange risk (continued)**

**5.2.2 Interest rate risk (continued)**

As at 31 December 2021

	Up to 1 month	1 - 3 months	3 - 12 months	1-5 years	Non-interest bearing	Total
	TZS'000	TZS'000	TZS'000	TZS'000	TZS'000	TZS'000
<b>Assets</b>						
Cash and balances with Bank of Tanzania	-	-	-	-	23,642,810	23,642,810
Investment in Government securities						
- Amortised cost	-	-	25,456,840	15,207,605	-	40,664,445
Balances with other banks	613,050	-	-	-	-	613,050
Loans and advances to customers	4,559,300	3,957,782	30,798,782	38,392,884	-	77,708,748
Unquoted Equity Investments	-	-	-	-	39,000	39,000
Other assets (excluding prepayments)	-	-	-	-	9,658,256	9,658,256
<b>Total financial assets</b>	<b>5,172,350</b>	<b>3,957,782</b>	<b>56,255,622</b>	<b>53,600,489</b>	<b>33,340,066</b>	<b>152,326,309</b>
<b>Liabilities</b>						
Deposits from other banks	5,991,228	-	-	-	-	5,991,228
Lease liability	-	-	5,193,239	10,310,525	-	15,503,764
Deposits from customers	57,597,933	12,566,486	17,294,019	788,153	36,226,827	124,473,417
Other liabilities (excluding non-financial other liabilities)	-	-	-	-	2,252,437	2,252,437
<b>Total financial liabilities</b>	<b>63,589,161</b>	<b>12,566,486</b>	<b>22,487,258</b>	<b>11,098,678</b>	<b>38,479,264</b>	<b>148,220,847</b>
<b>Total interest repricing gap</b>	<b>(58,416,811)</b>	<b>(8,608,704)</b>	<b>33,768,364</b>	<b>42,501,811</b>	<b>(5,139,198)</b>	<b>4,105,462</b>

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 5. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 5.2 Market risk (continued)

##### 5.2.2 Interest rate risk (continued)

##### Interest rate risk sensitivity

The interest rate risk sensitivity of the net mismatch between interest bearing assets and liabilities up to 12 months is summarised below. This assumes a 1% adverse movement in interest rates over the period (amounts in TZS Thousand).

Sensitivity period	Interest-bearing assets	Interest-bearing liabilities	Net Impact
<b>2022</b>			
Less than 30 days			
1 year	1,000,626	1,057,834	(57,208)
<b>2021</b>			
Less than 30 days			
1 year	1,000,626	1,057,834	(57,208)

#### 5.3 Liquidity risk

Liquidity risk is the risk that the Bank is unable to meet its payment obligations associated with its financial liabilities when they fall due and to replace funds when they are withdrawn. The consequence may be the failure to meet obligations to repay depositors and fulfil commitments to lend.

##### 5.3.1 Liquidity risk management process

The Bank's liquidity management process, as carried out within the Bank and monitored by the Bank's Asset and Liability Committee (ALCO), includes:

- Day-to-day funding managed by monitoring future cash flows to ensure that requirements can be met. These include replenishment of funds as they mature or are borrowed by customers. The Bank maintains an active presence in money markets to enable this to happen.
- Maintaining a portfolio of highly marketable assets that can easily be liquidated as protection against any unforeseen interruption to cash flow.
- Monitoring statement of financial position liquidity ratios against internal and regulatory requirements; and
- Managing the concentration and profile of debt maturities. Monitoring and reporting take the form of cash flow measurement and projections for the next day, week and month respectively, as these are key periods for liquidity management. The starting point for those projections is an analysis of the contractual maturity of the financial liabilities and the expected collection date of the financial assets (Notes 5.3.3).

##### 5.3.2 Funding approach

Sources of liquidity are regularly reviewed by Bank's Asset and Liability Committee to maintain a wide diversification by currency, geography, provider, product, and term.

##### 5.3.3 Non-derivative cash flows

The table below presents the cash flows payable by the Bank under non-derivative financial liabilities by remaining contractual maturities at the end of reporting period. The amounts disclosed in the table below are the undiscounted cash flows of liabilities and assets held for managing liquidity risk.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 5. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 5.3 Liquidity risk (continued)

##### 5.3.3 Non-derivative cash flows (Continued)

As at 31 December 2022	Up to 1 month	1 - 3 months	3 - 12 months	Over 1 year	Total
Liabilities	TZS '000	TZS '000	TZS '000	TZS '000	TZS '000
Deposits from customers	104,978,832	7,310,405	17,008,434	376,700	129,674,371
Deposits from other Banks	17,063,205	-	-	-	17,063,205
Lease liability	-	-	2,753,706	11,908,989	14,662,695
Other liabilities (excluding non-financial liabilities)	2,851,718	-	-	-	2,851,718
Financial guarantees	230,000,000	202,926,922	497,817,950	-	930,744,872
<b>Total liabilities</b>	<b>124,893,755</b>	<b>7,310,405</b>	<b>19,762,139</b>	<b>12,285,689</b>	<b>164,251,989</b>
<b>Assets held for managing liquidity</b>	<b>22,026,378</b>	<b>-</b>	<b>16,922,107</b>	<b>22,678,533</b>	<b>61,627,018</b>

#### As at 31 December 2021

Deposits from customers	93,824,760	12,566,546	17,294,019	788,152	124,473,477
Deposits from other Banks	5,991,228	-	-	-	5,991,228
Lease liability	-	-	2,441,872	20,033,477	22,475,349
Other liabilities (excluding non-financial liabilities)	2,252,437	-	-	-	2,252,437
Financial guarantees	26,170,597	9,145,640	-	-	35,316,237
<b>Total liabilities</b>	<b>102,068,425</b>	<b>12,566,486</b>	<b>19,735,891</b>	<b>20,821,629</b>	<b>155,192,491</b>
<b>Assets held for managing liquidity</b>	<b>24,255,860</b>	<b>-</b>	<b>25,456,840</b>	<b>24,904,159</b>	<b>74,616,859</b>

##### 5.3.4 Assets held for managing liquidity risk

The Bank's assets held for managing liquidity risk comprise:

- Cash and balances with the Bank of Tanzania (excluding SMR).
- Loans and advances to customers.
- Investment in government securities; and
- Placements and balances with other banks.

In the normal course of business, a proportion of customer loans contractually repayable within one year will be extended. The Bank would also be able to meet unexpected net cash outflows by selling securities and accessing additional funding sources such as asset-backed markets.



## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 5. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 5.4 Off-balance sheet items

##### (a) Undrawn commitments, outstanding letters of credit, guarantee and indemnities

The dates of the contractual amounts of the Bank's off-balance sheet financial instruments that commit it to extend credit to customers and other facilities (Note 29) are summarised in the table below.

##### (b) Financial guarantees and other financial facilities

Financial guarantees (Note 29) are also included below based on the earliest contractual maturity date.

	No later than 1 year	1 - 5 years	Total
	TZS'000	TZS'000	TZS'000
<b>As at 31 December 2022</b>			
Undrawn commitments	1,335,014	-	1,335,014
<b>Total</b>	<b>1,335,014</b>		<b>1,335,014</b>

##### As at 31 December 2021

Undrawn commitments	88,419	-	88,419
<b>Total</b>	<b>88,419</b>		<b>88,419</b>

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022**

**5. FINANCIAL RISK MANAGEMENT (CONTINUED)**

**5.5. Reconciliation of movements of liabilities and equity to cash flows arising from financing activities**

	Note	Subordinated debt	Borrowings	Lease liability	Retained earnings
<b>Balance at 1 January 2022</b>		-	-	15,503,765	-
<b>Changes from financing cash flows</b>					
Repayment of borrowings		-	-	-	-
Payment of lease liabilities	25	-	-	(841,070)	-
Dividend paid		-		-	-
<b>Total changes from financing cash flows</b>		-	-	(841,070)	-
The effect of changes in foreign exchange rates					
Changes in fair value					
Other changes -lease modifications					
<b>Liability-related</b>					
New leases		-	-	-	-
Interest expense	25	-	-	1,441,773	-
Interest paid	25		-	(1,441,773)	-
<b>Total liability-related other changes</b>		-	-	-	-
<b>Total equity-related other changes</b>					
<b>Balance at 31 December 2022</b>		-	-	14,662,695	-

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 5. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 1.5. Reconciliation of movements of liabilities and equity to cash flows arising from financing activities (Continued)

	Note	Subordinated debt	Borrowings	Lease liability	Retained earnings
<b>Balance at 1 January 2021</b>		-	-	14,335,565	-
<b>Changes from financing cash flows</b>					
Repayment of borrowings		-	-	-	-
Payment of lease liabilities	25	-	-	(885,181)	-
Dividend paid		-	-	-	-
<b>Total changes from financing cash flows</b>		-	-	(885,181)	-
The effect of changes in foreign exchange rates		-	-	-	-
Other changes – lease modifications	25			2,053,381	-
<b>Liability-related</b>					
New leases		-	-	-	-
Interest expense	25	-	-	1,556,691	-
Interest paid	25			(1,556,691)	
<b>Total liability-related other changes</b>		-	-	2,053,381	-
<b>Total equity-related other changes</b>					
<b>Balance at 31 December 2021</b>		-	-	<b>15,503,765</b>	-

#### 5.5.1 Fair value estimation

IFRS 13 requires the Bank to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements.

The Bank specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources; unobservable inputs reflect the Bank's market assumptions. These two types of inputs have created the following fair value hierarchy:

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 5. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 5.5 Fair value of financial assets and liabilities

##### 5.5.1 Fair value estimation (Continued)

This hierarchy requires the use of observable market data when available. The Bank considers relevant and observable market prices in its valuations where possible.

There were no transfers between the levels during the year.

#### ii) Fair value of financial assets and liabilities that are not measured at fair value

##### *Cash and balances with Bank of Tanzania*

The carrying amount of cash and balances with Bank of Tanzania is a reasonable approximation of fair value.

##### *Investment in government securities*

Investment in government securities includes treasury bonds and treasury bills. These are measured at amortized cost using effective interest rate method.

##### *Loans and advances to banks*

Loans and advances to banks include inter-bank placements and items during collection. These are measured at amortized cost using effective interest rate method.

##### *Loans and advances to customers*

Loans and advances are net of charges for impairment. The estimated fair value of loans and advances represents the discounted amount of estimated future cash flows expected to be received. Expected cash flows are discounted at current market rates to determine fair value.

##### *Deposits from banks and customers*

The estimated fair value of deposits with no stated maturity, which includes non-interest-bearing deposits, is the amount repayable on demand which approximates its carrying value.

The estimated fair value of fixed interest-bearing deposits not quoted in an active market is based on discounted cash flows using interest rates for new debts with similar remaining maturity.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

#### 5. FINANCIAL RISK MANAGEMENT (CONTINUED)

##### 5.5 Fair value of financial assets and liabilities

##### 5.5.1 Fair value estimation (Continued)

31st December 2022	Level 1	Level 2	Level 3	Total Fair Value	Total Carrying Amount
<i>Financial assets</i>	TZS'000	TZS'000	TZS'000	TZS'000	TZS'000
<b>Cash and balances with Bank of Tanzania</b>	-	21,143,439	-	21,143,439	21,143,439
<b>Government securities measured at amortized cost</b>	-	25,435,528	-	25,435,528	39,600,640
<b>Placement and balances with other banks</b>	-	1,325,049	-	1,325,049	1,325,049
<b>Loans and advances to customers</b>	-	80,659,502	-	80,659,502	96,559,860
<b>Unquoted equity investment</b>	-	-	39,000	39,000	39,000
<b>Other assets (excluding prepayment)</b>	-	9,658,256	-	9,658,256	9,658,256
<b>Deposits from customers</b>	-	129,674,371	-	129,67,371	129,674,371
<b>Deposits from banks</b>	-	17,063,205	-	17,063,205	17,063,205
<b>Other liabilities (Excluding non-financial other liabilities)</b>	-	2,851,718	-	2,851,718	2,851,718
31st December 2021					
Cash and balances with Bank of Tanzania	-	23,642,810	-	23,642,810	23,642,810
Government securities measured at amortized cost	-	29,400,068	-	29,400,068	40,664,445
Placement and balances with other banks	-	613,050	-	613,050	613,050
Loans and advances to customers	-	70,517,263	-	70,517,263	77,708,747
Unquoted equity investment	-	-	39,000	39,000	39,000
Other assets (excluding prepayment)	-	9,658,256	-	9,658,256	9,658,256
Deposits from customers	-	124,473,417	-	124,473,417	124,473,417
Deposits from banks	-	5,991,228	-	5,991,228	5,991,228
Other liabilities (Excluding non-financial other liabilities)	-	2,252,437	-	2,252,437	2,252,437

There was no transfer of assets between the fair value hierarchy levels

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 5. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 5.6 Capital management

The Bank's objectives when managing capital, which is a broader concept than the 'equity' on the face of statement of financial positions, are:

- To comply with the capital requirements set by the Bank of Tanzania (BoT).
- To safeguard the Bank's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- To maintain a strong capital base to support the development of its business.

Capital adequacy and the use of regulatory capital are monitored daily by the Bank's management, employing techniques based on the guidelines developed by the Basel Committee, as implemented by the Bank of Tanzania (BoT), for supervisory purposes. The required information is filed with the BoT monthly.

The Bank of Tanzania requires each bank or banking group to:

- (a) Hold a minimum level of core capital of TZS 15 billion.
- (b) Maintain a ratio of core capital to the risk-weighted assets plus risk-weighted off-balance sheet assets or above the required minimum of 12.5%; and
- (c) Maintain total capital of not less than 14.5% of risk-weighted assets plus risk-weighted off-balance sheet items.
- (d) Maintain a capital conservation buffer of 2.5% of risk-weighted assets and off-balance sheet exposures. The capital conservation buffer is made up of items that qualify as tier 1 capital

When a bank is holding capital conservation buffer of less than 2.5% of risk-weighted assets and off-balance sheet exposures but is meeting its minimum capital requirements that bank:

- Shall not be distribute dividends to shareholders or bonuses to senior management and other staff members until the buffer is restored to at least 2.5%.
- Shall submit a capital restoration plan to Bank of Tanzania within a period specified by BoT, indicating how the bank is going to raise capital to meet its minimum requirement including capital conservation buffer within a specified period; and
- If BoT does not approve the capital restoration plan, it may direct the bank to raise additional capital within a specified time to restore its capital conservation buffer.

The Bank's regulatory capital is divided into two tiers:

- Tier 1 capital: means permanent shareholders' equity in the form of issued and fully paid ordinary shares, and perpetual non-cumulative preference shares, capital grants and disclosed reserves less year to date losses, goodwill organization, pre-operating expenses, prepaid expenses and deferred charges.
- Tier 2 capital: means general provisions which are held against future, presently unidentified losses and are freely available to meet losses which subsequently materialize, subordinated debts, cumulative redeemable preferred stocks and any other form of capital as may be determined and announced from time to time by the Bank.

The risk-weighted assets are measured by means of a hierarchy of five risk weights classified according to the nature and reflecting an estimate of credit, market and other risks associated with each asset and counterparty, taking into account any eligible collateral or guarantees. A similar treatment is adopted for off-balance sheet exposure, with some adjustments to reflect the more contingent nature of the potential losses.



## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 5. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 5.6 Capital management (continued)

The table below summarises the composition of regulatory capital and the ratios of the Bank for the year ended 31 December 2022 and year ended 31 December 2021. In 2022 the Bank is not compliant to minimum core capital required by regulator of TZS 15 billion and capital adequacy ratios of 12.5% and 14.5% for tier 1 and Tier 2 respectively.

	Note	2022 TZS 000	2021 TZS 000
<b>Tier 1 capital</b>			
Share capital		27,797,416	27,797,416
Preference shares		5,959,680	-
Share premium		2,431,917	2,431,917
Accumulated losses		(15,275,547)	(12,100,902)
Deferred tax		(6,864,310)	(7,067,003)
Prepaid expenses		(816,683)	(953,128)
Others (Advance towards share capital)		-	5,888,000
<b>Total qualifying Tier 1 capital</b>		<b>13,232,473</b>	<b>15,996,300</b>
<b>Tier 2 capital</b>			
Allowance supplementary capital		930,060	2,370,244
<b>Total qualifying Tier 2 capital</b>		<b>930,060</b>	<b>2,370,244</b>
<b>Total regulatory capital (Tier 1 &amp; Tier 2)</b>		<b>14,162,533</b>	<b>18,366,544</b>
Risk-weighted assets			
On-balance sheet		112,389,017	105,108,389
Off-balance sheet		523,156	56,416
Operational Risk		11,647,843	13,005,343
Market Risk		134,100	342,061
Total risk-weighted assets, operational and market risk		<b>124,694,117</b>	<b>118,512,209</b>
		<b>Bank's ratio 2022 %</b>	<b>Bank's ratio 2021 %</b>
Tier 1 capital (BOT minimum 12.5%)		10.61%	13.50%
Tier 1 + Tier 2 capital (BOT minimum 14.5%)		11.36%	15.50%

In February, 2023, the Bank received US\$ 2.44 million (TZS 5,663 million) from the National Bank of Malawi under an agreement where additional Perpetual Non-Cumulative Preference shares with a par value of TZS 1,000 per share will be issued to the National Bank of Malawi in continued efforts by the majority shareholders to ensure that the Bank is adequately capitalized.

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022**

	2022	2021
	TZS '000	TZS '000
<b>6. INTEREST INCOME</b>		
Interest on Loans and advances to customers	21,675,329	23,949,974
Interest from Government securities- T. Bills	703,523	1,175,385
Interest from Government securities- T. Bonds	2,969,818	180,633
<b>(a) Total interest income calculated using the effective interest</b>	<b>25,348,670</b>	<b>25,305,992</b>
<b>(b) Interest from placement with other banks</b>	<b>43,895</b>	<b>120,536</b>
<b>Total interest income</b>	<b>25,392,565</b>	<b>25,426,528</b>
<b>7. INTEREST EXPENSES</b>		
Savings deposits	1,143,876	1,055,756
Time deposits	3,717,179	5,406,116
Lease liability	1,441,773	1,556,691
Other borrowings	566,859	73,135
	<b>6,869,686</b>	<b>8,091,698</b>
<b>8. FEES AND COMMISSION INCOME</b>		
In the following table, fee and commission income from contract with customers in the scope of IFRS 15 is disaggregated by major service lines		
Commission income	749,733	957,387
Bancassurance commissions income (see Note A below)	567,775	-
ATM Card	86,648	98,839
ATM Fees	76,239	57,018
Loans commitment fees	1,740,354	1,346,499
Interest from early liquidated loan	69,263	57,648
Withdrawal charges	252,911	125,287
Ledger fees	1,103,744	878,886
Telegraphic transfer	91,912	63,443
Salary processing	45,790	39,973
Other fees	33,806	28,820
	<b>4,818,175</b>	<b>3,653,800</b>
<b>Contract balances</b>		
Contract liabilities, which are included in other liabilities – Note 26 (Deferred facility fees)	<b>1,334,333</b>	<b>756,124</b>

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 8. FEES AND COMMISSION INCOME (CONTINUED)

The contract liabilities primarily relate to the non-refundable up-front fees received from customers on originating of loan contract. This is recognised as revenue over the period for which a customer is expected to continue receiving loan administration services. The weighted-average expected period at 31 December 2022 was 1.8 years (2021: 1.4 years).

The contracts do not have a minimum stated term. A customer can cancel an asset contract at any time after contract inception for a surrender charge, which is usually insignificant. Because the customer has discretion over when to terminate the contract, the contract does not have a significant financing component.

#### Performance obligations and revenue recognition policies

Fee and commission income from contracts with customers is measured based on the consideration specified in a contract with a customer. The Bank recognises revenue when it transfers control over a service to a customer.

The Bank provides banking services to retail and corporate customers, including account management, provision of overdraft facilities, foreign currency transactions, servicing fees and banc assurance services. Fees for ongoing account management are charged to the customer's account on a monthly basis. The Bank sets the rates separately for retail and corporate banking customers on an annual basis.

Revenue from account service and servicing fees is recognised over time as the services are provided. Revenue related to transactions is recognised at the point in time when the transaction takes place.

For the accounting policy for fees and commissions in the scope of IFRS 9, see Note 3.

	2022	2021
	TZS '000	TZS '000
<b>(a) Bancassurance Commission and expenses</b>		
Commission – General Bima	334,297	-
Commission – Life Bima	233,478	-
<b>Net fees and commission</b>	<b>567,775</b>	-
<b>Operating expenses</b>		
Staff Costs	33,274	-
Infrastructure cost	7,799	-
Administration and general expenses	1,025	-
<b>Total Expenses</b>	<b>42,098</b>	-
<b>Net profit</b>	<b>525,677</b>	-
<b>9. FOREIGN EXCHANGE INCOME</b>		
Foreign Currency trading	384,466	239,816
	<b>384,466</b>	239,816

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022**

	<b>2022</b>	<b>2021</b>
	<b>TZS '000</b>	<b>TZS '000</b>
<b>10. OTHER OPERATING INCOME</b>		
Credit Insurance Income	<b>196,785</b>	607,900
Profit on disposal of property and equipment	<b>389</b>	21,573
Other income	<b>254,847</b>	6,268
	<b>452,021</b>	635,741
<b>11. STAFF COSTS</b>		
Staff Salaries	<b>10,721,428</b>	10,576,075
Social Security Costs	<b>1,069,240</b>	1,065,486
Medical insurance	<b>980,456</b>	1,002,828
Leave allowance	<b>(29,389)</b>	(12,018)
Staff welfare	<b>475,015</b>	296,611
Staff Incentives	<b>613</b>	119,460
Skill and development levy	<b>437,155</b>	428,031
Workers Compensation Fund	<b>54,590</b>	82,214
Field Transport Expenses	<b>297,127</b>	249,789
Other staff cost	<b>157,295</b>	311,422
Newspapers and magazines	<b>-</b>	3,509
	<b>14,163,530</b>	14,123,406

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022**
**12. GENERAL AND ADMINISTRATION EXPENSES**

	<b>2022</b>	<b>2021</b>
	<b>TZS '000</b>	<b>TZS '000</b>
Umoja Switch Expenses	<b>94,822</b>	85,956
Advertising and Marketing	<b>575,411</b>	493,871
ICT infrastructure expenses	<b>954,610</b>	1,056,926
Internet and Other IT Consumables	<b>581,406</b>	615,438
Technical assistance	<b>255,294</b>	315,246
Auditors' remuneration	<b>258,898</b>	206,444
Directors' fees	<b>113,234</b>	98,087
Directors Expenses	<b>73,010</b>	100,300
Training	<b>207,843</b>	93,384
Newspapers and magazines	<b>2,936</b>	-
Travel and lodging	<b>288,212</b>	289,482
Maintenance Equipment	<b>395,194</b>	305,763
Akiba Mobile expenses	<b>353,935</b>	301,573
Fuel Motor vehicle & Generator	<b>139,094</b>	389,424
Telephones	<b>98,352</b>	105,969
Stationery expense	<b>313,936</b>	259,433
Insurance	<b>541,115</b>	448,462
Subscription & Professional fees	<b>218,305</b>	319,755
Legal expense	<b>509,398</b>	647,662
Security	<b>938,163</b>	936,481
Electricity	<b>295,127</b>	341,299
Premises expenses	<b>614,826</b>	762,373
Postage and courier expense	<b>38,497</b>	29,303
Auctioneers Expenses	<b>370,776</b>	282,530
Bank Charges	<b>28,952</b>	26,811
Agent Bank Deposit Commission	<b>283,240</b>	10,519
Miscellaneous expenses	<b>21,985</b>	(20,654)
Alternative Minimum Tax	<b>120,888</b>	149,779
	<b>8,687,459</b>	8,651,618

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022**

	<b>2022</b>	<b>2021</b>
	<b>TZS '000</b>	<b>TZS '000</b>
<b>13. DEPRECIATION AND AMORTISATION</b>		
Depreciation-Property and equipment (Note 20)	<b>1,810,902</b>	2,161,903
Amortization-Intangible assets (Note 21)	<b>128,293</b>	157,529
	<b>1,939,195</b>	2,319,432
<b>14. INCOME TAX</b>		
(a) Tax expense for the year is arrived at as follows:		
Current income tax -prior year	<b>1,820,420</b>	-
Deferred income tax - current year charge	<b>202,692</b>	-
	<b>2,023,112</b>	-
(b) Reconciliation of tax expense to the expected tax based on accounting profit.		
Accounting loss before tax	<b>(5,007,008)</b>	(5,479,466)
Tax calculated at the statutory income tax rate of 30%	<b>(1,502,102)</b>	(1,643,840)
Tax effect of:		
Expenditure permanently disallowed	<b>263,421</b>	162,921
Unrecognised deferred tax	-	4,021,381
Prior years corporate tax	<b>1,820,420</b>	-
Prior year deferred tax (over)/under-provision	<b>1,238,681</b>	(2,540,462)
Current year deferred tax	<b>202,692</b>	-
Income tax expense	<b>2,023,112</b>	-
(c) Current income tax		
At 1 January	<b>(2,613,540)</b>	(2,613,540)
Previous year's tax	<b>1,820,420</b>	-
Tax refund	<b>662,451</b>	-
Payment made during year	<b>(244,647)</b>	-
Others	<b>223,941</b>	-
	<b>(151,375)</b>	(2,613,540)



**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022**

	2022	2021
	TZS '000	TZS '000
<b>15. CASH AND BALANCES WITH THE BANK OF TANZANIA</b>		
Cash in Hand	10,063,259	10,596,619
Balances with Bank of Tanzania		
Clearing account - local currency	3,232,178	4,749,620
Clearing account - foreign currency	733,680	1,253,164
Statutory minimum reserve	7,114,322	7,043,406
	<b>21,143,439</b>	<b>23,642,810</b>

The SMR deposit is not available to finance the Bank's day to day operations and is excluded from cash and cash equivalent for the purpose of the cash flows statement (Note 27)

**16. BALANCES WITH OTHER BANKS**
**Maturing within 90 days**

Balances with banks abroad	816,318	478,305
Cheques and items in the course of clearing	37,388	134,438
Balance with other banks	471,343	307
	<b>1,325,049</b>	<b>613,050</b>

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022**

**17. LOANS AND ADVANCES TO CUSTOMERS**

	<b>2022</b>	<b>2021</b>
	<b>TZS '000</b>	<b>TZS '000</b>
Loans and advances to customers	<b>97,191,350</b>	79,847,930
Staff loans	<b>4,728,433</b>	4,074,953
Gross loans and advances	<b>101,919,783</b>	83,922,883
Less: allowance for impairment	<b>(5,359,924)</b>	(6,214,136)
	<b>96,559,860</b>	77,708,747

**Gross loans and advances to customers by class are as follows:**

Micro and Small Enterprises (MSEs)	<b>51,117,288</b>	53,972,816
Consumer loans	<b>13,912,622</b>	980,075
Term loans	<b>35,070,764</b>	28,635,485
Overdrafts	<b>1,819,109</b>	334,507
	<b>101,919,783</b>	83,922,883

**Analysis of loans and advances to customers by maturity**

Maturing:		
Within 1 year	<b>43,565,747</b>	45,528,234
Between 1 year and 5 years	<b>58,354,036</b>	38,394,649
	<b>101,919,783</b>	83,922,883

**Movement of loans and advances impairment allowance**

Balance at 1 January	<b>6,214,136</b>	6,926,985
Impairment losses for the year	<b>5,255,272</b>	3,204,690
Loans and advances written off during the year	<b>(6,109,484)</b>	(3,917,539)
	<b>5,359,924</b>	6,214,136

**Impairment charge to profit or loss is broken as follows**

Impairment charge for credit loss	<b>5,255,272</b>	3,204,690
Amount recovered	<b>(860,907)</b>	(955,493)
	<b>4,394,365</b>	2,249,197

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022**

	2022	2021
	TZS '000	TZS '000
<b>18. (a) GOVERNMENT SECURITIES</b>		
Treasury Bills		
Maturing after 91 days	<b>16,922,107</b>	25,456,840

Treasury bills are debt securities issue by the Government of the United Republic of Tanzania and are classified as held to maturity.

**(b) TREASURY BONDS**

Treasury Bonds	<b>21,883,980</b>	14,492,787
Accrued Bond Discount and Premium	<b>(57,851)</b>	(2,562)
Accrued Coupon Interest	<b>852,403</b>	717,380
	<b>22,678,533</b>	15,207,605
<b>Total</b>	<b>39,600,640</b>	40,664,445

**19. UNQUOTED EQUITY INVESTMENT**

Investment in shares	<b>39,000</b>	39,000
	<b>39,000</b>	39,000

Investment in shares represent 20 ordinary shares in Umoja Switch Company Limited. The Investment represent 9.1% of the Company's total issued and paid-up ordinary share capital. The shares are accounted for at cost.

Umoja Switch Company Limited is a jointly controlled operation whereby 11 banks have pulled together resources to invest in a nationwide ATM network. Each bank has equal voting right in respect of decision making except one Bank that has no shareholding ownership.

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022**

<b>20. PROPERTY AND EQUIPMENT</b>						
	Motor Vehicles	Fixtures, fittings and equipment	Leasehold improvements	Sub-total	Right of use asset	Total
	TZS '000	TZS '000	TZS '000	TZS '000	TZS '000	TZS '000
<b>Cost</b>						
At 1 January 2022	1,039,893	10,169,572	6,429,054	17,638,518	18,735,544	36,374,062
Additions	98,130	680,124	8,299	786,553	-	786,553
Re-measurement	-	-	-	-	171,188	171,188
At 31 December 2022	1,138,023	10,849,697	6,437,353	18,425,071	18,906,732	37,331,803
<b>Depreciation</b>						
At 1 January 2022	1,039,893	9,561,790	5,806,176	16,407,860	4,889,820	21,297,680
Charge for the year	18,399	286,034	194,535	498,969	1,311,933	1,810,902
Re-measurement	-	-	-	-	357,825	357,825
At 31 December 2022	1,058,293	9,847,824	6,000,711	16,906,828	6,559,578	23,466,406
<b>Cost</b>						
At 1 January 2021	1,141,610	9,812,274	6,429,054	17,382,938	16,675,860	34,058,798
Additions	-	365,128	-	365,128	-	365,128
Disposals	(101,717)	(7,829)	-	(109,546)	-	(109,546)
Re-measurement	-	-	-	-	2,059,684	2,059,684
At 31 December 2021	1,039,893	10,169,572	6,429,054	17,638,519	18,735,544	36,374,064
<b>Depreciation</b>						
At 1 January 2021	1,126,255	9,173,831	5,546,392	15,846,478	3,398,845	19,245,323
Charge for the year	15,355	395,788	259,784	670,928	1,490,975	2,161,903
Disposals	(101,717)	(7,829)	-	(109,546)	-	(109,546)
At 31 December 2021	1,039,893	9,561,790	5,806,176	16,407,860	4,889,820	21,297,679
<b>NET BOOK VALUE</b>						
As at 31 December 2022	79,730	1,001,872	436,642	1,518,243	12,347,154	13,865,397
As at 31st December 2021	-	607,782	622,878	1,230,660	13,845,724	15,076,385

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022**
**21. INTANGIBLE ASSETS - COMPUTER SOFTWARE**
**Cost**

At start and end of the year

Additions

**Amortisation**

At start of year

Current year charge

At end of year

**NET BOOK VALUE**

2022	2021
TZS '000	TZS '000
3,912,384	3,912,384
34,989	-
3,947,373	3,912,384
3,339,721	3,182,192
128,293	157,529
3,468,014	3,339,721
479,359	572,663

**23 DEFERRED INCOME TAX**

Deferred income tax is calculated on all temporary differences under the liability method using a principal tax rate of 30%. The movement on the deferred income tax account is as follows:

At start of year

Prior years (charge)/credit to profit or loss

Current year (charge)/credit to profit or loss

**Total deferred tax asset**

Unrecognised deferred tax asset

**At the end of year**

11,088,384	7,067,003
(69,930)	2,540,461
1,238,681	1,480,920
12,257,135	11,088,384
(5,392,825)	(4,021,381)
6,864,310	7,067,003

Deferred income tax liabilities and deferred income tax charge to the profit and loss account are attributed to the following items:

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022**

**23 DEFERRED INCOME TAX (CONNTINUED)**

	1-January	Prior years overprovision	(Debit)/ Credit to profit or loss	31-December
	TZS '000	TZS '000		TZS' 000
<b>2022</b>				
<b>Tax losses</b>	<b>8,610,445</b>	<b>680</b>	<b>1,574,610</b>	<b>10,185,735</b>
<b>Property and equipment</b>	<b>462,362</b>	<b>(678)</b>	<b>(66,788)</b>	<b>394,895</b>
<b>Other timing differences</b>	<b>2,015,577</b>	<b>(69,932)</b>	<b>(269,141)</b>	<b>1,676,505</b>
	<b>11,088,384</b>	<b>(69,930)</b>	<b>1,238,681</b>	<b>12,257,135</b>

**2021**

Tax losses	8,154,022	(1,237,538)	1,693,961	8,610,445
Property and equipment	(3,251,729)	3,777,999	(63,908)	462,362
Other timing differences	2,164,710	-	(149,133)	2,015,577
	7,067,003	2,540,461	1,480,920	11,088,384

**23. OTHER ASSETS**

	<b>2022</b>	<b>2021</b>
	<b>TZS 000</b>	<b>TZS '000</b>
Other receivables	<b>2,438,890</b>	483,535
Less: allowance for impairment	<b>(74,938)</b>	(73,158)
Net other receivables	<b>2,363,952</b>	410,377
Float Balance	<b>3,224,576</b>	2,772,885
Agent Bank Deposit balance	<b>912,119</b>	586,994
Prepayments	<b>816,683</b>	953,127
Other debtor (capital receivable)	-	5,888,000
	<b>7,317,330</b>	10,611,383



**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022**
**24. DEPOSITS FROM CUSTOMERS**

	2022 TZS 000	2021 TZS '000
Current accounts	18,488,389	17,127,858
Biashara accounts	18,575,464	18,498,147
Savings accounts	53,663,518	46,696,075
Time deposit accounts	38,517,155	41,550,515
Special deposits	429,845	600,822
	<b>129,674,371</b>	<b>124,473,417</b>

**Maturity Analysis:**

Payable within three months	108,565,134	106,391,246
Payable within three to twelve months	17,008,434	17,294,019
Payable over one year	4,100,803	788,152
	<b>129,674,371</b>	<b>124,473,417</b>

**25. LEASE LIABILITY**

At start of the year	15,503,765	14,335,565
Finance Cost	1,441,773	1,556,691
Payment -Principal	(841,070)	(885,181)
-Interest	(1,441,773)	(1,556,691)
Re-Measurement*	-	2,053,381
	<b>14,662,695</b>	<b>15,503,765</b>

\* Re-measurement of lease liability/asset was due to changes of lease prices during the year

**The following amounts have been recognised in the statement of comprehensive income in respect of leases in which we are the lessee:**

Depreciation charge rights of use asset	1,311,933	1,490,975
Interest expense on lease liabilities	1,441,773	1,556,691

**The following amounts have been presented on the cash flow statement**

Lease payment – Principal portion	(841,070)	(885,181)
Lease interest payment	(1,441,773)	(1,556,691)

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 25. LEASE LIABILITY (CONNTINUED)

#### Extensions options

Some leases of office premises contain extension options exercisable by the Bank up to one term after the end of the non-cancellable contract period. Where practicable, the Bank seeks to include extension options in new leases to provide operational flexibility.

The Bank assesses at lease commencement date whether it is reasonably certain to exercise the extension options.

The Bank reassesses whether it is reasonably certain to exercise the options if there is a significant event or significant changes in circumstances within its control.

	2022	2021
	TZS 000	TZS 000
<b>26. OTHER LIABILITIES</b>		
Statutory deductions	407,497	403,388
Withholding Tax, AMT and VAT Payable	842,745	1,110,446
Deferred facility fees	1,334,333	756,124
Accrued leave	153,486	198,190
Other accrued expenses	261,574	549,863
Trade creditors	499,428	316,780
Auditor's fees payable	166,725	118,767
Directors' fees payable	108,318	89,622
Dividend payable	24,627	24,627
Mobile service payable	1,068	17,341
Loan insurance premium	93,904	35,284
Customer clearance payable	116,876	44,231
Bills and accounts payable	91,382	102,309
	<b>4,101,963</b>	<b>3,766,972</b>
<b>27. CASH AND CASH EQUIVALENTS</b>		
Cash and balances with Bank of Tanzania (Note 15)	21,143,439	23,642,810
Less SMR (Note 15)	(7,114,322)	(7,043,406)
Float balance	3,000,095	2,596,017
Agent Bank Deposit balance (Note 23)	912,119	586,994
Loans and advances to banks (Note 16)	1,325,049	613,050
	<b>19,266,380</b>	<b>20,395,465</b>

For purposes of the statement of cash flows, cash and cash equivalents comprise balances with less than 3 months' maturity from the date of acquisition including: cash and balances with Bank of Tanzania, Government securities, and deposits and balances due from Banking instructions. Cash and cash equivalents exclude the Statutory Reserve requirement held with the Bank of Tanzania.

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022**

	2022	2021
	TZS 000	TZS 000
<b>28. SHARE CAPITAL AND RESERVES</b>		
<b>Authorised Share Capital</b>		
100,000,000 ordinary shares of TZS 1,000 each	100,000,000	100,000,000
<b>(a) Issued and fully paid</b>		
27,797,416 (2021:27,797,416) ordinary shares of TZS 1,000 each	27,797,416	27,797,416
<b>(b) Preference Shares</b>		
5,959,680 Perpetual Non-Cumulative Preference shares of TZS 1000 each	5,959,680	-
<b>(c) Share premium</b>	2,431,897	2,431,897
<b>(d) Advance toward share capital</b>		
Funds received for preference share allocation	-	5,888,000
	-	5,888,000
<b>(e) Regulatory Reserve</b>	930,060	4,857,213

A total of 5,959,680 Perpetual Non-Cumulative Preference shares with a par value of TZS 1,000 per share were issued to National Bank of Malawi as a result of the majority shareholders continued efforts to ensure that the Bank is properly capitalized.

The holders of ordinary shares are entitled to receive dividends as declared from time to time, and are entitled to one vote per share at meetings of the Bank. All ordinary shares rank equally with regard to the Bank's residual assets.

The irredeemable preference shares carry the right to call for and receive in priority any dividend on ordinary shares an annual non-cumulative preferential dividend at the rate of 5% per annum plus the right to fully participate in all ordinary dividends to be declared by the Company so that holder of the preference shares shall rank pari passu on any dividend declaration and payment, with the ordinary shareholders of the Company as if the preference shares were issued ordinary shares.

Regulatory reserve represents the surplus of provision for credit losses computed in accordance with Bank of Tanzania regulations over the provision for impairment of loans and advances computed in accordance with International Financial Reporting Standards.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 29. OFF BALANCE SHEET FINANCIAL INSTRUMENTS, CONTINGENT LIABILITIES AND COMMITMENTS

In common with other Banks, the Bank conducts business involving acceptances, letters of credit, guarantees, performance bonds and indemnities. Most of these facilities are offset by corresponding obligations of third parties.

Letters of credit commit the Bank to make payments to third parties, on production of documents, which are subsequently reimbursed by customers.

Acceptances are a draft or bill of exchange drawn upon and accepted by a Bank. Guarantees are generally written by the Bank to support performance by a customer to third parties. The Bank will only be required to meet these obligations in the event of the customer's default.

At the end of the reporting period the Bank had no outstanding Acceptances, guarantees and letters of credit (2021: NIL).

Commitments to extend credit

At the end of the reporting period the Bank had outstanding commitments to extend credit amounting to TZS 1,335 million (2021: TZS 88 million).

#### Legal claims

The Bank is currently involved in legal proceedings and has in consultation with its legal counsel assessed the outcome of these proceedings. Following this assessment, the Bank's management made a provision of TZS 115.3 million as at 31 December 2022 (2021: NIL). Litigations, current or pending, are not likely to have a material adverse effect to the Bank.

Various employees have sued the Bank for unfair dismissal. Furthermore, some loan customers have also sued the Bank. In the opinion of the directors, in combination with the Bank's legal advisors, the ultimate liability to the Bank in respect of the amounts claimed in these two situations is not expected to be material.

#### Tax disputes

The Bank has pending tax objections for the years of income 2019 and 2020 totalling TZS 1.742 billion (2021: Nil). The directors believes that the Bank has merits for the objections and the chances of these objection being ruled in favour of the Bank are high.

#### Capital commitments

There were no capital commitments authorized as at year end.

### 30. RELATED PARTY DISCLOSURES

The holding Company is National Bank of Malawi Plc incorporated in Malawi and the ultimate holding company is Press Corporation Plc, a company incorporated in Malawi. The following are the related parties with which the Bank transacted during the reporting period.

Parties are related if one party can control the other party or exercise significant influence over the other party in making financial or operational decisions.

Several Banking transactions are entered into with related parties in the normal course of business and on the Bank's normal commercial terms. The values of related party transactions, outstanding balances at the year end and the related expenses and income for the year are as follows:

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 30. RELATED PARTY DISCLOSURES (CONTINUED)

#### (i) Loans and advances to related parties

Advances to shareholders and their related companies were as follows:

	2022 TZS 000	2021 TZS 000
<b>Loans to shareholders and related companies</b>		
Tangerm construction limited	-	448,127
At start of year	448,127	330,936
Advances	-	494,611
Repayment made	(448,127)	(377,420)
At end of year	-	448,127
Interest income earned	-	117,192

**Advances to key management personnel were as follows:**

At start of year	403,124	358,564
Advances	315,109	595,730
Repayment made	(85,980)	(551,171)
At end of year	632,253	403,124
Interest income earned	20,030	37,821

Loans and advances to related parties were fully performing as at 31 December 2022 and 31 December 2021.

#### (ii) Deposits from related parties

(a) Deposits balances from shareholders

Inter Consult Limited	1,318	3,813
ERNCON Holdings Limited	15,188	500
	16,506	4,313

#### (b) Deposits from directors, key management personnel and their related parties

At start of year	222,550	175,013
Deposits made during the year	2,034,177	142,611
Deposits withdrawn	(2,061,043)	(95,074)
Balance as at 31 December	195,684	222,550
Interest expense incurred	583	5,504

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**  
**FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022**

**30. RELATED PARTY DISCLOSURES (CONTINUED)**

**(ii) Deposits from related parties (continued)**

**(c) Deposits from shareholders**

	<b>2022</b>	<b>2021</b>
	<b>TZS 000</b>	<b>TZS 000</b>
At start of year	<b>4,313</b>	35,695
Deposits made during the year	<b>24,387</b>	78,454
Deposits withdrawn	<b>(12,194)</b>	(109,836)
At end of year	<b>16,506</b>	4,313
Interest expense incurred	-	-

**(iii) Key Management compensation**

Salaries	2,034,177	1,839,225
Other short-term benefits	8,400	11,394
	<b>2,042,577</b>	1,850,619

Key management personnel are described as those persons having authority and responsibility for planning, directing, and controlling the activities of the Bank, directly or indirectly, including any director of the Bank.

**(iv) Directors' holding shares at the Bank are listed below:**

<b>Name</b>	<b>Nationality</b>	<b>Ordinary shares of TZS 1,000 each</b>	<b>Nominal value TZS 000</b>	<b>Ordinary Shareholding %</b>
Mr. Andrew Saronga Massawe (Erncon Holdings Ltd)	Tanzanian	1,808,627	1,808,627	6.51
Ms. Catherine Kimaryo	Tanzanian	15,122	15,122	0.05



## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 30. RELATED PARTY DISCLOSURES (CONTINUED)

#### (v) Directors' remunerations

Fees and other expenses incurred by the Directors of the Bank during the period are as follows:

Name	2022	2022	2021	2021
	Directors' fees	Other Expenses	Directors' fees	Other Expenses
	TZS 000	TZS 000	TZS 000	TZS 000
Catherine Kimaryo	13,149	10,400	9,762	14,000
Ernest Massawe	10,217	2,800	16,100	13,300
Prof. Josephat Lotto	11,500	8,500	11,500	12,750
Rukia Adam	11,500	8,500	11,500	12,250
MacFussy Kawawa	11,500	7,000	7,646	6,500
Harold Jiya	11,500	6,000	7,646	7,000
Masauko Katsala	11,500	6,000	7,646	6,500
Zunzo Mitole	11,500	7,000	7,646	9,500
Etness Chanza	10,900	8,500	7,646	9,000
Benedict Mahona	11,500	9,000	2,970	3,500
Andrew Massawe	4,202	3,500		-
	<b>118,968</b>	<b>77,200</b>	<b>105,478</b>	<b>99,300</b>

### 31. COUNTRY OF INCORPORATION

The Bank is incorporated under the Companies Act, 2002 and is domiciled in Tanzania.

### 32. ASSETS PLEDGED AS SECURITY

As at 31 December 2022 Treasury bills amounting to TZS 15,510 million had been pledged by the Bank to secure deposits with other banks (2021: TZS 5,484 million).

### 33. FAIR VALUE

The Directors consider that there is no material difference between the fair value and the carrying value of the Bank's financial assets and financial liabilities where fair value details have not been presented. See note 5.5.

### 34. SUBSEQUENT EVENTS DISCLOSURE

The Bank received US\$ 2.44 million in February 2023 from the National Bank of Malawi under an agreement where an additional Perpetual Non-Cumulative Preference shares with a par value of TZS 1,000 per share will be issued to the National Bank of Malawi in continued efforts by the majority shareholders to ensure that the Bank is adequately capitalized. The directors are not aware of any other subsequent event with material effect to the financial statements.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

### 35. NEW ACCOUNTING PRONOUNCEMENTS

#### Adoption of new and revised Standards

During the current year, the Bank has adopted all the new and revised standards and interpretations issued by the IASB and the IFRS-IC that are relevant to its operations and effective for annual reporting periods beginning on 1 January 2021. Apart from the detail included in note 5 the adoption of these new and revised standards and interpretations has not resulted in material changes to the Bank's accounting policies.

The Bank adopted the following standards, interpretations and amended standards during the year:

The Conceptual Framework	<i>The Conceptual Framework for Financial Reporting</i> sets out a comprehensive set of concepts for financial reporting, standard setting, and guidance for preparers in developing consistent accounting policies, and assistance to others in their efforts to understand and interpret the standards.
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#### New and revised International Financial Reporting Standards issued not yet effective

At the date of authorisation of these financial statements, the following standards and interpretations were in issue but not yet effective:

	Standard	Annual periods beginning on or after
IAS 12	<i>Deferred Tax related to Assets and Liabilities arising from a single Transaction (Amendments to IAS 12)</i> The amendments narrow the scope of the initial recognition exemption to exclude transactions that give rise to equal and offsetting temporary differences.	1 January 2023
IAS 12	<i>Income taxes - Deferred Tax related to Assets and Liabilities arising from a Single Transaction:</i> Amendments aim at clarifying how companies account for deferred tax on leases; when a lessee recognizes an asset and a liability at the lease commencement.	1 January 2023
IAS 16	<i>Property, Plant and Equipment</i> - Amendment prohibiting entities from deducting from the cost of an item of property, plant and equipment (PP&E), any proceeds of the sale of items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognises the proceeds from selling such items, and the costs of producing those items, in profit or loss.	1 January 2022
IAS 8	<i>Amendments to IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors</i> - The amendments clarify how companies should distinguish changes in accounting policies from changes in accounting estimates. That distinction is important because changes in accounting estimates are applied prospectively only to future transactions and other future events, but changes in accounting policies are generally also applied retrospectively to past transactions and other past events.	1 January 2023
IAS 1	<i>Classification of liabilities as current or non-current</i> - Amendments which aim to help companies determine whether, in the statement of financial position, debt and other liabilities with an uncertain settlement date should be classified as current (due or potentially due to be settled within one year) or non-current. The amendments include clarifying the classification requirements for debt a company might settle by converting it into equity.	1 January 2023

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2022

#### 35. NEW ACCOUNTING PRONOUNCEMENTS (CONTINUED)

IAS 1 and IFRS Practice Statement 2	<i>Disclosure of Accounting Policies</i> - The amendments require that an entity discloses its material accounting policies, instead of its significant accounting policies. Further amendments explain how an entity can identify a material accounting policy. Examples of when an accounting policy is likely to be material are added. To support the amendment, the Board has also developed guidance and examples to explain and demonstrate the application of the four-step materiality process' described in IFRS Practice Statement 2.	1 January 2023
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	Standard	Annual periods beginning on or after
Annual Improvements	Amendments resulting from annual improvements 2018-2020 Cycle for the following standards:	1 January 2022
•	IFRS 1 - The amendment permits a subsidiary that applies paragraph D16(a) of IFRS 1 to measure cumulative translation differences using the amounts reported by its parent, based on the parent's date of transition to IFRSs.	
•	IFRS 9 - The amendment clarifies which fees an entity includes when it applies the '10 per cent' test in paragraph B3.3.6 of IFRS 9 in assessing whether to derecognise a financial liability. An entity includes only fees paid or received between the entity (the borrower) and the lender, including fees paid or received by either the entity or the lender on the other's behalf.	
•	IFRS 16 - The amendment to Illustrative Example 13 accompanying IFRS 16 removes from the example the illustration of the reimbursement of leasehold improvements by the lessor in order to resolve any potential confusion regarding the treatment of lease incentives that might arise because of how lease incentives are illustrated in that example.	
•	IAS 41 - The amendment removes the requirement in paragraph 22 of IAS 41 for entities to exclude taxation cash flows when measuring the fair value of a biological asset using a present value technique.	

Apart from the instances detailed above the Bank is in the process of assessing the potential impact that the adoption of these standards and interpretations may have on its future financial performance or disclosures in the annual financial statements.

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